



BE GROUP

YEAR-END REPORT BE Group AB (publ)

January – December 2021

Fourth quarter 2021

- Net sales increased by 73% to SEK 1,510 M (875)
- The underlying operating result increased to SEK 135 M (12)
- Inventory gains and losses amounted to SEK 23 M (6)
- The operating result increased to SEK 158 M (18)
- Result after tax increased to SEK 130 M (13)
- Cash flow from operating activities amounted to SEK -115 M (152)
- Earnings per share increased to SEK 10.00 (1.06)

Full-year 2021

- Net sales increased by 47% to SEK 5,388 M (3,672)
- The underlying operating result increased to SEK 529 M (96)
- Inventory gains and losses amounted to SEK 92 M (-17) and items affecting comparability to SEK 0 M (-40)
- The operating result increased to SEK 621 M (39)
- Result after tax increased to SEK 495 M (4)
- Cash flow from operating activities amounted to SEK 32 M (341)
- Earnings per share increased to SEK 38.10 (0.33)
- The Board of Directors proposes dividend of SEK 12 (-) per share for the financial year of 2021

Results overview	2021	2020	Change	2021	2020	Change
	Oct-Dec	Oct-Dec		Jan-Dec	Jan-Dec	
Tonnage, thousands of tonnes	79	76	3	342	307	35
Net sales, SEK M	1,510	875	635	5,388	3,672	1,716
Underlying operating result, SEK M	135	12	123	529	96	433
Operating result, SEK M	158	18	140	621	39	582
Profit/loss for the period, SEK M	130	13	117	495	4	491
Earnings per share, SEK	10.00	1.06	8.94	38.10	0.33	37.77
Cash flow from operating activities, SEK M	-115	152	-267	32	341	-309

BE Group, which is listed on the Nasdaq Stockholm exchange, is a trading and service company in steel, stainless steel and aluminium. BE Group offers efficient distribution and value-adding production services to customers primarily in the construction and manufacturing industries. In 2021, the Group reported sales of SEK 5.4 billion. BE Group has approximately 630 employees, with Sweden and Finland as its largest markets. The head office is located in Malmö, Sweden. Read more about BE Group at www.begroup.com.



”Continued good demand combined with high steel prices and increased gross margin”

Statement from the CEO

BE Group again delivered a strong quarter thanks to continued good demand combined with high steel prices and increased gross margin. The operating margin amounted to 10.4% and is by far the best operating margin for the fourth quarter since the stock exchange listing in 2006.

Compared to the corresponding quarter last year, sales increased by 73% and the underlying operating result increased to SEK 135 M (12). The rising steel prices led to inventory gains of SEK 23 M (6) and the operating result increased to SEK 158 M (18).

As mentioned in the report for the third quarter, we saw some marginal contraction in the fourth quarter as prices stabilized and more expensive, recently purchased material was sold.

Continued recovery

A certain slowdown in demand occurred at the end of the quarter as a result of lack of components within the manufacturing and automotive industries and that December had less construction projects compared to 2020. In total, however, the market recovered continuously during the year in both the construction and manufacturing industries. Measured in tonnage, Finland is, both for the fourth quarter and for the full year, slightly above 2018 which was a good year in terms of tonnage. Sweden is slightly below, but there are clear signals from both large and medium-sized customers of higher demand and increased forecasts for 2022.

Steel price trend

Steel prices continued to rise in the fourth quarter, but not at all at the same pace as earlier in the year. In total, the opening prices in the first

quarter are somewhat balanced. Some product types are going up while others are going down. A continued generally high price level is supported by high costs for input materials and high energy prices together with strong demand where customers have real needs and a good market for their products. In the longer term, the transition to sustainable steel production will also require more sustainable prices for the steel producers.

Future outlook

The ambition is to build further on a good company that is profitable in the long term and to create a stable foundation for the future. As previously mentioned, the work takes place mainly around two focus areas. Sales culture and Customer experience.

Another focus area is sustainability and in the fourth quarter, BE Group announced that a letter of intent was signed with H2 Green Steel regarding co-operation and distribution of fossil-free steel in the Nordic market beginning in 2025. As an independent steel distributor, we conduct discussions with multiple steel producers throughout Europe and already today 100% carbon offset steel is part of the offering to the customers.

We have a good history in our work with sustainability, but in the future the work will be further intensified in various ways. An important part of the sustainability work is helping small and medium-sized companies, which usually do not buy steel in large quantities, to buy sustainable steel at competitive prices.

Peter Andersson
President and CEO

Bridge 2020-2021 operating result SEK M	Q1	Q2	Q3	Q4	Jan-Dec
Operating result 2020	-4	21	4	18	39
Reversal of inventory gains (-)/losses (+)	11	2	10	-6	17
Items affecting comparability	35	5	-	-	40
Underlying operating result 2020	42	28	14	12	96
Change in sales	-3	70	97	94	258
Change in underlying gross margin	16	66	90	46	218
Change in overhead costs	13	-31	-8	-17	-43
Underlying operating result 2021	68	133	193	135	529
Reversal of inventory gains (+)/losses (-)	18	25	26	23	92
Items affecting comparability	-	-	-	-	-
Operating result 2021	86	158	219	158	621

Comments on the report

Fourth quarter

The Group's consolidated net sales for the period increased by 73 percent compared to last year, amounting to SEK 1,510 M (875). The increase is explained by organic growth of 4 percent, positive price and mix effects of 70 percent and negative currency effects of -1 percent. The market continued to recover in the beginning of the fourth quarter, mainly within the manufacturing industry and OEM customers, in combination with continuous rising steel prices. A certain slowdown in demand occurred by the end of the quarter as a result of the lack of components within the manufacturing and automotive industries and that December contained fewer construction projects compared to 2020.

