



BE GROUP

INTERIM REPORT BE Group AB (publ)

January – March 2022

First quarter 2022

- Net sales increased by 68% to SEK 1,845 M (1,100)
- The underlying operating result increased to SEK 180 M (68)
- The operating result increased to SEK 184 M (86), including inventory gains of SEK 4 M (18)
- Result after tax increased to SEK 148 M (63)
- Cash flow from operating activities increased to SEK 108 M (60)
- Earnings per share increased to SEK 11.41 (4.88)
- During the quarter, an agreement was signed to acquire the assets of Hercules Rebar from Hercules Grundläggning AB, a subsidiary within NCC. The acquisition is expected to be finalized during the second quarter 2022

"BE Group again delivered a strong quarter thanks to continued high steel prices and good cost control. The operating margin rose to 10.0%, which is by far the best that has been delivered for the first quarter since the stock exchange listing in 2006.

About 10% of BE Group's total steel purchases in 2021 came from Russian-controlled steel producers and BE Group immediately ceased orders and payments to companies subject to global sanctions. We are carefully monitoring developments and reviewing what can be done proactively to ensure the delivery of steel and to safeguard our capacity to support our customers in these challenging times", Peter Andersson, President and CEO.

| Results overview | 2022 | 2021 | Change | 2021 |
|--|---------|---------|--------|-----------|
| | Jan-Mar | Jan-Mar | | Full-year |
| Tonnage, thousands of tonnes | 92 | 88 | 4 | 342 |
| Net sales, SEK M | 1,845 | 1,100 | 745 | 5,388 |
| Underlying operating result, SEK M | 180 | 68 | 112 | 529 |
| Operating result, SEK M | 184 | 86 | 98 | 621 |
| Profit/loss for the period, SEK M | 148 | 63 | 85 | 495 |
| Earnings per share, SEK | 11.41 | 4.88 | 6.53 | 38.10 |
| Cash flow from operating activities, SEK M | 108 | 60 | 48 | 32 |

BE Group, which is listed on the Nasdaq Stockholm exchange, is a trading and service company in steel, stainless steel and aluminium. BE Group offers efficient distribution and value-adding production services to customers primarily in the construction and manufacturing industries. In 2021, the Group reported sales of SEK 5.4 billion. BE Group has approximately 630 employees, with Sweden and Finland as its largest markets. The head office is located in Malmö, Sweden. Read more about BE Group at www.begroup.com.



”The war has affected and will continue to affect the steel market through sharp price increases, among other things”

Statement from the CEO

BE Group again delivered a strong quarter thanks to continued high steel prices and good cost control. The operating margin rose to 10.0%, which is by far the best that has been delivered for the first quarter since the stock exchange listing in 2006.

Compared to the corresponding quarter in 2021, net sales increased by 68 percent and the underlying operating result increased to SEK 180 M (68). Rising steel prices led to inventory gains of SEK 4 M (18) and the operating result increased to SEK 184 M (86).

The war in Ukraine and steel price trends

The war in Ukraine is terrible. It entails great human suffering and mass destruction of buildings and infrastructure. The restoration of the damage will require a lot of effort, both in terms of labor and materials, and this, together with increased defense spending worldwide, will make steel both sought-after and expensive.

Russia and Ukraine are major producers of iron ore and other input materials and European producers import part of their need for coal from Russia. In addition, a large part of Europe's gas comes from Russia. The war has affected and will continue to affect the European steel market through sharp price increases, among other things. There is absolutely a risk that radically increased prices could lead to investments being postponed. Less demand can then compensate for the decreased supply due to the absence of materials from Russia and Ukraine.

About 10% of BE Group's total steel purchases in 2021 came from Russian-controlled steel producers and BE Group immediately ceased orders and payments to companies subject to global sanctions.

We are carefully monitoring developments and reviewing what can be done proactively to ensure the delivery of steel and to safeguard our capacity to support our customers in these challenging times.

