



BE GROUP

INTERIM REPORT BE Group AB (publ)

January – June 2024

Second quarter 2024

- Net sales decreased by 10% to SEK 1,272 M (1,406)
- The underlying operating result amounted to SEK 18 M (33)
- The operating result amounted to SEK 11 M (26), including inventory losses of SEK -7 M (-7)
- Result after tax amounted to SEK 1 M (19)
- Cash flow from operating activities amounted to SEK 21 M (132)
- Earnings per share amounted to SEK 0.13 (1.47)

First six months 2024

- Net sales decreased by 13% to SEK 2,577 M (2,964)
- The underlying operating result increased to SEK 60 M (43)
- The period was affected by items affecting comparability of SEK -27 M (-) related to closure of operations in the Baltics
- The operating result amounted to SEK 15 M (27), including inventory losses of SEK -18 M (-16)
- Result after tax amounted to SEK -3 M (16)
- Cash flow from operating activities amounted to SEK 65 M (358)
- Earnings per share amounted to SEK -0.21 (1.25)

"During the second quarter net sales decreased by 10 percent to SEK 1,272 M (1,406), which is mainly explained by lower market prices. In the main markets Sweden and Finland, sales in terms of tonnage increased by 6 percent which can largely be related to success of our own efforts and our sales initiatives."

Peter Andersson, President and CEO

Results overview	2024 Apr-Jun	2023 Apr-Jun	Change	2024 Jan-Jun	2023 Jan-Jun	Change
Tonnage, thousands of tonnes	73	73	0	149	154	-5
-of which organic tonnage, thousands of tonnes	71	68	3	142	144	-2
Net sales, SEK M	1,272	1,406	-134	2,577	2,964	-387
Underlying operating result, SEK M	18	33	-15	60	43	17
Operating result, SEK M	11	26	-15	15	27	-12
Profit/loss for the period, SEK M	1	19	-18	-3	16	-19
Earnings per share, SEK	0.13	1.47	-1.34	-0.21	1.25	-1.46
Cash flow from operating activities, SEK M	21	132	-111	65	358	-293

BE Group, which is listed on the Nasdaq Stockholm exchange, is a trading and service company in steel, stainless steel and aluminium. BE Group offers efficient distribution and value-adding production services to customers primarily in the construction and manufacturing industries. In 2023, the Group reported sales of SEK 5.3 billion. BE Group has approximately 640 employees, with Sweden and Finland as its largest markets. The head office is located in Malmö, Sweden. Read more about BE Group at www.begroup.com.

Higher level of activity and tonnage growth

During the second quarter net sales decreased by 10 percent to SEK 1,272 M (1,406), which is mainly explained by lower market prices. The lower pricing has affected the gross margin and together this led to the underlying operating result amounting to SEK 18 M (33), corresponding to an operating margin of 1.4 percent (2.4). Operating result, including inventory losses, amounted to SEK 11 M (26). Cash flow remained positive at SEK 21 M (132).

For the first six months, the operating result including inventory losses, but adjusted for the Baltic operations that are being phased out, amounted to SEK 41 M (25), corresponding to an operating margin of 1.7 percent (0.9).

In the main markets Sweden and Finland, sales in terms of tonnage increased by 6 percent which can largely be related to success of our own efforts and our sales initiatives.

The closure of the operations in the Baltics that was announced at the end of March has progressed according to plan and will, in all material aspects, be concluded in the third quarter. The closure is expected to generate a positive cash flow of about SEK 30 M and will have a positive impact on the Group's future earnings.

Outlook

In the near future, the industrial sector is expected to continue at the same level. In general, the Finnish market has been under more pressure than the Swedish market due to political strikes in the first half of the year. This problem has now been resolved. The construction sector remains under pressure and is expected to continue at low levels. In total, the construction sector accounts for about 20 percent of sales in the main markets.

Sheet metal producers in Europe have varying levels of capacity utilisation, which is attributable to different distributions of customers in the automotive and construction sectors. The effect of some mills having low capacity utilisation is that prices in new quarterly and half-yearly contracts have been slightly pushed down. In contrast, there is an expectation of a small increase in spot prices when continental stockholders once again begin to fill their inventories in the autumn.

Our focus

Our most important focus is to increase and deepen the cooperation with our customers to win as much new business as possible, streamline the supply chain and continue to work with the cost side in order to achieve a healthy margin throughout the business. It is pleasing to see that some of our initiatives are beginning to show success and the ambition is for the company to be profitable regardless of the economic cycle and external factors.

With that said, we wish our customers, suppliers, employees, owners and other stakeholders a nice summer!

Peter Andersson
President and CEO



"In the main markets Sweden and Finland, sales in terms of tonnage increased by 6 percent which can largely be related to success of our own efforts and our sales initiatives"

Bridge 2023-2024 operating result SEK M	Q1	Q2	Q3	Q4	Jan-Jun
Operating result 2023	1	26	-42	-37	27
Reversal of inventory gains (-)/losses (+)	9	7	40	20	16
Items affecting comparability	-	-	6	-	-
Underlying operating result 2023	10	33	4	-17	43
Change in sales	-26	-17	-	-	-43
Change in underlying gross margin	39	-6	-	-	33
Change in overhead costs	19	8	-	-	27
Underlying operating result 2024	42	18	-	-	60
Reversal of inventory gains (+)/losses (-)	-11	-7	-	-	-18
Items affecting comparability	-27	-	-	-	-27
Operating result 2024	4	11	-	-	15

Comments on the report

Second quarter

The Group's consolidated net sales for the period decreased by 10 percent compared to last year and amounted to SEK 1,272 M (1,406). The decline is explained by negative price and mix effects of -12 percent and closure of business of -3 percent partly compensated by organic tonnage growth of 5 percent. Steel prices were relatively stable compared with the first quarter. Tonnage to the manufacturing industry increased organically by 4 percent. Tonnage to the construction segment increased organically by 9 percent compared to low levels last year.