The gross profit increased to SEK 283 M (135) with a stronger gross margin compared to last year of 18.7 percent (15.5). The operating result increased to SEK 158 M (18), corresponding to an operating margin of 10.4 percent (2.1). Adjusted for inventory gains of SEK 23 M (6), the underlying operating result thus increased to SEK 135 M (12). The underlying operating margin during the period increased to 9.0 percent (1.4).

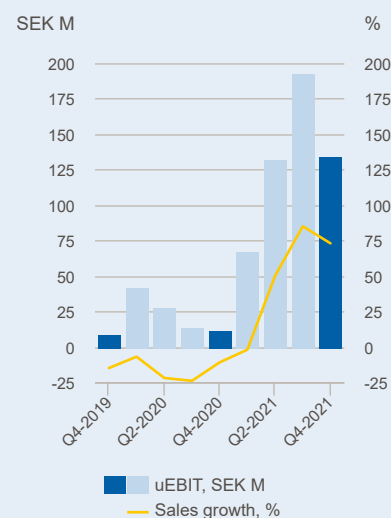
Full-year 2021

During the year, the Group's consolidated net sales increased by 47 percent compared to last year and amounted to SEK 5,388 M (3,672). Tonnage in business area Sweden & Poland increased by 14 percent compared to last year, while Finland & Baltics delivered 10 percent more. Net sales has also been positively affected by rising steel prices and mix effects of 38 percent and negative currency effects of -2 percent.

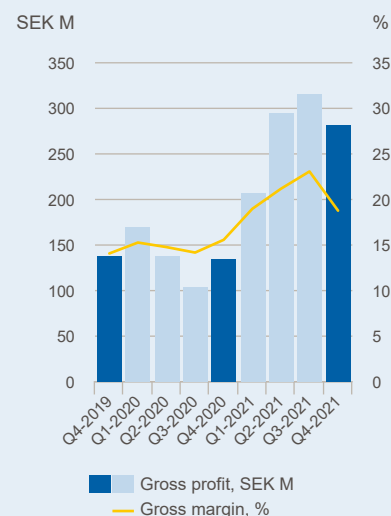
Gross profit increased to SEK 1,102 M (548) with a strong gross margin of 20.4 percent (14.9).

The operating result increased to SEK 621 M (39), corresponding to an operating margin of 11.5 percent (1.1). Adjusted for inventory gains and losses of SEK 92 M (-17) and items affecting comparability of SEK 0 M (-40), the underlying operating result increased to SEK 529 M (96). The underlying operating margin thus increased to 9.8 percent (2.6).

THE GROUP'S SALES GROWTH AND UNDERLYING OPERATING RESULT PER QUARTER



THE GROUP'S GROSS MARGIN AND GROSS PROFIT PER QUARTER



BUSINESS AREA SWEDEN & POLAND

The business area includes the Group's operations in Sweden consisting of the companies BE Group Sverige and Lecor Stålteknik, as well as the Polish operation BE Group Poland.

Fourth quarter

Net sales increased by 70 percent in the fourth quarter compared to last year and amounted to SEK 744 M (439). The higher sales is explained by an increase in tonnage by 5 percent at the same time as steel prices were higher. The operating result increased to SEK 96 M (7). Adjusted for inventory gains and losses of SEK 16 M (0), the underlying operating result increased to SEK 80 M (7).

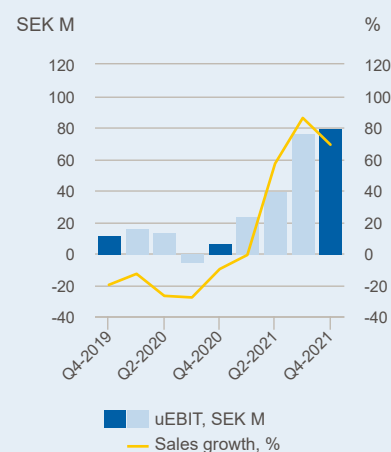
The Swedish and Polish operations delivered a strong underlying operating result compared to last year. The result development is mainly explained by increased demand from OEM customers and steel structure suppliers, rising steel prices and positive mix effects. Also our joint venture AMBE provided a strong operating result as a result of increased demand and high prices on thin sheets and coils. Lecor Stålteknik improved profitability as a result of higher order intake and occupancy.

Full-year 2021

Net sales increased by 47 percent compared to last year, amounting to SEK 2,625 M (1,782). Sales growth is explained by increase in tonnage of 14 percent, higher steel prices and positive mix effects. Operating result increased to SEK 282 M (-14).

Adjusted for inventory gains and losses of SEK 61 M (-11) and items affecting comparability of SEK 0 M (-35), the underlying operating result increased to SEK 221 M (32). The recovery in demand was clear both within the construction and manufacturing industries.