Acquisition of assets of the Hercules Rebar

On March 25, BE Group announced the signing of the agreement to acquire the assets of Hercules Rebar from Hercules Grundläggning AB, a subsidiary of NCC. The acquisition strengthens BE Group's reinforcement offering in Sweden and entails production and storage capacity being added close to our Norrköping facility. The acquisition includes machinery, inventory, personnel and rental agreement for the rebar site and a multi-year cooperation agreement on reinforcement with NCC. Transfer of possession will take place in the second quarter.

Future outlook

The external situation makes it hard to predict the future. What we know is that steel prices will remain high in the second quarter and, in the short term, we do not see any decline in demand. This means that there are good possibilities for BE Group to deliver a significantly improved second quarter compared to the first quarter this year.

In addition to carefully monitoring developments and keeping our ears very close to the ground, BE Group will continue to build on a good and long-term profitable company and to create a stable foundation for the future. The primary focus at the moment is to secure deliveries of steel and, consequently, our ability to support our customers.

Peter Andersson
President and CEO

| Bridge 2021-2022 operating result SEK M | Q1 | Q2 | Q3 | Q4 |
|--|------------|------------|------------|------------|
| Operating result 2021 | 86 | 158 | 219 | 158 |
| Reversal of inventory gains (-)/losses (+) | -18 | -25 | -26 | -23 |
| Items affecting comparability | - | - | - | - |
| Underlying operating result 2021 | 68 | 133 | 193 | 135 |
| Change in sales | 131 | - | - | - |
| Change in underlying gross margin | -1 | - | - | - |
| Change in overhead costs | -18 | - | - | - |
| Underlying operating result 2022 | 180 | - | - | - |
| Reversal of inventory gains (+)/losses (-) | 4 | - | - | - |
| Items affecting comparability | 0 | - | - | - |
| Operating result 2022 | 184 | - | - | - |

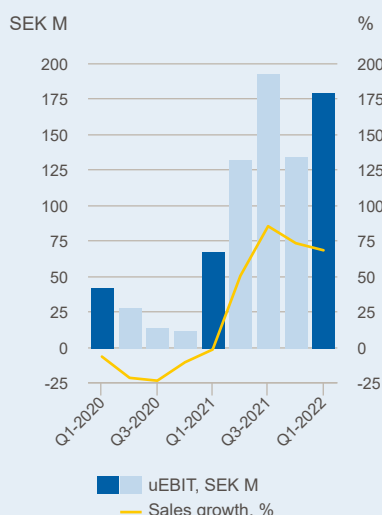
Comments on the report

First quarter

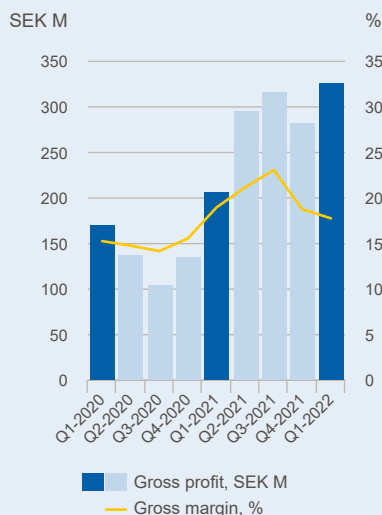
The Group's consolidated net sales for the period increased by 68 percent compared to last year, amounting to SEK 1,845 M (1,100). The increase is explained by positive price and mix effects of 62 percent, organic tonnage growth of 4 percent and positive currency effects of 2 percent. After a pending start of the quarter characterized by the pandemic and lack of components, demand significantly increased by the end of the quarter after Russia's invasion of Ukraine on February 24. Sanctions directed towards Russia, shortage of inputs and rising energy costs led to significant price increases among the producers.