Lower steel prices and a weak demand, especially from the construction sector led to a decrease in gross profit to SEK 152 M (172), resulting in a gross margin of 12.0 percent (12.3). The operating result amounted to SEK 11 M (26), corresponding to an operating margin of 0.8 percent (1.9). Adjusted for inventory losses of SEK -7 M (-7), the underlying operating result amounted to SEK 18 M (33). The underlying operating margin for the period amounted to 1.4 percent (2.4).

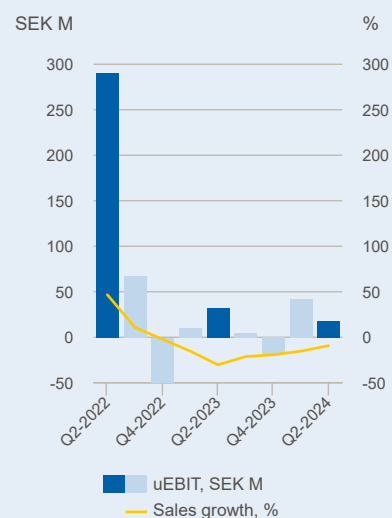
The second quarter included four fewer trading days compared with the first quarter. The level of activity was higher in the second quarter and average delivered tonnage per trading day rose 8 percent compared with the first quarter.

First six months

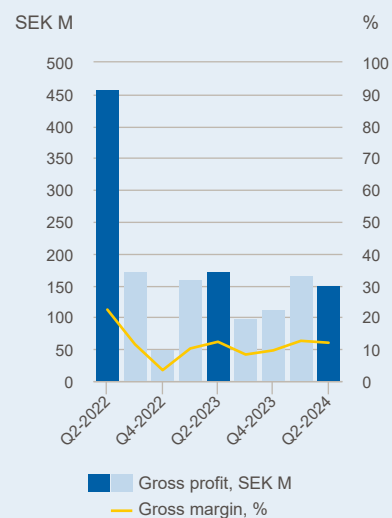
During the first six months, the Group's net sales decreased by 13 percent compared to last year and amounted to SEK 2,577 M (2,964). This is explained by negative price and mix effects of -9 percent, closure of business of -2 percent and decreased organic tonnage of -2 percent. Tonnage in business area Sweden & Poland decreased by -1 percent and Finland & Baltics delivered organically -2 percent less. Gross profit amounted to SEK 317 M (331) and the gross margin increased to 12.3 percent (11.2).

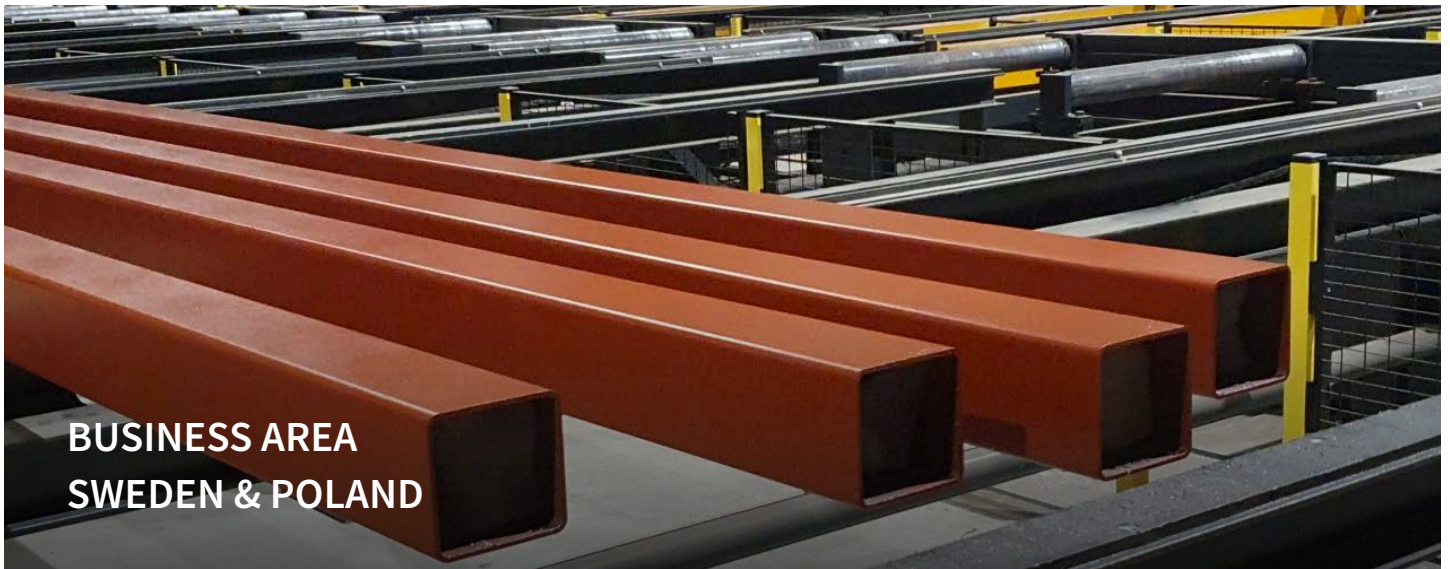
The operating result amounted to SEK 15 M (27), corresponding to an operating margin of 0.6 percent (0.9). Adjusted for items affecting comparability of SEK -27 M (-) and inventory losses of SEK -18 M (-16), the underlying operating result increased to SEK 60 M (43). During the period, the underlying operating margin increased to 2.3 percent (1.5).

THE GROUP'S SALES GROWTH AND UNDERLYING OPERATING RESULT PER QUARTER



THE GROUP'S GROSS MARGIN AND GROSS PROFIT PER QUARTER





BUSINESS AREA SWEDEN & POLAND

The business area includes the Group's operations in Sweden consisting of the companies BE Group Sverige, BE Group Produktion Arvika, the joint venture ArcelorMittal BE Group SSC AB as well as the Polish operation BE Group Poland.

Second quarter

Net sales decreased by 5 percent in the second quarter compared to last year and amounted to SEK 653 M (690). The decrease is explained by negative price and mix effects of -8 percent partly compensated by organic tonnage growth of 3 percent. The operating result amounted to SEK -1 M (11). Adjusted for inventory losses of SEK -7 M (-10), the underlying operating result amounted to SEK 6 M (20).