BUSINESS AREA SWEDEN & POLAND, SALES GROWTH AND UNDERLYING OPERATING RESULT PER QUARTER



BUSINESS AREA FINLAND & BALTICS

The business area includes the Group's operations in Finland and the three Baltic countries.

Fourth quarter

Compared to the fourth quarter last year, net sales increased by 77 percent to SEK 771 M (436). Sales growth is explained by an increase in tonnage by 4 percent and higher steel prices. The operating result increased to SEK 84 M (17). Adjusted for inventory gains of SEK 7 M (6), the underlying operating result improved to SEK 77 M (11).

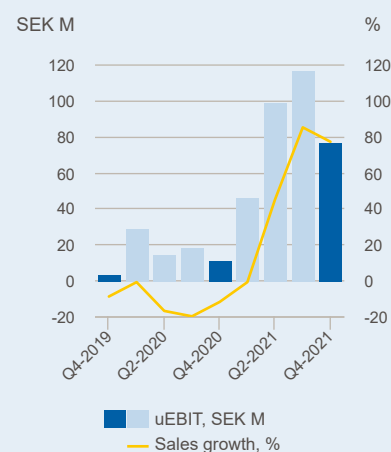
The Finnish operations provided a strong underlying operating result compared to last year. The result development is explained by increased demand, higher steel prices, positive mix effects and increased gross margin.

The Baltic operations provided a positive result through higher steel prices and strengthened gross margin. The restructuring of the business that began last year was completed in the quarter.

Full-year 2021

Net sales increased by 47 percent compared to last year, amounting to SEK 2,790 M (1,896). The higher sales is explained by increase in tonnage of 10 percent, positive price and mix effects of 40 percent and negative currency effects of -3 percent. The operating result increased to SEK 370 M (63) and adjusted for inventory gains and losses of SEK 31 M (-6) and items affecting comparability of SEK 0 M (-5), the underlying operating result increased to SEK 339 M (74). The development is attributable to increased demand, positive price and mix effects and strengthened gross margin.

BUSINESS AREA FINLAND & BALTICS SALES GROWTH AND UNDERLYING OPERATING RESULT PER QUARTER



Parent Company & consolidated items

Parent Company & consolidated items include the Parent Company, Group eliminations and also parts of the Group's operations undergoing restructuring. For additional information see the Annual Report for 2020.

The effects regarding IFRS 16 were reported under Parent Company & consolidated items and have not been allocated to the two business areas.

Sales for the fourth quarter of the Parent Company, BE Group AB (publ), amounted to SEK 39 M (7) during the period and derived from intra-Group services. These intra-Group services mainly include central expenses for IT and business systems, the subsidiaries' use of the BE Group brand and Finance. These expenses are distributed and invoiced to all subsidiaries in the Group. In the result follow-up of the business areas, these intra-group expenses have been eliminated except for expenses for IT and business systems. Out of the total costs for the Parent Company, of SEK 11 M (10), SEK 8 M (4) was allocated to the subsidiaries. The operating result amounted to SEK 28 M (12) in the quarter. For the full-year, net sales amounted to SEK 104 M (79) and the operating result to SEK 60 M (53).

Net financial items for the quarter amounted to SEK 1 M (15). Profit before tax amounted to SEK 153 M (12) and profit after tax amounted to SEK 121 M (15). At the end of the period, cash and equivalents in the Parent Company amounted to SEK 38 M (152).

Net financial items for the full-year amounted to SEK 98 M (37). Profit before tax amounted to SEK 282 M (75) and profit after tax was SEK 244 M (73). Investments in the Parent Company amounted to SEK 3 M (2).

Group

Net financial items and tax

The Group's consolidated net financial items in the fourth quarter amounted to SEK 0 M (1), of which net interest amounted to SEK -3 M (-4). During the quarter, interest expenses related to leasing according to IFRS 16 amounted to SEK -2 M (-2). Net financial items for the full-year amounted to SEK -17 M (-28) and net interest to SEK -14 M (-18), of which SEK -10 M (-11) is related to leasing according to IFRS 16.

Taxes for the fourth quarter amounted to SEK -28 M (-6). Profit after tax amounted to SEK 130 M (13) and to SEK 495 M (4) for the full-year including items affecting comparability of SEK 0 M (-40).

Cash flow

The Group's consolidated working capital amounted to SEK 856 M (343) at the end of the period and the average working capital tied-up for the fourth quarter was 12.1 percent (11.7). Cash flow from operating activities amounted to SEK -115 M (152) during the quarter and to SEK 32 M (341) for the full-year. As a result of rising steel prices and long delivery times on incoming material, working capital increased by SEK 202 M in the quarter and by SEK 535 M for the full-year. Cash flow from investing activities amounted to SEK -10 M (-5) during the fourth quarter and SEK -25 M (-21) for the full-year. Cash flow after investments thus amounted to SEK -125 M (147) during the fourth quarter and SEK 7 M (320) for the full-year.