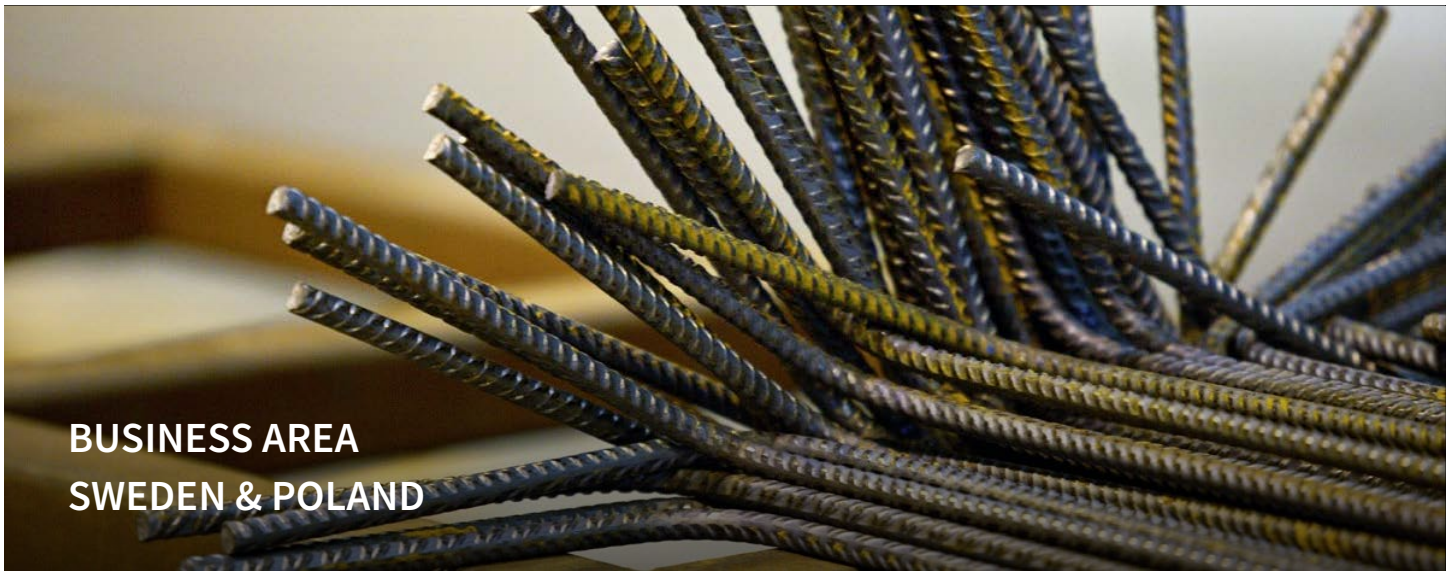
Higher steel prices and volume contributed to an increased gross profit of SEK 327 M (207) and resulted in a gross margin of 17.7 percent (18.9). The operating result increased to SEK 184 M (86), corresponding to an operating margin of 10.0 percent (7.8). Adjusted for inventory gains of SEK 4 M (18), the underlying operating result increased to SEK 180 M (68). The underlying operating margin during the period increased to 9.8 percent (6.1) and the improvement is attributable to high steel prices in combination with increased tonnage.

THE GROUP'S SALES GROWTH AND UNDERLYING OPERATING RESULT PER QUARTER



THE GROUP'S GROSS MARGIN AND GROSS PROFIT PER QUARTER





BUSINESS AREA SWEDEN & POLAND

The business area includes the Group's operations in Sweden consisting of the companies BE Group Sverige and Lecor Stålteknik, as well as the Polish operation BE Group Poland.

