



BE GROUP

BE Group AB (publ)

Interim report Jan-March 2007

BE Group reports higher profits and best quarter ever

- BE Group reports an increase in both sales and profits. The Group has posted record results for three quarters in a row. All business areas are showing good growth and increased EBITA¹⁾ profits.
- Net sales increased by 33.9% to SEK 2 064.6M (corresponding quarter in 2006: 1 541.7). Organic sales growth was 13.4%.
- Operating profit rose to SEK 173.3M (88.7). Underlying EBITA¹⁾ was SEK 167.0M (95.2) and the underlying EBITA margin increased to 8.1% (6.2).
- Continued improvement in the underlying return on operating capital¹⁾ to 89.9% (65.1).
- Profit for the period was higher than in the same period in the preceding year, totalling SEK 126.2M (63.0).
- Earnings per share after dilution rose to SEK 2.52 (1.20). The underlying earnings per share after dilution¹⁾ increased to SEK 2.43 (1.29).
- BE Group is introducing a common name and brand in all markets during spring 2007.

¹ See glossary on pages 14-16

BE Group, listed on the Stockholm Stock Exchange since 24 November 2006, is one of the leading trading and service companies within steel and other metals in Europe. The company has about 10,000 customers, primarily within the construction and engineering industries. BE Group provides service in the steel, stainless steel and aluminium sectors. The company's sales in 2006 were SEK 6.7 billion. BE Group has approximately 900 employees in ten countries in northern Europe, where Sweden and Finland are its largest markets. The head office is in Malmö, Sweden. Read more about BE Group at www.begroup.com.

Market and business environment

The world market for steel and metals remained buoyant during the first quarter with high demand from China continuing to be the key market driver. Prices for steel, which rose during the whole of last year, have been slightly higher in the first quarter compared with the preceding year. Significant price increases have been noted for stainless steel, including alloys, and this has been due primarily to the steep rise in the price of nickel.

Developments in the markets in the Nordic region, Eastern Europe and Central Europe, in which BE Group operates, have tracked international patterns. In the Nordic region, the favourable trend was driven primarily by the engineering and construction sectors. The latter sector has seen particularly strong activity in Sweden where the positive effects have emerged from a healthy demand for housing and higher activity than normal for the time of year as a result of the mild winter.

In Finland, activity is high within the whole industrial sector and particularly within the engineering sector with the consequent demand for production services. Both Sweden and Finland have seen strengthening demand during the first quarter and volumes continue to grow.

Solid progress has continued in Eastern and Central Europe in line with the general economic trend in these markets bolstered by considerable investment in infrastructure. The group's average sales price per kg was 18.0% higher than the same period last year and 3.1% higher than in the fourth quarter 2006.

Outlook

The International Iron and Steel Institute (IISI) noted in its forecast at the end of March that 2006 was a very strong year for consumption of steel in the world. The total consumption rose by 8.5% compared with the preceding year and reached 1.1 billion tonnes. The ISI is forecasting sustained favourable demand in 2007 in practically all major markets with the strongest growth to be seen in China. Total consumption is expected to increase by 5.9% compared with 2006. Together with general expectations for positive growth in BNP and favourable economic conditions for industry in most regions, this points to continued strong market conditions for the steel industry in 2007 with continued high prices for steel and metals.

BE Group is forecasting continued robust demand during the year and relatively high prices. Market prices are generally slightly higher in the second quarter compared with the first quarter. The engineering and construction sectors in Sweden and Finland are considered strong, while high growth rates and major investments in

infrastructure still distinguish countries in the New Market segment. There is some risk that the economies of the Eastern European countries, primarily the Baltic states, may overheat.

Financial targets

BE Group has set five financial targets for operations. The outcomes for growth, profitability and return will be measured over an economic cycle, while capital structure targets refer to a normal situation. Temporary deviations may occur, for instance in conjunction with acquisitions.

The financial targets are measured with a 12-month perspective and during the period April 2006 – March 2007 all five targets have been met.

Financial targets	Figures	Outcome last 12 months
Underlying sales growth	>5%	11.0%
Underlying EBITA margin	>6%	7.6%
Underlying return on operating capital	>40%	76.5%
Net debt as a percentage of total equity	<150%	70.7%
Net debt/underlying EBITDA	<3 (multiple)	1.0 (multiple)

First quarter trend

Group

As noted, demands in BE Group's markets continued to strengthen during the period and the first quarter was the best ever for the Group. Combined with continued successful capital efficiency measures, this generated a further increase in the underlying return on operating capital.