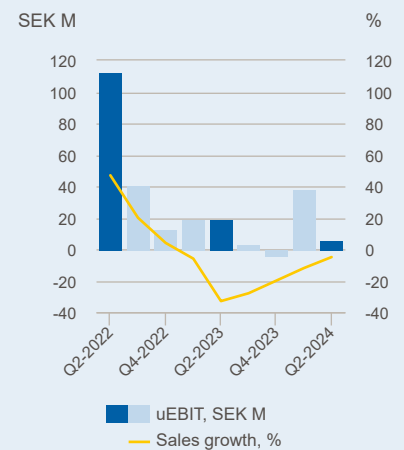
The Swedish operations provided tonnage growth of 4 percent but a weaker underlying operating result compared to last year. That as a result of lower steel prices and low demand within the construction sector, where above all rebar is burdening the gross margin. The Polish operations provided a negative operating result as a result of lower steel prices, somewhat lower volume and a continued pressured gross margin compared to last year.

Our joint venture AMBE provided a lower operating result. Gross margin was strengthened but was counteracted by reduced volumes and lower steel prices.

First six months

Net sales for the first six months decreased by 9 percent compared to last year, amounting to SEK 1,350 M (1,480). The decline is explained by negative price and mix effects of -8 percent and organic tonnage growth of -1 percent. Operating result increased to SEK 24 M (13). Adjusted for inventory losses of SEK -20 M (-28), the underlying operating result increased to SEK 44 M (40).

BUSINESS AREA SWEDEN & POLAND, SALES GROWTH AND UNDERLYING OPERATING RESULT PER QUARTER



BUSINESS AREA FINLAND & BALTICS

The business area includes the Group's operations in Finland and the three Baltic countries. The operations in the Baltics is under closure.

Second quarter

Net sales during the second quarter decreased by 13 percent compared to last year and amounted to SEK 632 M (727). It is explained by negative price and mix effects of -15 percent and closure of business of -7 percent partly compensated by organic tonnage growth of 8 percent. The operating result amounted to SEK 11 M (16). Adjusted for inventory gains of SEK 0 M (2), the underlying operating result amounted to SEK 11 M (12).

The Finnish operations increased by 8 percent in tonnage but generated lower sales and underlying operating result compared to last year as a result of lower steel prices and continued pressured gross margin.

The closure of the operations in the Baltics that was announced at the end of March has progressed according to plan and will, in all material aspects, be concluded in the third quarter. The closure is expected to generate a positive cash flow of about SEK 30 M and will have a positive impact on the Group's future earnings.

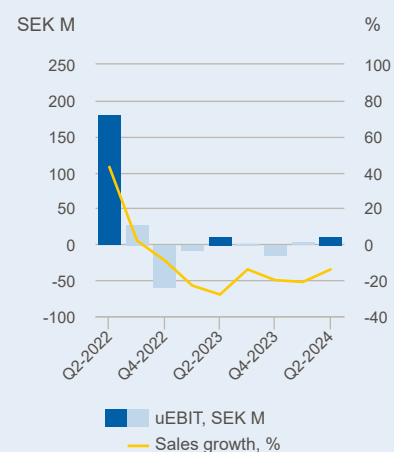
First six months

Net sales for the first six months decreased by 17 percent compared to last year, amounting to SEK 1,253 M (1,509). The decline is explained by negative price and mix effects of -12 percent, closure of business of -4 percent and organic tonnage growth of -2 percent partly compensated by positive currency effects of 1 percent. Operating result amounted to SEK -10 M (19). Adjusted for inventory gains of SEK 2 M (11) and items affecting comparability of SEK -27 M (-), the underlying operating result increased to SEK 15 M (6).

Organisation

Petteri Korpioja has been recruited as new Managing Director for the Finnish operations and will be a member of Group Management. Petteri will start in the beginning of November at the latest.

BUSINESS AREA FINLAND & BALTICS SALES GROWTH AND UNDERLYING OPERATING RESULT PER QUARTER



The Group & Parent Company

Net financial items and tax

The Group's consolidated net financial items in the second quarter amounted to SEK -9 M (-4), of which net interest amounted to SEK -8 M (-7). During the quarter, interest expenses related to leasing according to IFRS 16 amounted to SEK -2 M (-3). Net financial items for the first six months amounted to SEK -13 M (-9) and net interest to SEK -14 M (-13), of which SEK -5 M (-5) relates to IFRS 16.

Taxes for the second quarter amounted to SEK -1 M (-3). Profit after tax amounted to SEK 1 M (19) and was SEK -3 M (16) for the first six months.

Cash flow

The Group's consolidated working capital amounted to SEK 681 M (792) at the end of the period and the average working capital tied-up for the second quarter was 13.4 percent (15.3). The lower working capital is mainly explained by decreased inventory value, which amounted to SEK 790 M (999) at the end of the period. The decrease in inventory value is due to lower average prices and decreased inventory levels. Cash flow from operating activities amounted to SEK 21 M (132) during the quarter and to SEK 65 M (358) for the first six months.

Cash flow from investing activities amounted to SEK -16 M (-24) during the quarter and to SEK -42 M (-72) for the first six months and mainly refers to the investment in a new business system. Cash flow after investments thus amounted to SEK 5 M (108) during the second quarter and to SEK 23 M (286) for the first six months.

Financial position and liquidity

At the end of the period, consolidated cash and cash equivalents, including overdraft facilities, amounted to SEK 198 M (338) and the interest-bearing net debt excl. IFRS 16 was SEK 289 M (203). Equity amounted to SEK 1,434 M (1,536) at the end of the period.

Organization, structure and employees

The number of employees amounted to 638 compared to 696 at the same time last year. The average number of employees during the quarter amounted to 643 (689).

Parent Company & consolidated items

Parent Company & consolidated items include the Parent Company and Group eliminations. For additional information see the Annual Report for 2023.

The effects regarding IFRS 16 were reported under Parent Company & consolidated items and have not been allocated to the two business areas.