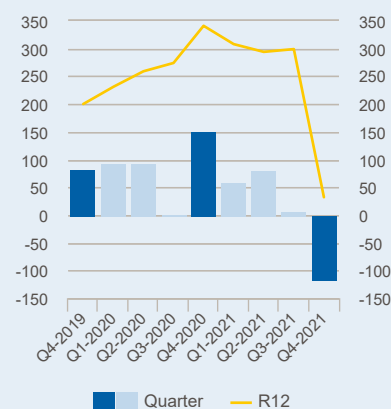
Financial position and liquidity

At the end of the period, consolidated cash and cash equivalents, including overdraft facilities, amounted to SEK 154 M (316) and the interest-bearing net debt excl. IFRS 16 was SEK 241 M (156). Equity amounted to SEK 1,413 M (905) at the end of the period and the net debt/equity ratio amounted to 17 percent (17).

Organization, structure and employees

The number of employees increased to 627 compared to 618 at the same time last year. The average number of employees during the year amounted to 621 (633).

THE GROUP'S CASH FLOW FROM OPERATING ACTIVITIES, SEK M



Other information

Significant events after the end of the period

No significant events have taken place after the end of the period.

Transactions with related parties

No transactions took place between BE Group and related parties that had a material impact on the company's financial position and results.

Annual General Meeting 2022

BE Group's Annual General Meeting will take place on April 21, 2022, at 4:00 pm in Malmö, Sweden. Further information will be published on the company's website.

Dividend

According to BE Group's dividend policy, the Group will distribute at least 50 percent of profit after tax, over time. Dividends shall be distributed taking BE Group's financial position and prospects into account. The Board of Directors proposes dividend of SEK 12 (-) to be paid for the financial year of 2021 which corresponds to approximately SEK 156 M.

The Board of Directors is pleased to state that BE Group during the year shows its best result since the stock exchange listing in 2006 and that the company exceeded its targets to achieve an underlying profit margin of at least 5 percent and to achieve at least 15 percent return on capital employed. The outcome of the year was 9,8 percent and 42 percent respectively. When deciding on the proposed dividend, the Board of Directors has taken into account the sharp increase in working capital, as a consequence of higher material prices and longer lead times, and the company's potential business opportunities where a continuous strong balance sheet means a significant competitive advantage.

Significant risks and uncertainties

Through its operations, BE Group is exposed to global macroeconomic factors, the competitive situation, structural changes in the market and the economy, as well as financial risks such as currency risks, interest risks, credit and counterparty risks. Within the companies of the Group, continuous processes are ongoing to identify existing risks and assess how these should be handled. The risk exposure is explained in the 2020 Annual Report, which was published in March 2021. For risks related to the consequences of Covid-19, see below.

Risks related to Covid-19 and measures taken

It is not possible to fully quantify the impact that Covid-19 may have on the company. BE Group is monitoring developments closely and is adjusting the measures that have been implemented in the Group in the short term to counteract the effects, such as Government grants, renegotiated agreements and increased control of working capital and costs. The company acts in accordance with decisions and recommendations from governments and authorities in the respective markets and with the health and well-being of its employees as a top priority.

Accounting principles

The interim report was prepared in accordance with IAS 34 Interim Financial Reporting and the Swedish Annual Accounts Act. The Parent Company's interim report is prepared in compliance with the Swedish Annual Accounts Act and the Swedish Financial Reporting Board's recommendation RFR 2 Accounting for Legal Entities.

Government grants are reported at fair value when there is reasonable assurance that the grant will be received and the conditions associated with the grant will be met. Government grants relating to costs are reported in the income statement as cost reductions.

Refer to the 2020 Annual Report for details of the Group's other accounting principles and definitions of certain terms. The principles applied are unchanged in relation to the Annual Report. In other regards, the new standards and interpretations that have come into effect from the financial year 2021 have had no significant effect on the financial reporting.

Future information

Future reporting dates

BE Group AB (publ) intends to publish financial information on the following dates:

- The Annual Report for 2021 will be available in late March 2022.
- The Interim Report for January–March 2022 will be published on April 21, 2022.
- The Interim Report for January–June 2022 will be published on July 13, 2022.
- The Interim Report for January–September 2022 will be published on October 19, 2022.

Financial information is available in Swedish and English from BE Group's website and can be ordered by phone +46 (0) 40 38 42 00 or e-mail: info@begroup.com.

Malmö, January 27, 2022

BE Group AB (publ)

Peter Andersson

President and CEO

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This report has not been reviewed by the company's auditors.

This information is information that BE Group AB (publ) is obliged to make public pursuant to the EU Market Abuse Regulation and the Securities Market Act. The information was submitted for publication through the agency of the contact persons set out above at 2:00 p.m. CET on January 27, 2022.

Condensed consolidated income statement

(SEK M)	Note	2021 Oct-Dec	2020 Oct-Dec	2021 Full-year	2020 Full-year
Net sales		1,510	875	5,388	3,672
Cost of goods sold	1	-1,227	-740	-4,286	-3,124
Gross profit		283	135	1,102	548
Selling expenses	1	-106	-96	-418	-371
Administrative expenses	1	-27	-27	-110	-110
Other operating income and expenses	2	-17	4	-18	-35
Participation in joint venture		25	2	65	7
Operating profit/loss		158	18	621	39
Financial items		0	1	-17	-28
Profit/loss before tax		158	19	604	11
Tax		-28	-6	-109	-7
Profit/loss for the period		130	13	495	4
Earnings per share		10.00	1.06	38.10	0.33
Earnings per share before and after dilution		10.00	1.06	38.10	0.33