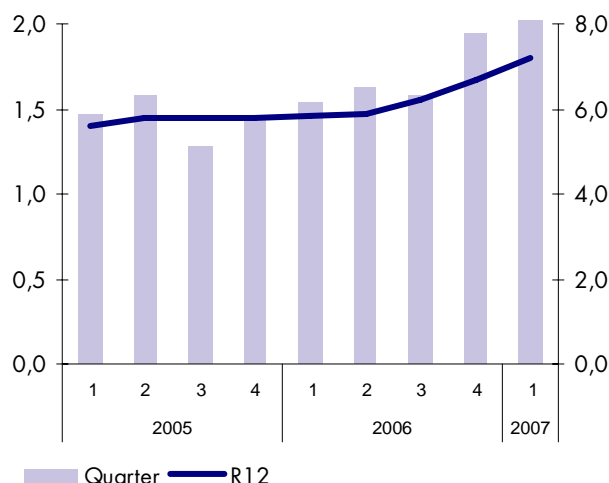
Total consolidated sales in the quarter increased by 13.4% in volume (in comparison with the same period of the previous year). All business areas reported high growth. Consolidated net sales rose by 33.9% to SEK 2 064.6M (1 541.7) as a consequence of stronger demand in all markets and higher prices. The percentage of sales attributable to services increased slightly in comparison with the previous quarter. The rise in net sales is mainly distributed between price and mix changes of 21.4% and organic volume growth of 13.4%. Currency effects have had a negative impact of 0.9% on net sales.

The average sales price per kg of SEK 12.18 (10.32) was higher than the same figure for the preceding year.

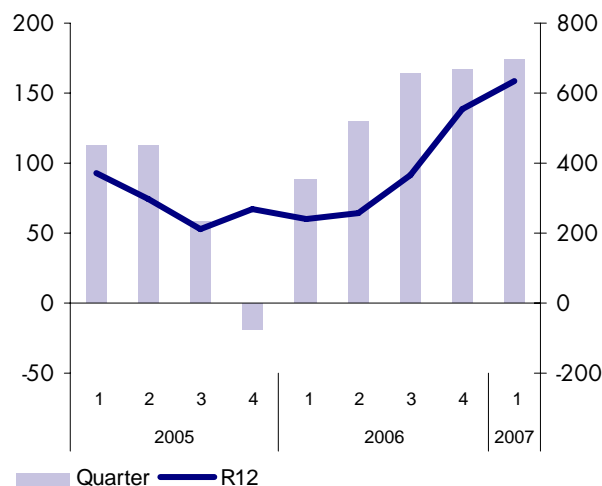
Consolidated gross profit increased to SEK 333.4M (243.5). The reported gross profit includes inventory gains of SEK 6.7M (-6.1) as a result of the price increases for steel. The gross margin was 16.1 %, which was higher than in the corresponding period of the previous year (15.8). The underlying gross margin was 15.8% (16.2), which was lower than in the corresponding period of the previous year as well as the previous quarter. The lower level is explained by unfavourable channel and product mix with above all increased sales of stainless steel and a slightly higher percentage of direct deliveries to customers. The market price of stainless steel consists of a base price and an alloy surcharge. In the Swedish market and for direct deliveries in the Finnish market, the price of stainless steel is set on the base price and no surcharge is charged for alloys. During the first quarter alloy surcharges on which BE Group do not have any gross margin amounted to SEK 204M (101). The underlying margin remains high. Some segments have also seen price competition, primarily stainless steel, but also in the sheet plate sector where capacity in the market has been relatively good during the period.

EBITA strengthened significantly to SEK 173.7M (89.1) and after adjustment for inventory gains and losses underlying EBITA also increased significantly to SEK 167.0M (95.2).