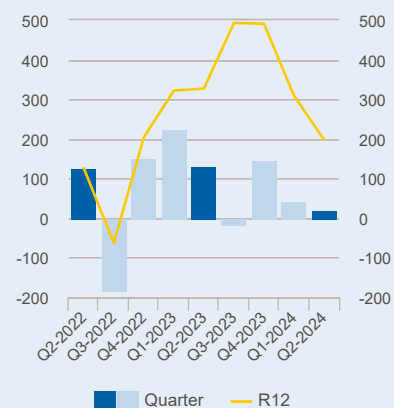
Parent Company

Sales for the second quarter of the Parent Company, BE Group AB (publ), amounted to SEK 33 M (35) and derived from intra-Group services. These intra-Group services mainly include the subsidiaries' use of the BE Group brand and central expenses for IT and Finance. These expenses are distributed and invoiced to all subsidiaries in the Group. In the result follow-up of the business areas, these intra-group expenses have been eliminated except for expenses for IT and business systems. Out of the total costs for the Parent Company, of SEK -16 M (-18), SEK 16 M (14) was allocated to the subsidiaries. The operating result amounted to SEK 17 M (17).

Net financial items for the quarter amounted to SEK 2 M (46) mainly attributable to no dividends being received from subsidiaries. Profit before tax amounted to SEK 19 M (63) and profit after tax amounted to SEK 15 M (58). Investments in the Parent Company during the quarter amounted to SEK 17 M (0). At the end of the period, cash and equivalents in the Parent Company amounted to SEK 17 M (181).

Net financial items for the first six months amounted to SEK 8 M (49). Profit before tax amounted to SEK 43 M (81) and profit after tax amounted to SEK 34 M (73). Investments in the Parent Company for the first six months amounted to SEK 37 M (0).

THE GROUP'S CASH FLOW FROM OPERATING ACTIVITIES, SEK M



Other information

Significant events after the end of the period

No significant events have taken place after the end of the period.

Transactions with related parties

No transactions took place between BE Group and related parties that had a material impact on the company's financial position and results.

Significant risks and uncertainties

Through its operations, BE Group is exposed to global macroeconomic factors, the competitive situation, structural changes in the market and the economy, as well as financial risks such as currency risks, interest risks, credit and counterparty risks. Within the companies of the Group, continuous processes are ongoing to identify existing risks and assess how these should be handled. The risk exposure is explained in the 2023 Annual Report, which was published in March 2024.

Accounting principles

The interim report was prepared in accordance with IAS 34 Interim Financial Reporting and the Swedish Annual Accounts Act. The Parent Company's interim report is prepared in compliance with the Swedish Annual Accounts Act and the Swedish Financial Reporting Board's recommendation RFR 2 Accounting for Legal Entities.

Refer to the 2023 Annual Report for details of the Group's other accounting principles and definitions of certain terms. The principles applied are unchanged in relation to the Annual Report. In other regards, the new standards and interpretations that have come into effect from the financial year 2024 have had no significant effect on the financial reporting.

Future information

Future reporting dates

BE Group AB (publ) intends to publish financial information on the following dates:

- The Interim Report for January-September 2024 will be published on October 17, 2024
- The Year-end report will be published in January 2025

Financial information is available in Swedish and English from BE Group's website and can be ordered by phone +46 (0) 40 38 42 00 or e-mail: info@begroup.com.

The Board of Directors and the President hereby certify that this interim report provides an accurate overview of the operations, position and earnings of the Parent Company and the Group companies, and that it describes the material risks and uncertainties faced by the Parent Company and the Group companies.

Malmö, July 12, 2024

BE Group AB (publ)

Anders Rothstein
Chairman of the Board

Monika Gutén
Member of the Board

Lars Olof Nilsson
Member of the Board

Mats O Paulsson
Member of the Board

Petter Stillström
Member of the Board

Ida Strömberg
Employee Representative

Peter Andersson
President and CEO

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This report has not been reviewed by the company's auditors.

This information is information that BE Group AB (publ) is obliged to make public pursuant to the EU Market Abuse Regulation and the Securities Market Act. The information was submitted for publication through the agency of the contact persons set out above at 11:00 a.m. CEST on July 12, 2024.

Condensed consolidated income statement

(SEK M)	Note	2024 Apr-Jun	2023 Apr-Jun	2024 Jan-Jun	2023 Jan-Jun	2023 Full-year	Rolling 12 months
Net sales		1,272	1,406	2,577	2,964	5,328	4,941
Cost of goods sold	1	-1,120	-1,234	-2,260	-2,633	-4,784	-4,411
Gross profit		152	172	317	331	544	530
Selling expenses	1	-109	-125	-225	-249	-473	-449
Administrative expenses	1	-35	-37	-69	-72	-131	-128
Other operating income and expenses	2	-2	5	-19	4	-15	-38
Participation in joint venture		5	11	11	13	23	21
Operating profit/loss		11	26	15	27	-52	-64
Financial items		-9	-4	-13	-9	-23	-27
Profit/loss before tax		2	22	2	18	-75	-91
Tax		-1	-3	-5	-2	15	12
Profit/loss for the period		1	19	-3	16	-60	-79
Earnings per share (SEK)		0.13	1.47	-0.21	1.25	-4.59	-6.05
Earnings per share after dilution (SEK)		0.13	1.47	-0.21	1.25	-4.59	-6.05

Consolidated statement of comprehensive income

(SEK M)	2024 Apr-Jun	2023 Apr-Jun	2024 Jan-Jun	2023 Jan-Jun	2023 Full-year	Rolling 12 months
Profit/loss for the period	1	19	-3	16	-60	-79
Other comprehensive income						
Items that may later be reclassified to profit/loss for the period						
Translation differences	-6	30	13	39	3	-23
Total other comprehensive income	-6	30	13	39	3	-23
Comprehensive income for the period	-5	49	10	55	-57	-102