Consolidated statement of comprehensive income

(SEK M)	2021 Oct-Dec	2020 Oct-Dec	2021 Full-year	2020 Full-year
Profit/loss for the period	130	13	495	4
Other comprehensive income				
Items that have, or may be, reclassified to profit/loss for the period				
Translation differences	2	-28	13	-21
Hedging of net investments in foreign subsidiaries	-	0	-	0
Tax attributable to items in other comprehensive income	-	0	-	0
Total other comprehensive income	2	-28	13	-21
Comprehensive income for the period	132	-15	508	-17

Condensed consolidated balance sheet

(SEK M)	Note	2021 Dec 31	2020 Dec 31
Goodwill		561	557
Other intangible assets		9	5
Tangible assets		90	89
Right of use assets		479	541
Investment in joint venture		182	117
Financial assets		0	0
Deferred tax assets		5	24
Total non-current assets		1,326	1,333
Inventories		1,033	501
Accounts receivable		653	376
Other receivables		39	42
Cash and equivalents		54	166
Total current assets		1,779	1,085
Total assets	3	3,105	2,418
Equity		1,413	905
Non-current interest-bearing liabilities		287	321
Non-current leasing liabilities		394	457
Provisions		-	0
Deferred tax liability		42	42
Total non-current liabilities		723	820
Current interest-bearing liabilities		8	1
Current leasing liabilities		87	84
Accounts payable		641	414
Other current liabilities		229	162
Other current provisions		4	32
Total current liabilities		969	693
Total equity and liabilities	3	3,105	2,418

Condensed consolidated cash-flow statement

(SEK M)	2021 Oct-Dec	2020 Oct-Dec	2021 Full-year	2020 Full-year
Operating result	158	18	621	39
Adjustment for non-cash items	-8	22	28	134
– of which, amortization/depreciation	29	29	118	115
– of which, other items	-37	-7	-90	19
Interest paid/received and other financial items	-3	-5	-15	-21
Income tax paid	-60	0	-67	-10
Change in working capital	-202	117	-535	199
Cash flow from operating activities	-115	152	32	341
Investments in intangible assets	-1	0	-1	0
Investments in tangible assets	-9	-5	-25	-21
Divestments of tangible assets	0	0	1	0
Other cash flow from investing activities	0	0	0	0
Cash flow after investments	-125	147	7	320
Cash flow from financing activities	-2	-79	-121	-318
Cash flow for the period	-127	68	-114	2
Exchange-rate difference in cash and equivalents	5	-4	2	-4
Change in cash and equivalents	-122	64	-112	-2

Condensed statement of changes in equity

(SEK M)	2021 Oct-Dec	2020 Oct-Dec	2021 Full-year	2020 Full-year
Equity at beginning of period	1,281	920	905	922
Comprehensive income for the period	132	-15	508	-17
Dividend	-	-	-	-
Equity at end of period	1,413	905	1,413	905

Note 1 Amortizations and depreciations

(SEK M)	2021 Oct-Dec	2020 Oct-Dec	2021 Full-year	2020 Full-year
Amortization of intangible assets	0	1	2	3
Depreciation of tangible assets	6	6	23	23
Depreciation of right of use assets	23	22	93	89
Total amortizations and depreciations	29	29	118	115

Note 2 Items affecting comparability

(SEK M)	2021 Oct-Dec	2020 Oct-Dec	2021 Full-year	2020 Full-year
Restructuring expenses	-	-	-	-40
Total items affecting comparability	-	-	-	-40

Note 3 Valuation of financial assets and liabilities

In all material respects fair value coincides with the carrying amount in the balance sheet for financial assets and liabilities.

The assessment of the fair value of the financial assets has been carried out in accordance with level 2, with the exception of cash and equivalents and bank loans, which are valued in accordance with level 1. For additional information, see Note 31 in the 2020 Annual Report. No material changes have taken place in relation to the valuation as per December 31.

Segment reporting

Net sales by business area

(SEK M)	2021 Oct-Dec	2020 Oct-Dec	2021 Full-year	2020 Full-year
Sweden & Poland	744	439	2,625	1,782
Finland & Baltics	771	436	2,790	1,896
Parent Company & consolidated items	-5	0	-27	-6
Group	1,510	875	5,388	3,672

Net sales by business area and product group

2021	Sweden & Poland		Finland & Baltics		Parent company & consolidated items		Total	
	2021 Oct-Dec	2021 Full-year	2021 Oct-Dec	2021 Full-year	2021 Oct-Dec	2021 Full-year	2021 Oct-Dec	2021 Full-year
Long steel products	353	1,285	233	796	0	0	586	2,081
Flat steel products	246	808	379	1,405	0	0	625	2,213
Stainless steel	90	348	116	409	0	0	206	757
Aluminium	22	78	35	141	0	0	57	219
Other	33	106	8	39	-5	-27	36	118
Total	744	2,625	771	2,790	-5	-27	1,510	5,388

2020	Sweden & Poland		Finland & Baltics		Parent company & consolidated items		Total	
	2020 Oct-Dec	2020 Full-year	2020 Oct-Dec	2020 Full-year	2020 Oct-Dec	2020 Full-year	2020 Oct-Dec	2020 Full-year
Long steel products	216	852	122	511	0	0	338	1,363
Flat steel products	130	517	210	911	0	0	340	1,428
Stainless steel	57	268	72	343	0	0	129	611
Aluminium	14	58	24	112	0	0	38	170
Other	22	87	8	19	0	-6	30	100
Total	439	1,782	436	1,896	0	-6	875	3,672