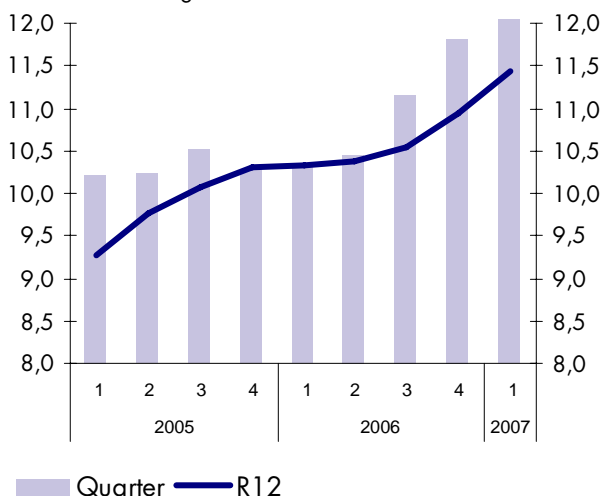
Net sales, SEK Md
Quarter and rolling 12 months



EBITA, SEK m
Quarter and rolling 12 months



Average sales prices (SEK/kg)
Quarter and rolling 12 months



The EBITA margin strengthened significantly to 8.4% (5.8). The underlying EBITA margin was 8.1% (6.2), which is the highest ever figure attained.

The EBITA result has been positively affected by favourable changes in volume, price and mix totalling SEK 104.7M. This positive effect was offset by a reduced gross margin of SEK 21.3M due to the effects of the alloy surcharge on stainless steel of approximately SEK 13M and a one-off correction in the Danish operation of SEK 2.1M. The remaining reduction in gross margin is due primarily to the fact that the percentage of direct sales with lower margins than other sales was higher than during the comparative period.

The EBITA result was also affected by higher transport and production costs of SEK 8.9M and other effects on earnings and currency effects totalling SEK 2.7M. The increase in transport and production costs as a percentage was lower than the aforementioned increase in volume. Transport costs were recorded in the income statement under sales costs. Other sales and administration costs during the quarter were slightly lower than the previous year and considerably lower than in the fourth quarter of the previous year.

Changes in profit, first quarter

(SEKM)	Jan-March
Operating profit (loss), 2006	88.7
Reversal of amortization of intangible assets	0.4
EBITA 2006	89.1
Adjustment for inventory gains or losses	6.1
Underlying EBITA 2006	95.2
Changes in volume, price, mix and gross margin	83.4
Overhead charges	-11.6
Underlying EBITA 2007	167.0
Adjustment for inventory gains or losses	6.7
EBITA 2007	173.7
Less amortization of intangible assets	-0.4
Operating profit, 2007	173.3

Business areas

Sweden business area

The Sweden business area reported external sales of SEK 1 124.2M (829.8), an increase of 35.5% primarily as a result of greater volumes and higher prices. Costs were lower than in the preceding year due to positive effects from the restructuring of the business which has been in progress for just over a year and which will be completed in the first half-year of 2007.

EBITA rose to SEK 95.0M (49.8). Underlying EBITA

rose to SEK 91.9M (54.3). The EBITA margin was 8.4% (6.0) and the underlying EBITA margin reached 8.2% (6.5).

Finland business area

The Finland business area reported external sales of SEK 811.5M (617.5), up 31.4%. EBITA rose to SEK 75.9M (44.7). Underlying EBITA increased to SEK 74.0M (46.3). The EBITA margin was 9.4% (7.2) and the underlying EBITA margin was 9.1% (7.5) largely due to increased volumes and continued high service sales.

The Finnish market has been characterised by very strong demand from in principle all industrial sectors and a some lack of capacity at BE Group has been noticed as a result of increased demand for processed products. Investments are being made in new facilities for production services and it was decided during the quarter to invest a further SEK 3.1M in production equipment at the works in Turku.

New Markets business area

New Markets, which comprises Denmark, Eastern Europe and Central Europe, noted continuing steep volume increases. External sales rose sharply to SEK 189.1M (141.2), an increase of 33.9%. The strengthening demand experienced by BE Group was primarily in Poland, Slovakia and in Denmark.

EBITA rose to SEK 4.2M (3.3). Underlying EBITA declined to SEK 2.5M (3.3). The EBITA margin fell to 2.2% (2.3) and the underlying EBITA margin declined to 1.3% (2.3). A one-off charge of SEK 2.1M in the Danish operation has been taken up in the income statement. The business area has otherwise experienced a positive trend in spite of tougher competition, and adjusted for the one-off correction the EBITA margin was 3.3%, which is higher than the preceding year. In view of the rapid growth in the market, the business area has also initiated prioritization of profitability ahead of volume.

Net financial items and tax

The Group's net financial income for the first quarter was negative at SEK 0.7M (loss: 2.3). The improvement in net financial income is primarily attributable to exchange rate gains on loans amounting to SEK 5.4M. Net interest income was negative at SEK 6.2M (1.8). Net interest-bearing liabilities during the quarter averaged SEK 599.4M.