Condensed consolidated balance sheet

(SEK M)	Note	2024 Jun 30	2023 Jun 30	2023 Dec 31
Goodwill		589	599	582
Other intangible assets		84	6	49
Tangible assets		223	206	213
Right of use assets		436	511	473
Investment in joint venture		186	181	191
Financial assets		0	0	0
Deferred tax assets		33	12	28
Total non-current assets		1,551	1,515	1,536
Inventories		790	999	792
Accounts receivable		639	731	532
Other receivables		84	169	88
Cash and equivalents		48	188	74
Total current assets		1,561	2,087	1,486
Total assets	3	3,112	3,602	3,022
Equity		1,434	1,536	1,424
Non-current interest-bearing liabilities		337	391	334
Non-current leasing liabilities		339	414	376
Deferred tax liability		53	50	52
Total non-current liabilities		729	855	762
Current interest-bearing liabilities		0	0	0
Current leasing liabilities		103	103	103
Accounts payable		628	776	528
Other current liabilities		204	331	201
Other current provisions		14	1	4
Total current liabilities		949	1,211	836
Total equity and liabilities	3	3,112	3,602	3,022

Condensed consolidated cash-flow statement

(SEK M)	2024 Apr-Jun	2023 Apr-Jun	2024 Jan-Jun	2023 Jan-Jun	2023 Full-year	Rolling 12 months
Operating result	11	26	15	27	-52	-64
Adjustment for non-cash items	22	-50	53	-65	88	206
– of which, amortization/depreciation	32	32	64	61	121	124
– of which, other items	-10	-82	-11	-126	-33	82
Interest received	3	1	7	3	8	12
Interest paid	-10	-8	-21	-16	-33	-38
Income tax paid	-6	-6	-48	-45	-28	-31
Change in working capital	1	169	59	454	508	113
Cash flow from operating activities	21	132	65	358	491	198
Changes in intangible assets	-17	0	-37	0	-44	-81
Changes in tangible assets	-15	-24	-21	-72	-101	-50
Changes in shares in joint venture	16	–	16	–	–	16
Other cash flow from investing activities	0	0	0	0	0	0
Cash flow after investments	5	108	23	286	346	83
Cash flow from financing activities ¹⁾	12	-60	-49	-149	-322	-222
Cash flow for the period	17	48	-26	137	24	-139
Translation differences in cash and equivalents	-1	1	0	1	0	-1
Change in cash and equivalents	16	49	-26	138	24	-140

¹⁾ The cash flow from financing activities for the full-year 2023 contains the total decided dividend of SEK -156 M for 2022.

Condensed statement of changes in equity

(SEK M)	2024 Apr-Jun	2023 Apr-Jun	2024 Jan-Jun	2023 Jan-Jun	2023 Full-year	Rolling 12 months
Equity at beginning of period	1,439	1,643	1,424	1,637	1,637	1,536
Comprehensive income for the period	-5	49	10	55	-57	-102
Dividend	–	-156	–	-156	-156	–
Equity at end of period	1,434	1,536	1,434	1,536	1,424	1,434

Note 1 Amortizations and depreciations

(SEK M)	2024 Apr-Jun	2023 Apr-Jun	2024 Jan-Jun	2023 Jan-Jun	2023 Full-year	Rolling 12 months
Amortization of intangible assets	1	1	2	2	3	3
Depreciation of tangible assets	7	6	14	11	24	27
Depreciation of right of use assets	24	25	48	48	94	94
Total amortizations and depreciations	32	32	64	61	121	124

Note 2 Items affecting comparability

(SEK M)	2024 Apr-Jun	2023 Apr-Jun	2024 Jan-Jun	2023 Jan-Jun	2023 Full-year	Rolling 12 months
Restructuring expenses	-	-	-27	-	-6	-33
Total items affecting comparability	-	-	-27	-	-6	-33

Note 3 Valuation of financial assets and liabilities

Fair value for long-term borrowing corresponds in all material respects with the carrying amount as the borrowing runs at a variable interest rate and the own credit risk has not changed significantly. Fair value for other financial assets and liabilities corresponds in all material respects with the carrying amount as they are short-term and the discounting effect is not considered to be significant. All financial instruments estimated at fair value is included in level 2.

Derivative instruments

(SEK M)	2024 Apr-Jun	2023 Apr-Jun	2024 Jan-Jun	2023 Jan-Jun	2023 Full-year
Financial assets					
Currency hedge	-	-	-	-	-
Total	-	-	-	-	-
Financial liabilities					
Currency hedge	-2	-	-2	-	-14
Total	-2	-	-2	-	-14

Segment reporting

Net sales by business area

(SEK M)	2024 Apr-Jun	2023 Apr-Jun	2024 Jan-Jun	2023 Jan-Jun	2023 Full-year	Rolling 12 months
Sweden & Poland	653	690	1,350	1,480	2,641	2,511
Finland & Baltics	632	727	1,253	1,509	2,729	2,473
Parent Company & consolidated items	-13	-11	-26	-25	-42	-43
Group	1,272	1,406	2,577	2,964	5,328	4,941

Net sales by business area and product group

2024	Sweden & Poland		Finland & Baltics		Parent company & consolidated items		Total		Rolling 12 months
(SEK M)	Apr-Jun	Jan-Jun	Apr-Jun	Jan-Jun	Apr-Jun	Jan-Jun	Apr-Jun	Jan-Jun	
Long steel products	284	588	184	359	0	0	468	947	1,820
Flat steel products	276	572	308	632	0	0	584	1,204	2,297
Stainless steel	73	147	94	174	0	0	167	321	615
Aluminium	12	26	31	59	0	0	43	85	170
Other	8	17	15	29	-13	-26	10	20	39
Total	653	1,350	632	1,253	-13	-26	1,272	2,577	4,941

2023	Sweden & Poland		Finland & Baltics		Parent company & consolidated items		Total		2023 Full-year
(SEK M)	Apr-Jun	Jan-Jun	Apr-Jun	Jan-Jun	Apr-Jun	Jan-Jun	Apr-Jun	Jan-Jun	
Long steel products	313	678	192	412	0	0	505	1,090	1,963
Flat steel products	273	567	378	769	0	0	651	1,336	2,429
Stainless steel	79	177	112	235	0	0	191	412	706
Aluminium	16	37	31	64	0	0	47	101	186
Other	9	21	14	29	-11	-25	12	25	44
Total	690	1,480	727	1,509	-11	-25	1,406	2,964	5,328