Net sales by country based on customer's domicile

(SEK M)	2021 Oct-Dec	2020 Oct-Dec	2021 Full-year	2020 Full-year
Sweden	731	431	2,575	1,743
Finland	693	374	2,442	1,681
Other	86	70	371	248
Group	1,510	875	5,388	3,672

Shipped tonnage per segment

(Thousands of tonnes)	2021 Oct-Dec	2020 Oct-Dec	2021 Full-year	2020 Full-year
Sweden & Poland	38	36	164	144
Finland & Baltics	41	40	180	164
Parent Company & consolidated items	0	0	-2	-1
Group	79	76	342	307

Operating result (EBIT) per segment

(SEK M)	2021 Oct-Dec	2020 Oct-Dec	2021 Full-year	2020 Full-year
Sweden & Poland	96	7	282	-14
Finland & Baltics	84	17	370	63
Parent Company & consolidated items	-22	-6	-31	-10
Group	158	18	621	39

Operating margin per segment

(SEK M)	2021 Oct-Dec	2020 Oct-Dec	2021 Full-year	2020 Full-year
Sweden & Poland	12.8%	1.7%	10.7%	-0.8%
Finland & Baltics	10.9%	4.0%	13.2%	3.3%
Parent Company & consolidated items	neg	neg	neg	neg
Group	10.4%	2.1%	11.5%	1.1%

Underlying operating result (uEBIT) per segment ¹⁾

(SEK M)	2021 Oct-Dec	2020 Oct-Dec	2021 Full-year	2020 Full-year
Sweden & Poland	80	7	221	32
Finland & Baltics	77	11	339	74
Parent Company & consolidated items	-22	-6	-31	-10
Group	135	12	529	96

Underlying operating margin per segment ²⁾

(SEK M)	2021 Oct-Dec	2020 Oct-Dec	2021 Full-year	2020 Full-year
Sweden & Poland	10.8%	1.6%	8.4%	1.8%
Finland & Baltics	10.0%	2.5%	12.1%	3.9%
Parent Company & consolidated items	neg	neg	neg	neg
Group	9.0%	1.4%	9.8%	2.6%

Depreciation per segment

(SEK M)	2021 Oct-Dec	2020 Oct-Dec	2021 Full-year	2020 Full-year
Sweden & Poland	4	4	16	13
Finland & Baltics	3	3	11	13
Parent Company & consolidated items	22	22	91	89
Group	29	29	118	115

Investments in tangible and intangible assets per segment

(SEK M)	2021 Oct-Dec	2020 Oct-Dec	2021 Full-year	2020 Full-year
Sweden & Poland	4	2	12	17
Finland & Baltics	6	1	11	2
Parent Company & consolidated items	0	2	3	2
Group	10	5	26	21

¹⁾ Operating profit/loss (EBIT) adjusted for inventory gains and losses and items affecting comparability. Inventory gains and losses are the differences between the cost of goods sold at acquisition value and the cost of goods sold at replacement cost. The Group's internal model is used to calculate inventory gains and losses and has not been subject for review by the Group's auditor.

²⁾ Underlying operating result (uEBIT) as a percentage of net sales.

Key data

(SEK M unless otherwise stated)	2021 Oct-Dec	2020 Oct-Dec	2021 Full-year	2020 Full-year
Net sales	1,510	875	5,388	3,672
Earnings measurements				
Gross result	283	135	1,102	548
Underlying gross result	269	129	1,038	563
Operating result (EBIT)	158	18	621	39
Underlying operating result (uEBIT)	135	12	529	96
Margin measurements				
Gross margin	18.7%	15.5%	20.4%	14.9%
Underlying gross margin	17.8%	14.8%	19.3%	15.3%
Operating margin	10.4%	2.1%	11.5%	1.1%
Underlying operating margin	9.0%	1.4%	9.8%	2.6%
Capital structure				
Net debt excl. IFRS 16 ¹⁾	241	156	241	156
Net debt/equity ratio excl. IFRS 16 ¹⁾	17%	17%	17%	17%
Working capital at end of period	856	343	856	343
Working capital (average)	734	409	524	468
Capital employed (average) excl. IFRS 16 ¹⁾	1,639	1,272	1,457	1,305
Working capital tied-up	12.1%	11.7%	9.7%	12.8%
Return				
Return on capital employed excl. IFRS 16 ¹⁾	38.3%	5.1%	42.0%	2.3%
Per share data				
Earnings per share (SEK)	10.00	1.06	38.10	0.33
Earnings per share after dilution (SEK)	10.00	1.06	38.10	0.33
Equity per share (SEK)	108.84	69.73	108.84	69.73
Cash flow from operating activities per share (SEK)	-8.87	11.72	2.49	26.28
Shares outstanding at period end (thousands)	12,983	12,983	12,983	12,983
Number of shares (thousands) before and after dilution	12,983	12,983	12,983	12,983
Growth				
Sales growth	73%	-11%	47%	-16%
– of which organic tonnage growth	4%	-1%	11%	-10%
– of which price and mix changes	70%	-8%	38%	-5%
– of which currency effects	-1%	-2%	-2%	-1%
Other				
Average number of employees	627	625	621	633
Inventory gains and losses	23	6	92	-17
Shipped tonnage (thousands of tonnes)	79	76	342	307

¹⁾ To visualize the development of BE Group's financial position, some information is in the key figure overview that is not defined in IFRS. A reconciliation/bridge between alternative performance measures used in this report and the closest IFRS measure is presented under Alternative performance measures.