Tax expenses for the quarter totalled SEK 46.4M (23.4). The increase is due to the improved profit levels in the quarter. Profit after tax was substantially higher than in the corresponding period last year and totalled SEK

126.2M (63.0). Earnings per share before dilution were SEK 2.52 (1.26). At year-end, the company did not have any outstanding share warrants or convertible loans and therefore there is no dilution. The underlying earnings per share after dilution were SEK 2.43 (1.29).

Cash flow

BE Group's cash flow in the first quarter of SEK 1.6M (negative: 49.7) was better than the previous year. The improvement was due primarily to increased profits.

Cash flow from operating activities was SEK 7.9M (negative: 74.1). Working capital increased, resulting in a negative effect of SEK 140.1M (negative: 120.2) on cash flow from operating activities. The increase in working capital is seasonal but also related to the significant increase in net sales.

Tax paid was lower than in the comparative period at SEK 18.8 M (46.7).

Cash flow from investing activities was negative at SEK 6.1M (negative: 7.3) due to capital expenditure of SEK 7.3M (5.0).

Cash flow from financing activities was negative at SEK 0.2M (31.7).

Capital, investments and return

At March 31, the Group's working capital was SEK 680.0M (549.2). Accounts receivable increased by SEK 305.0M due to higher sales. Inventory also increased by SEK 421.6M. This increase is mainly a consequence of a slightly poorer inventory turnover rate. The increase in accounts receivable and inventory were offset by a steep increase in accounts payable of SEK 458.4M and an increase in other current liabilities.

In spite of the increase in working capital, the working capital tied-up has continued to fall and was 7.4% in the first quarter (7.8). Working capital tied-up calculated on the most recent 12-month period continues to improve.

During the period, the Group invested SEK 7.3M (5.0) in capital assets. The investments are primarily related to the restructuring in the Swedish operations and re-investments in other operations.

Return on operating capital (excluding intangible assets) increased sharply to 93.6% (60.9) as a result of a higher margin and improved turnover rate for operating capital.

Financial position and liquidity

Consolidated cash and cash equivalents at March 31 totalled SEK 295.0M (152.4). The Group also has unutilized credit facilities of SEK 199.9M. In addition to this, the Group has an unutilized credit facility of SEK

500M for acquisitions.

Consolidated net interest-bearing liabilities at March 31 totalled SEK 563.1M (171.9) compared with SEK 556.4M at December 31, 2006. The significant increase in relation to the same period last year is due to a dividend of SEK 680M financed by new loans and distributed in September last year.

New loans were part of a new financing agreement the Group entered into in late September. Total loan facilities amount to SEK 1 538M.

Net debt/underlying EBITDA multiple during the previous 12-month period was at March 31 1.0, which is a reduction from 1.1 since December 31, 2006.

Consolidated equity at March 31 was SEK 796.1M (1 032.0) while the net debt/equity ratio was 70.7% (16.7), which is a reduction of 13.1 percentage points since the beginning of the year.

Organisation, structure and employees

The restructuring of operations in Sweden commenced in 2005 continued during the period. The move of production and warehousing and finalization of investments are scheduled for completion in the second quarter of 2007. Measures already implemented have had a positive impact on the operation's costs during the period compared with the first quarter of the previous year.

Contingent liabilities

The Group's contingent liabilities totalled SEK 362M at year-end.

Common name and brand in all markets

During the first half-year of 2007, the BE Group will change the name of all of its subsidiaries and launch a common brand name for the whole Group. This means that Bröderna Edstrand in Sweden, Starckjohann Steel in Finland and eight subsidiaries in Eastern and Central Europe and Denmark will in future operate under the common name 'BE Group'.

The purpose of the change is to reinforce the brand name and to enable a more united group to operate in all markets. It will also assist in achieving the full potential from the synergies that can be created within the Group in regard to for example purchasing, marketing, IT and e-business.

In order to accentuate the Group's new focus on increased service and service content, the BE logo has been redesigned and given a more modern and softer look.

Significant events after the end of the period

No significant events have occurred since the end of the period.

Parent company

Sales for the year, which consist of internal corporate services, for the parent company BE Group AB (publ) totalled SEK 6.3M (1.4). The operating result was a loss of SEK 1.7M (loss: 7.0). Net financial items amounted to a loss of SEK 13.4 M (0.1). The parent company is reporting a loss before appropriations and tax of SEK 15.1M (loss: 6.9) and a loss after tax of SEK 10.9M (loss: 5.0).