Net sales by country based on customer 's domicile

(SEK M)	2024 Apr-Jun	2023 Apr-Jun	2024 Jan-Jun	2023 Jan-Jun	2023 Full-year	Rolling 12 months
Sweden	589	648	1,267	1,387	2,549	2,429
Finland	605	655	1,152	1,352	2,430	2,230
Other	78	103	158	225	349	282
Group	1,272	1,406	2,577	2,964	5,328	4,941

Shipped tonnage per segment

(Thousands of tonnes)	2024 Apr-Jun	2023 Apr-Jun	2024 Jan-Jun	2023 Jan-Jun	2023 Full-year	Rolling 12 months
Sweden & Poland	36	34	73	74	137	136
Finland & Baltics	38	38	77	81	151	147
Parent Company & consolidated items	-1	1	-1	-1	-3	-3
Group	73	73	149	154	285	280

Operating result (EBIT) per segment

(SEK M)	2024 Apr-Jun	2023 Apr-Jun	2024 Jan-Jun	2023 Jan-Jun	2023 Full-year	Rolling 12 months
Sweden & Poland	-1	11	24	13	-24	-13
Finland & Baltics	11	16	-10	19	-22	-51
Parent Company & consolidated items	1	-1	1	-5	-6	0
Group	11	26	15	27	-52	-64

Operating margin per segment

(SEK M)	2024 Apr-Jun	2023 Apr-Jun	2024 Jan-Jun	2023 Jan-Jun	2023 Full-year	Rolling 12 months
Sweden & Poland	-0.1%	1.6%	1.8%	0.9%	-0.9%	-0.5%
Finland & Baltics	1.7%	2.2%	-0.8%	1.2%	-0.8%	-2.1%
Parent Company & consolidated items	N/A	N/A	N/A	N/A	N/A	N/A
Group	0.8%	1.9%	0.6%	0.9%	-1.0%	-1.3%

Underlying operating result (uEBIT) per segment ¹⁾

(SEK M)	2024 Apr-Jun	2023 Apr-Jun	2024 Jan-Jun	2023 Jan-Jun	2023 Full-year	Rolling 12 months
Sweden & Poland	6	20	44	40	39	43
Finland & Baltics	11	12	15	6	-5	4
Parent Company & consolidated items	1	1	1	-3	-4	0
Group	18	33	60	43	30	47

Underlying operating margin per segment ²⁾

(SEK M)	2024 Apr-Jun	2023 Apr-Jun	2024 Jan-Jun	2023 Jan-Jun	2023 Full-year	Rolling 12 months
Sweden & Poland	1.0%	3.0%	3.3%	2.7%	1.5%	1.7%
Finland & Baltics	1.7%	1.7%	1.2%	0.4%	-0.2%	0.2%
Parent Company & consolidated items	N/A	N/A	N/A	N/A	N/A	N/A
Group	1.4%	2.4%	2.3%	1.5%	0.6%	1.0%

Depreciation per segment

(SEK M)	2024 Apr-Jun	2023 Apr-Jun	2024 Jan-Jun	2023 Jan-Jun	2023 Full-year	Rolling 12 months
Sweden & Poland	3	3	6	6	12	12
Finland & Baltics	5	3	9	6	13	16
Parent Company & consolidated items	24	26	49	49	96	96
Group	32	32	64	61	121	124

Investments in tangible and intangible assets per segment

(SEK M)	2024 Apr-Jun	2023 Apr-Jun	2024 Jan-Jun	2023 Jan-Jun	2023 Full-year	Rolling 12 months
Sweden & Poland	11	6	16	10	27	33
Finland & Baltics	4	18	5	62	75	18
Parent Company & consolidated items	17	0	37	0	44	81
Group	32	24	58	72	146	132

¹⁾ Operating profit/loss (EBIT) adjusted for inventory gains and losses and items affecting comparability. Inventory gains and losses are the differences between the cost of goods sold at acquisition value and the cost of goods sold at replacement cost. The Group's internal model is used to calculate inventory gains and losses and has not been subject for review by the Group's auditor.

²⁾ Underlying operating result (uEBIT) as a percentage of net sales.

Key data

(SEK M unless otherwise stated)	2024 Apr-Jun	2023 Apr-Jun	2024 Jan-Jun	2023 Jan-Jun	2023 Full-year	Rolling 12 months
Net sales	1,272	1,406	2,577	2,964	5,328	4,941
Earnings measurements						
Gross result	152	172	317	331	544	530
Underlying gross result	157	181	331	341	606	596
Operating result (EBIT)	11	26	15	27	-52	-64
Underlying operating result (uEBIT)	18	33	60	43	30	47
Margin measurements						
Gross margin	12.0%	12.3%	12.3%	11.2%	10.2%	10.7%
Underlying gross margin	12.4%	12.8%	12.8%	11.5%	11.4%	12.1%
Operating margin	0.8%	1.9%	0.6%	0.9%	-1.0%	-1.3%
Underlying operating margin	1.4%	2.4%	2.3%	1.5%	0.6%	0.9%
Capital structure						
Net debt excl. IFRS 16 ¹⁾	289	203	289	203	259	289
Net debt/equity ratio excl. IFRS 16 ¹⁾	20.1%	13.2%	20.1%	13.2%	18.1%	20.1%
Working capital at end of period	681	792	681	792	683	681
Working capital (average)	684	861	683	951	863	724
Capital employed (average) excl. IFRS 16 ¹⁾	1,764	1,964	1,764	1,994	1,899	1,795
Working capital tied-up	13.4%	15.3%	13.3%	16.0%	16.2%	14.6%
Return						
Return on capital employed excl. IFRS 16 ¹⁾	2.1%	4.9%	1.6%	2.2%	-3.1%	-3.8%
Per share data						
Earnings per share (SEK)	0.13	1.47	-0.21	1.25	-4.59	-6.05
Earnings per share after dilution (SEK)	0.13	1.47	-0.21	1.25	-4.59	-6.05
Equity per share (SEK)	110.45	118.32	110.45	118.32	109.68	110.45
Cash flow from operating activities per share (SEK)	1.63	10.16	5.01	27.54	37.85	15.32
Shares outstanding at period end (thousands)	12,983	12,983	12,983	12,983	12,983	12,983
Average number of shares (thousands)	12,983	12,983	12,983	12,983	12,983	12,983
Growth						
Sales growth	-10%	-31%	-13%	-24%	-23%	-17%
– of which organic tonnage growth	5%	-18%	-2%	-17%	-12%	-5%
– of which price and mix changes	-12%	-17%	-9%	-10%	-15%	-14%
– of which currency effects	0%	5%	0%	4%	4%	2%
– of which acquisitions	0%	0%	0%	0%	1%	0%
– of which divestments	-3%	-1%	-2%	-1%	-1%	0%
Other						
Average number of employees	643	689	648	681	678	666
Inventory gains and losses	-7	-7	-18	-16	-76	-78
Shipped tonnage (thousands of tonnes)	73	73	149	154	285	280