Condensed parent company income statement

(SEK M)	2021 Oct-Dec	2020 Oct-Dec	2021 Full-year	2020 Full-year
Net sales	39	7	104	79
Administrative expenses	-11	-10	-44	-42
Other operating income and expenses	0	15	0	16
Operating profit/loss	28	12	60	53
Financial items	1	15	98	37
Profit/loss after financial items	29	27	158	90
Appropriations	124	-15	124	-15
Profit/loss before tax	153	12	282	75
Tax	-32	3	-38	-2
Profit/loss for the period, or comprehensive income for the period	121	15	244	73

Condensed parent company balance sheet

(SEK M)	2021 Dec 31	2020 Dec 31
Intangible assets	5	1
Tangible assets	0	2
Financial assets	880	906
Total non-current assets	885	909
Current receivables	353	108
Cash and equivalents	38	152
Total current assets	391	260
Total assets	1,276	1,169
Equity	959	715
Non-current liabilities	226	305
Current liabilities	91	149
Total equity and liabilities	1,276	1,169

Key data – multi-quarter summary

(SEK M unless otherwise stated)	2021 Oct-Dec	2021 Jul-Sep	2021 Apr-Jun	2021 Jan-Mar	2020 Oct-Dec	2020 Jul-Sep	2020 Apr-Jun	2020 Jan-Mar	2019 Oct-Dec
Net sales	1,510	1,375	1,403	1,100	875	744	935	1,118	984
Earnings measurements									
Gross result	283	316	296	207	135	105	138	170	138
Underlying gross result	269	301	275	193	129	114	140	180	138
Operating result (EBIT)	158	219	158	86	18	4	21	-4	8
Underlying operating result (uEBIT)	135	193	133	68	12	14	28	42	9
Margin measurements									
Gross margin	18.7%	23.0%	21.1%	18.9%	15.5%	14.1%	14.7%	15.2%	14.0%
Underlying gross margin	17.8%	21.9%	19.6%	17.5%	14.8%	15.3%	14.9%	16.1%	14.1%
Operating margin	10.4%	15.9%	11.3%	7.8%	2.1%	0.5%	2.2%	-0.4%	0.8%
Underlying operating margin	9.0%	14.0%	9.5%	6.1%	1.4%	1.8%	3.0%	3.8%	0.9%
Capital structure									
Net debt excl. IFRS 16 ¹⁾	241	98	75	124	156	281	254	322	373
Net debt/equity ratio excl. IFRS 16 ¹⁾	17%	8%	7%	13%	17%	30%	27%	34%	40%
Working capital at end of period	856	610	434	376	343	474	455	520	549
Working capital (average)	734	523	405	360	409	464	487	534	578
Capital employed (average) excl. IFRS 16 ¹⁾	1,639	1,467	1,387	1,318	1,272	1,258	1,258	1,389	1,463
Working capital tied-up	12.1%	9.5%	7.2%	8.2%	11.7%	15.6%	13.0%	11.9%	14.7%
Return									
Return on capital employed excl. IFRS 16 ¹⁾	38.3%	59.1%	44.9%	25.1%	5.1%	0.5%	5.8%	-1.2%	1.5%
Per share data									
Earnings per share (SEK)	10.00	13.49	9.74	4.88	1.06	-0.32	1.34	-1.75	0.57
Earnings per share after dilution (SEK)	10.00	13.49	9.74	4.88	1.06	-0.32	1.34	-1.75	0.57
Equity per share (SEK)	108.84	98.68	84.82	75.55	69.73	70.87	70.92	72.19	71.05
Cash flow from operating activities per share (SEK)	-8.87	0.50	6.24	4.62	11.72	0.06	7.32	7.18	6.50
Shares outstanding at period end (thousands)	12,983	12,983	12,983	12,983	12,983	12,983	12,983	12,983	12,983
Number of shares (thousands) before and after dilution	12,983	12,983	12,983	12,983	12,983	12,983	12,983	12,983	12,983
Growth									
Sales growth	73%	85%	50%	-2%	-11%	-24%	-22%	-7%	-15%
– of which organic tonnage growth	4%	21%	28%	-3%	-1%	-16%	-17%	-5%	-17%
– of which price and mix changes	70%	65%	25%	4%	-8%	-6%	-5%	-3%	1%
– of which currency effects	-1%	-1%	-3%	-3%	-2%	-2%	0%	1%	1%
Other									
Average number of employees	627	625	616	613	625	636	637	637	644
Inventory gains and losses	23	26	25	18	6	-10	-2	-11	-1
Shipped tonnage (thousands of tonnes)	79	77	98	88	76	64	77	90	77

¹⁾ To visualize the development of BE Group's financial position, some information is in the key figure overview that is not defined in IFRS. A reconciliation/bridge between alternative performance measures used in this report and the closest IFRS measure is presented under Alternative performance measures.