The parent company, as in previous years, has not had any capital expenditure during the quarter. The parent company had cash and cash equivalents of SEK 150.6M (1.6) at the end of the period.

Accounting principles

The year-end report was prepared in accordance with International Financial Reporting Standards (IFRS) as approved by the EU Commission for application in the EU. The year-end report was prepared in accordance with IAS 34 Interim Financial Reporting, which complies with the requirements of the Swedish Financial Accounting Standards Council's standard RR 31, Interim Reports for Groups. Please refer to the "Accounting Principles" section in the annual report for 2006 for details of the company's accounting principles and definitions of certain terms. The accounting principles have not changed during the first quarter apart from the fact that hedge accounting will be applied from the 2007 financial year for a part of the Group's loans in Euro relating to net assets in Finland.

Earlier published annual reports and interim reports up until mid-year 2006 were prepared in accordance with the Swedish Annual Accounts Act and the general recommendations of the Swedish Accounting Standards Board. When the IPO prospectus was prepared, historical financial information for comparison periods was restated in compliance with IFRS.

Future reporting dates

BE Group AB (publ) plans to publish financial information on the following dates in 2007:

- Annual meeting: May 15
- Interim report January-June: July 18
- Interim report January-September: October 26
- Year-end report 2007: February 2008

Malmö, April 26, 2007
BE Group AB (publ)

Håkan Jeppsson
President and CEO

This report has not been examined by the company's auditors.

Questions concerning this report may be directed to:

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Condensed consolidated income statement

(SEKM)	Note	2007 Jan-March	2006 Jan-March	2006 Full year	12 months rolling
Net sales		2 064.6	1 541.7	6 681.2	7 204.1
Cost of goods sold		-1 731.2	-1 298.2	-5 508.4	-5 941.4
Gross profit		333.4	243.5	1 172.8	1 262.7
Selling expenses		-124.5	-116.6	-470.9	-478.8
Administrative expenses		-32.6	-37.2	-172.5	-167.9
Other operating revenue and expenses	1	-3.0	-1.0	20.8	18.8
Operating profit		173.3	88.7	550.2	634.8
Financial items		-0.7	-2.3	-11.2	-9.6
Profit (loss) before tax		172.6	86.4	539.0	625.2
Tax		-46.4	-23.4	-144.3	-167.3
Profit (loss) for the period		126.2	63.0	394.7	457.9
Amortization of intangible assets		0.4	0.4	1.7	1.7
Depreciation of tangible assets		9.0	10.3	45.6	44.3
Earnings (loss) per share *)		2.52	1.26	7.90	9.16
Earnings (loss) per share after dilution **)		2.52	1.20	7.60	8.83

*) Profit for the period divided by average shares outstanding during the period. Comparative figures have been restated taking into account the split (49:1) implemented on September 26, 2006.

***) Profit for the period divided by average shares outstanding after dilution during the period. Comparative figures have been restated taking into account the split (49:1) implemented on September 26, 2006.

Note 1 Other operating revenue and expenses

(SEKM)	2007 Jan-March	2006 Jan-March	2006 Full year	12 months rolling
Preparatory expenses for IPO	-	-	-8.2	-8.2
Capital gain on sale of properties	-	-	29.6	29.6
Total exceptional items	-	-	21.4	21.4
Other	-3.0	-1.0	-0.6	-2.6
Total other operating revenue and expenses	-3.0	-1.0	20.8	18.8

Condensed consolidated balance sheet

(SEKM)	2007 31 March	2006 31 March	2006 31 Dec
Goodwill	543.0	545.2	540.2
Other intangible assets	5.6	3.0	5.5
Tangible assets	226.7	228.9	226.1
Financial assets	1.9	2.0	1.9
Deferred tax assets	1.8	-	1.5
Total fixed assets	779.0	779.1	775.2
Inventories	1 090.2	668.6	912.1
Accounts receivable	1 095.2	790.2	844.1
Other current receivables	41.9	87.7	55.3
Cash and cash equivalents	295.0	152.4	289.3
Total current assets	2 522.3	1 698.9	2 100.8
Total assets	3 301.3	2 478.0	2 876.0
Shareholders' equity	796.1	1 032.0	664.2
Long-term interest-bearing liabilities to parent company	-	306.5	-
Long-term interest-bearing liabilities, other	847.0	18.8	834.6
Provisions	1.5	17.0	1.3
Deferred tax liability	70.2	56.0	64.7
Total long-term liabilities	918.7	398.3	900.6
Current interest-bearing liabilities	13.0	1.0	13.0
Accounts payable	1 188.7	730.3	948.8
Other current liabilities	358.6	267.0	313.1
Other current provisions	26.2	49.4	36.3
Total current liabilities	1 586.5	1 047.7	1 311.2
Total liabilities and shareholders' equity	3 301.3	2 478.0	2 876.0