¹⁾ To visualize the development of BE Group's financial position, some information is in the key figure overview that is not defined in IFRS. A reconciliation/bridge between alternative performance measures used in this report and the closest IFRS measure is presented under Alternative performance measures.

Condensed parent company income statement

(SEK M)	2024 Apr-Jun	2023 Apr-Jun	2024 Jan-Jun	2023 Jan-Jun	2023 Full-year	Rolling 12 months
Net sales	33	35	67	69	128	126
Administrative expenses	-15	-18	-32	-37	-64	-59
Other operating income and expenses	-1	0	0	0	0	0
Operating profit/loss	17	17	35	32	64	67
Financial items	2	46	8	49	97	56
Profit/loss after financial items	19	63	43	81	161	123
Appropriations	-	-	-	-	-98	-98
Profit/loss before tax	19	63	43	81	63	25
Tax	-4	-5	-9	-8	7	6
Profit/loss for the period, or comprehensive income for the period	15	58	34	73	70	31

Condensed parent company balance sheet

(SEK M)	2024 Jun 30	2023 Jun 30	2023 Dec 31
Intangible assets	81	2	45
Tangible assets	0	0	0
Financial assets	880	874	880
Total non-current assets	961	876	925
Current receivables	175	172	232
Cash and equivalents	17	181	64
Total current assets	192	353	296
Total assets	1,153	1,229	1,221
Equity	1,111	1,080	1,077
Non-current liabilities	-	-	-
Current liabilities	42	149	144
Total equity and liabilities	1,153	1,229	1,221

Key data – multi-quarter summary

(SEK M unless otherwise stated)	2024 Apr-Jun	2024 Jan-Mar	2023 Oct-Dec	2023 Jul-Sep	2023 Apr-Jun	2023 Jan-Mar	2022 Oct-Dec	2022 Jul-Sep	2022 Apr-Jun
Net sales	1,272	1,305	1,177	1,187	1,406	1,558	1,472	1,514	2,044
Earnings measurements									
Gross result	152	165	114	99	172	159	51	173	458
Underlying gross result	157	174	131	134	181	160	110	197	446
Operating result (EBIT)	11	4	-37	-42	26	1	-119	40	313
Underlying operating result (uEBIT)	18	42	-17	4	33	10	-50	67	291
Margin measurements									
Gross margin	12.0%	12.6%	9.6%	8.3%	12.3%	10.2%	3.4%	11.5%	22.4%
Underlying gross margin	12.4%	13.3%	11.1%	11.3%	12.8%	10.3%	7.4%	13.0%	21.8%
Operating margin	0.8%	0.3%	-3.2%	-3.5%	1.9%	0.0%	-8.1%	2.6%	15.3%
Underlying operating margin	1.4%	3.2%	-1.4%	0.3%	2.4%	0.6%	-3.4%	4.4%	14.2%
Capital structure									
Net debt excl. IFRS 16 ¹⁾	289	271	259	251	203	204	357	475	237
Net debt/equity ratio excl. IFRS 16 ¹⁾	20.1%	18.7%	18.1%	16.9%	13.2%	12.4%	21.7%	27.4%	14.0%
Working capital at end of period	681	686	683	777	792	931	1,130	1,340	1,070
Working capital (average)	684	684	730	784	861	1,031	1,234	1,204	996
Capital employed (average) excl. IFRS 16 ¹⁾	1,764	1,757	1,757	1,842	1,964	2,023	2,173	2,197	1,977
Working capital tied-up	13.4%	13.1%	15.5%	16.5%	15.3%	16.5%	21.0%	19.9%	12.2%
Return									
Return on capital employed excl. IFRS 16 ¹⁾	2.1%	1.0%	-8.6%	-9.5%	4.9%	-0.4%	-22.3%	6.8%	62.6%
Per share data									
Earnings per share (SEK)	0.13	-0.35	-2.58	-3.27	1.47	-0.22	-7.79	2.05	19.30
Earnings per share after dilution (SEK)	0.13	-0.35	-2.58	-3.27	1.47	-0.22	-7.79	2.05	19.30
Equity per share (SEK)	110.45	110.87	109.68	113.75	118.32	126.57	126.11	133.30	130.04
Cash flow from operating activities per share (SEK)	1.63	3.38	11.62	-1.31	10.16	17.37	11.75	-14.14	9.79
Shares outstanding at period end (thousands)	12,983	12,983	12,983	12,983	12,983	12,983	12,983	12,983	12,983
Average number of shares (thousands)	12,983	12,983	12,983	12,983	12,983	12,983	12,983	12,983	12,983
Growth									
Sales growth	-10%	-16%	-20%	-22%	-31%	-16%	-3%	10%	46%
– of which organic tonnage growth	5%	-7%	-6%	-6%	-18%	-15%	-14%	-15%	-14%
– of which price and mix changes	-12%	-10%	-16%	-21%	-17%	-5%	5%	19%	54%
– of which currency effects	0%	1%	2%	5%	5%	4%	5%	3%	2%
– of which acquisitions	0%	0%	0%	0%	0%	1%	3%	4%	4%
– of which divestments	-3%	0%	0%	0%	-1%	-1%	-2%	-1%	-
Other									
Average number of employees	643	652	673	692	689	674	656	656	665
Inventory gains and losses	-7	-11	-20	-40	-7	-9	-69	-27	22
Shipped tonnage (thousands of tonnes)	73	76	67	64	73	81	72	68	88

¹⁾ To visualize the development of BE Group's financial position, some information is in the key figure overview that is not defined in IFRS. A reconciliation/bridge between alternative performance measures used in this report and the closest IFRS measure is presented under Alternative performance measures.