Alternative performance measures

The Group uses a number of alternative performance measures in its report. The alternative performance measures that BE Group considers significant are the following:

Underlying operating result (uEBIT)

(SEK M)	2021 Oct-Dec	2020 Oct-Dec	2021 Full-year	2020 Full-year
Operating result	158	18	621	39
Reversal of inventory gains (-)/losses (+)	-23	-6	-92	17
Adjustment for items affecting comparability	-	-	-	40
Group	135	12	529	96

Working capital

(SEK M)	2021 Dec 31	2020 Dec 31
Inventories	1,033	501
Accounts receivable	653	376
Other receivables	39	42
Deduction accounts payable	-641	-414
Deduction other current liabilities	-229	-162
Rounding	1	-
Group	856	343

Average working capital is an average for each period based on quarterly data.

Net debt excl. IFRS 16

(SEK M)	2021 Dec 31	2020 Dec 31
Non-current interest-bearing liabilities and leasing liabilities	681	778
Current interest-bearing liabilities and leasing liabilities	95	85
Deduction leasing liabilities	-481	-541
Deduction financial assets	0	0
Deduction cash and equivalents	-54	-166
Rounding	-	-
Group	241	156

Net debt/equity ratio excl. IFRS 16 is calculated as net debt excl. IFRS 16 divided by Equity.

Capital employed excl. IFRS 16

(SEK M)	2021 Dec 31	2020 Dec 31
Equity excl. IFRS 16	1,420	912
Non-current interest-bearing liabilities and leasing liabilities	681	778
Current interest-bearing liabilities and leasing liabilities	95	85
Deduction leasing liabilities	-481	-541
Rounding	1	-
Group	1,716	1,234

Average capital employed excl. IFRS 16 is an average for each period based on quarterly data.

Definitions of key data

Adjusted results measurements

Underlying gross result	The underlying gross result is the reported gross result adjusted for inventory gains and losses (deductions for gains and additions for losses).
Underlying operating result (uEBIT)	Operating result (EBIT) before items affecting comparability adjusted for inventory gains and losses (deductions for gains and additions for losses).
Items affecting comparability	Items that do not have any link to the normal operations of the Group or that are of a non-recurring nature, where a reporting together with other items in the consolidated comprehensive income statement would have given a comparison distortion effect that would have made it difficult to judge the development of the ordinary operations for an outside viewer.

Adjusted margin measurements

Underlying gross margin	Underlying gross result as a percentage of net sales.
Underlying operating margin	Underlying operating result (uEBIT) as a percentage of net sales.

Capital structure

Net debt excl. IFRS 16	Interest-bearing liabilities excluding leasing liabilities acc. to IFRS 16 less cash and equivalents and financial assets.
Net debt/equity ratio excl. IFRS 16	Net debt excl. IFRS 16 divided by equity excl. IFRS 16.
Working capital	Inventories and current receivables less current liabilities, excluding provisions and interest-bearing liabilities.
Working capital (average)	Inventories and current receivables less current liabilities, excluding provisions and interest-bearing liabilities. This measure represents an average for each period based on quarterly data.
Capital employed excl. IFRS 16	Equity excl. IFRS 16 plus interest-bearing liabilities excl. leasing liabilities acc. to IFRS 16.
Capital employed (average) excl. IFRS 16	Equity excl. IFRS 16 plus interest-bearing liabilities excl. leasing liabilities acc. to IFRS 16. This measure represents an average for each period based on quarterly data.
Working capital tied-up	Average working capital, as a percentage of annually adjusted net sales.

Return on capital

Return on capital employed excl. IFRS 16	Annually adjusted operating result excl. IFRS 16, as a percentage of average capital employed excl. IFRS 16.
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Per share data

Earnings per share	Profit/loss for the period divided by the average number of shares outstanding during the period.
Equity per share	Equity divided by the number of shares outstanding at the end of the period.
Cash flow per share from operating activities	Cash flow from operating activities divided by the average number of shares for the period.
Shares outstanding at the end of the period	Shares outstanding at the end of the period adjusted for rights issues and share splits.
Average number of shares	Weighted average number of shares outstanding during the period, adjusted for rights issued and share splits.

Growth

Sales growth	Change in net sales from the preceding period in percent.
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Other

Inventory gains and losses	The difference between the cost of goods sold at acquisition value and the cost of goods sold at replacement cost.
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Please refer to the 2020 annual report for other definitions of key data.



About BE Group

A leading steel service company in Northern Europe

BE Group is a trading and service company in the steel and metal industry. Customers mainly operate in the construction and manufacturing industries in Sweden, Finland and the Baltic States, where BE Group is one of the market's leading actors.

With extensive expertise and efficient processes in purchasing, logistics and production, BE Group offers inventory sales, production service and direct deliveries to customers based on their specific needs for steel and metal products. BE Group has approximately 630 employees and sales of SEK 5.4 billion in 2021. The head office is located in Malmö, Sweden.

BUSINESS IDEA

BE Group is an independent efficient distributor of steel, stainless steel, aluminum and value adding services to Nordic manufacturing and construction companies.

Number of employees

approx. 630

Net sales

**SEK 5.4
billion**