Condensed consolidated cash flow statement

(SEKM)	2007 Jan-March	2006 Jan-March	2006 Full year	12 months rolling
Profit (loss) before tax	172.6	86.4	539.0	625.2
Adjustment for non-cash items	-5.8	6.4	-14.0	-26.2
Income tax paid	-18.8	-46.7	-57.5	-29.6
Change in working capital	-140.1	-120.2	-231.9	-251.8
Cash flow from operating activities	7.9	-74.1	235.6	317.6
Capital expenditure	-7.3	-5.0	-68.1	-70.4
Other cash flow in investing activities	1.2	-2.3	51.8	55.3
Cash flow from investing activities	-6.1	-7.3	-16.3	-15.1
Cash flow from financing activities	-0.2	31.7	-126.9	-158.8
Cash flow for the period	1.6	-49.7	92.4	143.7
Exchange rate difference in cash and cash equivalents	4.1	0.1	-5.1	-1.1
Change in cash and cash equivalents	5.7	-49.6	87.3	142.6

Condensed statement of changes in shareholders' equity

(SEKM)	2007 Jan-March	2006 Jan-March	2006 Full year	12 months rolling
Opening shareholders' equity	664.2	970.9	970.9	1 032.0
Effect of changed accounting principles	-	-	-	-
Adjusted opening shareholders' equity	664.2	970.9	970.9	1 032.0
Translations differences	13.8	-1.9	-21.6	-5.9
Hedging of net investments after tax	-8.1	-	-	-8.1
Total changes in asset value reported directly in equity, excluding transactions with the company's owners	669.9	969.0	949.3	1 018.0
Net profit (loss) for the period	126.2	63.0	394.7	457.9
Total changes in net asset value reported directly in equity, excluding transactions with the company's owners	796.1	1 032.0	1 344.0	1 475.9
Dividend	-	-	-680.0	-680.0
New share issue	-	-	0.2	0.2
Closing shareholders' equity	796.1	1 032.0	664.2	796.1

Segment information

Net sales per segment¹

(SEKM)	2007 Jan-March	2006 Jan-March	2006 Full year	12 months rolling
Sweden	1 124.2	829.8	3 632.6	3 927.0
Finland	811.5	617.5	2 639.8	2 833.8
New Markets	189.1	141.2	627.1	675.0
Parent company and consolidated items	-60.2	-46.8	-218.3	-231.7
Group	2 064.6	1 541.7	6 681.2	7 204.1

EBITA per segment

(SEKM)	2007 Jan-March	2006 Jan-March	2006 Full year	12 months rolling
Sweden	95.0	49.8	287.9	333.1
Finland	75.9	44.7	263.1	294.3
New Markets	4.2	3.3	41.2	42.1
Parent company and consolidated items	-1.4	-8.7	-40.3	-33.0
Group	173.7	89.1	551.9	636.5

Depreciation per segment

(SEKM)	2007 Jan-March	2006 Jan-March	2006 Full year	12 months rolling
Sweden	3.8	5.0	24.7	23.5
Finland	4.8	4.8	19.0	19.0
New Markets	0.8	0.9	3.5	3.4
Parent company and consolidated items	0.0	0.0	0.1	0.1
Group	9.4	10.7	47.3	46.0

Investments per segment

(SEKM)	2007 Jan-March	2006 Jan-March	2006 Full year	12 months rolling
Sweden	4.8	2.6	41.9	44.1
Finland	2.4	2.3	20.6	20.7
New Markets	0.7	0.6	8.6	8.7
Parent company and consolidated items	0.0	0.0	0.2	0.2
Group	7.9	5.5	71.3	73.7

Underlying EBITA per segment²

(SEKM)	2007 Jan-March	2006 Jan-March	2006 Full year	12 months rolling
Sweden	91.9	54.3	264.4	302.0
Finland	74.0	46.3	238.4	266.1
New Markets	2.5	3.3	3.2	2.4
Parent company and consolidated items	-1.4	-8.7	-32.3	-25.0
Group	167.0	95.2	473.7	545.5

¹ Net sales per segment includes from 2007 both internal and external sales. Comparative figures have been adjusted for this.