Alternative performance measures

The Group uses a number of alternative performance measures in its report. The alternative performance measures that BE Group considers significant are the following:

Underlying operating result (uEBIT)

(SEK M)	2024 Apr-Jun	2023 Apr-Jun	2024 Jan-Jun	2023 Jan-Jun	2023 Full-year	Rolling 12 months
Operating result	11	26	15	27	-52	-64
Reversal of inventory gains (-)/losses (+)	7	7	18	16	76	78
Adjustment for items affecting comparability	-	-	27	-	6	33
Group	18	33	60	43	30	47

Working capital

(SEK M)	2024 Jun 30	2023 Jun 30	2023 Dec 31
Inventories	790	999	792
Accounts receivable	639	731	532
Other receivables	84	169	88
Deduction accounts payable	-628	-776	-528
Deduction other current liabilities	-204	-331	-201
Rounding	-	-	-
Group	681	792	683

Average working capital is an average for each period based on quarterly data.

Net debt excl. IFRS 16

(SEK M)	2024 Jun 30	2023 Jun 30	2023 Dec 31
Non-current interest-bearing liabilities and leasing liabilities	676	805	710
Current interest-bearing liabilities and leasing liabilities	103	103	103
Deduction leasing liabilities	-442	-517	-479
Deduction financial assets	0	0	0
Deduction cash and equivalents	-48	-188	-74
Rounding	-	-	-1
Group	289	203	259

Net debt/equity ratio excl. IFRS 16 is calculated as net debt excl. IFRS 16 divided by Equity.

Capital employed excl. IFRS 16

(SEK M)	2024 Jun 30	2023 Jun 30	2023 Dec 31
Equity excl. IFRS 16	1,441	1,544	1,431
Non-current interest-bearing liabilities and leasing liabilities	676	805	710
Current interest-bearing liabilities and leasing liabilities	103	103	103
Deduction leasing liabilities	-442	-517	-479
Rounding	-	-	-
Group	1,778	1,935	1,765

Average capital employed excl. IFRS 16 is an average for each period based on quarterly data.

Definitions of key data

Adjusted results measurements

Underlying gross result	The underlying gross result is the reported gross result adjusted for inventory gains and losses (deductions for gains and additions for losses).
Underlying operating result (uEBIT)	Operating result (EBIT) before items affecting comparability adjusted for inventory gains and losses (deductions for gains and additions for losses).
Items affecting comparability	Items that do not have any link to the normal operations of the Group or that are of a non-recurring nature, where a reporting together with other items in the consolidated comprehensive income statement would have given a comparison distortion effect that would have made it difficult to judge the development of the ordinary operations for an outside viewer.

Adjusted margin measurements

Underlying gross margin	Underlying gross result as a percentage of net sales.
Underlying operating margin	Underlying operating result (uEBIT) as a percentage of net sales.

Capital structure

Net debt excl. IFRS 16	Interest-bearing liabilities excluding leasing liabilities acc. to IFRS 16 less cash and equivalents and financial assets.
Net debt/equity ratio excl. IFRS 16	Net debt excl. IFRS 16 divided by equity excl. IFRS 16.
Working capital	Inventories and current receivables less current liabilities, excluding provisions and interest-bearing liabilities.
Working capital (average)	Inventories and current receivables less current liabilities, excluding provisions and interest-bearing liabilities. This measure represents an average for each period based on published quarterly data.
Capital employed excl. IFRS 16	Equity excl. IFRS 16 plus interest-bearing liabilities excl. leasing liabilities acc. to IFRS 16.
Capital employed (average) excl. IFRS 16	Equity excl. IFRS 16 plus interest-bearing liabilities excl. leasing liabilities acc. to IFRS 16. This measure represents an average for each period based on published quarterly data.
Working capital tied-up	Average working capital, as a percentage of annually adjusted net sales.

Return on capital

Return on capital employed excl. IFRS 16	Annually adjusted operating result excl. IFRS 16, as a percentage of average capital employed excl. IFRS 16.
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Per share data

Earnings per share	Profit/loss for the period divided by the average number of shares (before and after dilution) outstanding during the period.
Equity per share	Equity divided by the number of shares outstanding at the end of the period.
Cash flow per share from operating activities	Cash flow from operating activities divided by the average number of shares for the period.
Shares outstanding at the end of the period	Shares outstanding at the end of the period adjusted for rights issues and share splits.
Average number of shares	Weighted average number of shares outstanding during the period, adjusted for rights issued and share splits.

Growth

Sales growth	Change in net sales from the preceding period in percent.
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Other

Inventory gains and losses	The difference between the cost of goods sold at acquisition value and the cost of goods sold at replacement cost.
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Please refer to the 2023 annual report for other definitions of key data.

About BE Group

A leading steel service company in Northern Europe

BE Group is a trading and service company in the steel and metal industry. Customers mainly operate in the construction and manufacturing industries in Sweden, Finland and the Baltic States, where BE Group is one of the market's leading actors.

With extensive expertise and efficient processes in purchasing, logistics and production, BE Group offers inventory sales, production service and direct deliveries to customers based on their specific needs for steel and metal products. BE Group has approximately 640 employees and sales of SEK 5.3 billion in 2023. The head office is located in Malmö, Sweden.

Number of employees

approx. 640

Net sales

**SEK 5.3
billion**

BUSINESS IDEA

BE Group is an independent efficient distributor of steel, stainless steel, aluminum and value adding services to Nordic manufacturing and construction companies.

- Sales
- Production
- Warehouse