² EBITA adjusted for inventory gains and losses and exceptional items. Inventory gains and losses are defined as the difference between the cost of goods sold at acquisition value and the cost of goods sold where the goods sold are valued at replacement price.

³ Within the New Markets business area, the Group's principles for calculating inventory gains and losses were implemented in the third quarter of 2006. The effect for prior quarters is not considered material.

Key data

(SEKM unless indicated otherwise)	2007 Jan-March	2006 Jan-March	2006 Full year	12 months rolling
Income measurement				
EBITA	173.7	89.1	551.9	636.5
Margin measurements				
Gross margin	16.1%	15.8%	17.6%	17.5%
EBITA margin	8.4%	5.8%	8.3%	8.8%
Operating margin	8.4%	5.8%	8.2%	8.8%
Capital structure				
Net debt	563.1	171.9	556.4	563.1
Net debt/equity ratio	70.7%	16.7%	83.8%	70.7%
Working capital (average)	614.8	479.2	546.9	601.1
Operating capital (average)	1 289.9	1 130.6	1 199.7	1 259.3
Operating capital (excluding tangible assets) (average)	742.8	585.4	653.6	712.6
Working capital tied-up	7.4%	7.8%	8.2%	8.3%
Return				
Return on operating capital (%)	53.7%	31.4%	45.9%	50.4%
Return on operating capital (excluding tangible assets) (%)	93.6%	60.9%	84.4%	89.3%
Return on equity (%)	69.1%	25.2%	45.6%	55.1%
Per share data				
Earnings per share (SEK)	2.52	1.26	7.90	9.16
Earnings per share after dilution (SEK)	2.52	1.20	7.60	8.83
Equity per share (SEK)	15.92	20.67	13.28	15.92
Equity per share after dilution (SEK)	15.92	20.14	13.28	15.92
Cash flow from operating activities per share (SEK)	0.16	-1.48	4.72	6.36
Shares outstanding at period end (thousands)	50 000	49 926	50 000	50 000
Shares outstanding at period end after dilution (thousands)	50 000	52 464	50 000	50 000
Average number of shares (thousands)	50 000	49 926	49 946	49 964
Average number of shares after dilution (thousands)	50 000	52 464	51 912	51 839
Other				
Average number of employees	926	900	926	928

Supplementary disclosures

(SEKM unless indicated otherwise)	2007 Jan-March	2006 Jan-March	2006 Full year	12 months rolling
Growth				
Growth in sales	33.9%	4.6%	15.4%	23.0%
of which, organic volume growth	13.4%	3.4%	8.5%	11.0%
of which, price and mix changes	21.4%	-0.5%	7.0%	12.6%
of which, currency effects	-0.9%	1.6%	-0.1%	-0.7%
of which, acquisitions	-	-	-	-
Adjusted income measurement				
Underlying EBITA	167.0	95.2	473.7	545.5
Adjusted margin measurements				
Underlying gross margin	15.8%	16.2%	16.7%	16.6%
Underlying EBITA margin	8.1%	6.2%	7.1%	7.6%
Adjusted return				
Underlying return on operating capital (excluding intangible assets)	89.9%	65.1%	72.5%	76.5%
Adjusted data per share				
Underlying earnings per share (SEK)	2.43	1.35	6.72	7.79
Underlying earnings per share after dilution (SEK)	2.43	1.29	6.46	7.51
Adjusted capital structure				
Net debt/underlying EBITDA (multiple)	0.8	0.4	1.1	1.0
Other				
Inventory gains and losses	6.7	-6.1	56.8	69.6
Shipped volume (thousands of tonnes)	169.5	149.3	610.2	630.4
Average sales price (SEK per kg)	12.18	10.32	10.95	11.43

Definitions of key ratios

Earnings measurement

EBITA	Earnings before interest, taxes and amortization.
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Margin measurement

Gross margin	Gross profit as a percentage of net sales.
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EBITA margin	EBITA (operating profit before amortization of intangible assets) as a percentage of net sales.
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Operating margin	Operating profit as a percentage of net sales.
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Capital structure

Net debt	Interest-bearing liabilities less cash and cash equivalents and financial fixed assets.
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Net debt/equity ratio	Net debt divided by shareholders' equity.
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Working capital	Inventories, accounts receivable and other current receivables less accounts payable and other current liabilities. The measure is an average for the period based on quarterly data.
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Operating capital	Tangible assets, goodwill and other intangible assets, deferred tax assets and working capital less deferred tax liabilities, provisions (long-term and current) and other long-term liabilities. The measure is an average for the period based on quarterly data.
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Operating capital (excluding intangible assets) (%)	Operating capital less goodwill and other intangible assets. The measure is an average for the period based on quarterly data.
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Working capital tied-up	Annualizes average working capital as a percentage of net sales.
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Return

Return on operating capital	Annualized operating profit as a percentage of average operating capital.
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Return on operating capital (excluding intangible assets) (%)	Annualized EBITA as a percentage of average operating capital (excluding intangible assets).
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Return on equity	Annualized net profit as a percentage of average equity.
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Per share data

Earnings per share	Net profit for the period divided by average shares outstanding during the period.
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Earnings per share after dilution	Net profit for the period divided by average shares outstanding after dilution during the period.
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Equity per share	Shareholders' equity divided by shares outstanding at the end of the period.
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Equity per share after dilution	Shareholders' equity divided by shares outstanding after dilution at the end of the period.
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Cash flow from operating activities per share	Cash flow from operating activities divided by average shares outstanding during the period.
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DEFINITIONS OF KEY RATIOS, CONT.

Shares outstanding at end of period	The number of shares in the company at the end of the period adjusted for share issues and share splits.
Shares outstanding at end of period after dilution	The number shares in the company at the end of the period adjusted for share issues and share splits. Possible dilution is taken into account.
Average shares outstanding	The weighted average number of shares in the company during the period adjusted for share issues and share splits.
Average shares outstanding after dilution	The weighted average number of shares in the company during the period adjusted for share issues and share splits. Possible dilution is taken into account.

Other

Average number of employees	The number of employees in the Group during the reporting period. New employees, part-time employees and paid overtime are restated as full-time equivalents. The number of employees is an average for the period.
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SUPPLEMENTARY DISCLOSURES

Growth

Growth in sales	Change from the preceding period as a percentage of net sales.
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Adjusted growth

Underlying growth in sales	Change in net sales from operations since the comparative period, measured as a percentage and adjusted for changes in market price, currency effects, acquisitions and disposals.
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Adjusted income measurements

Underlying EBITA	EBITA before exceptional items adjusted for inventory gains and losses (deductions for gains and additions for losses).
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Adjusted margin measurements

Underlying gross margin	Underlying gross profit as a percentage of net sales. The underlying gross profit is the reported gross profit adjusted for inventory gains and losses (deductions for gains and additions for losses).
Underlying EBITA margin	Underlying EBITA as a percentage of net sales. Underlying EBITA is EBITA before exceptional items and adjusted for inventory gains and losses (deductions for gains and additions for losses).

Adjusted return

Underlying return on operating capital (excluding intangible assets)	Annualized underlying EBITA as a percentage of average operating capital excluding goodwill and other intangible assets. Underlying EBITA is EBITA before exceptional items and adjusted for gains and losses (deductions for gains and additions for losses). EBITA is operating profit before amortization of intangible assets.
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Adjusted data per share

Underlying earnings per share (SEK)	Profit for the period before exceptional items adjusted for inventory gains and losses (deductions for gains and additions for losses) and including the tax effect of the adjustments divided by the average number of shares during the period.
Underlying earnings per share after dilution(SEK)	Profit for the period before exceptional items adjusted for inventory gains and losses (deductions for gains and additions for losses) and including the tax effect of the adjustments divided by the average number of shares after dilution during the period.

DEFINITIONS OF KEY RATIOS, CONT

Adjusted capital structure

Net debt/underlying EBITDA	Annualized net debt divided by underlying EBITDA. Underlying EBITDA is EBITDA before exceptional items and adjusted for gains and losses (deductions for gains and additions for losses). EBITDA is operating profit before amortization.
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Other

Inventory gains and losses	The difference between the cost of goods sold at acquisition value and the cost of goods sold where the goods have been valued at replacement price.
Shipped volume	The weight of BE Group's products sold during the period in thousands of tonnes.
Average sales price	Net sales divided by shipped volume.