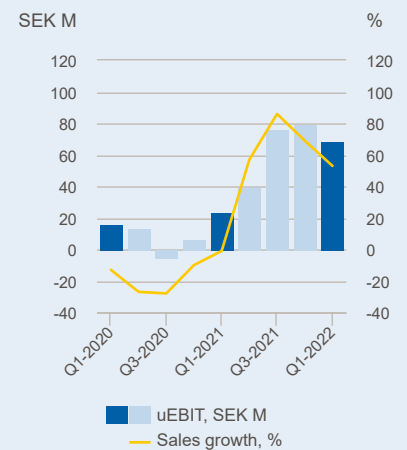
First quarter

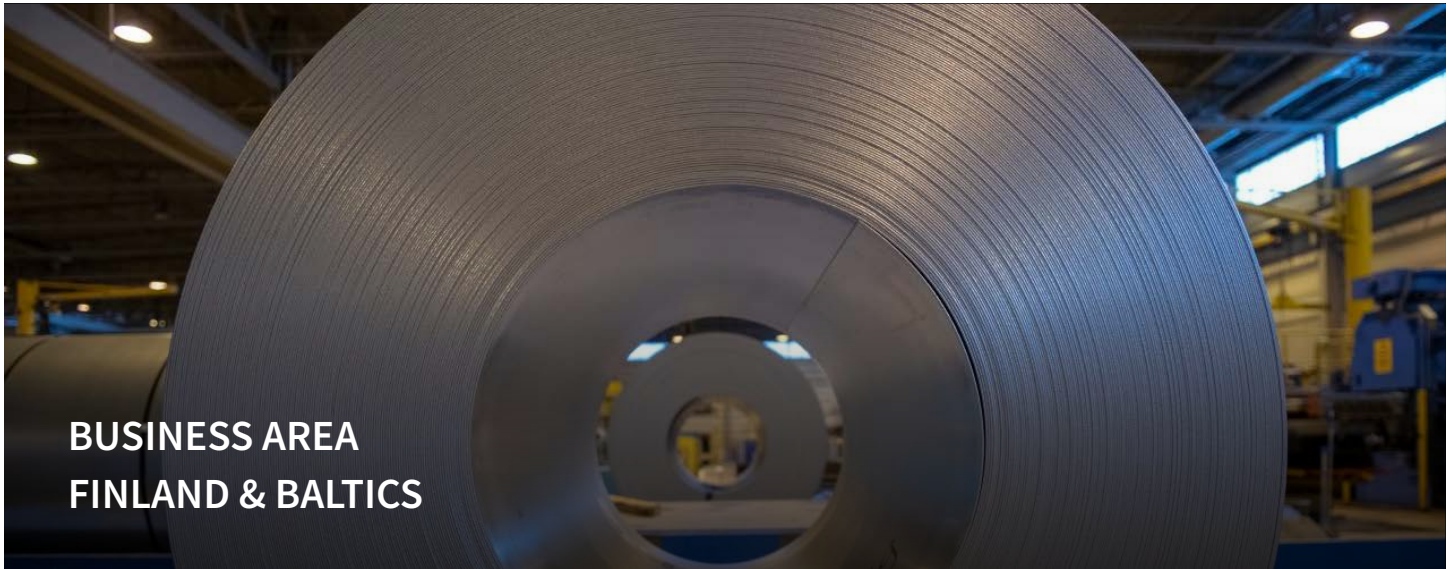
Net sales increased by 53 percent in the first quarter compared to last year and amounted to SEK 842 M (550). The higher sales is explained by positive price and mix effects of 53 percent while tonnage was unchanged. The operating result increased to SEK 76 M (36). Adjusted for inventory gains of SEK 8 M (12), the underlying operating result increased to SEK 69 M (24).

The Swedish operations delivered a strong underlying operating result compared to last year driven by high steel prices and at the end of the quarter an increased demand from the construction industry after the pandemic had subsided. The acquisition of Hercules Rebar will strengthen BE Group's offering of reinforcement in Sweden and means that production and storage capacity will be added close to the facility in Norrköping.

In the Polish operations and in Lecor Stålteknik profitability improved as a result of higher occupancy and improved prices and our joint venture AMBE provided a slightly better operating result compared to last year.

BUSINESS AREA SWEDEN & POLAND, SALES GROWTH AND UNDERLYING OPERATING RESULT PER QUARTER





BUSINESS AREA FINLAND & BALTICS

The business area includes the Group's operations in Finland and the three Baltic countries.

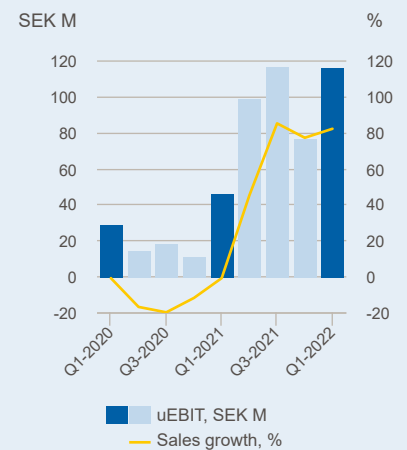
First quarter

Net sales increased by 82 percent in the first quarter compared to last year amounting to SEK 1,013 M (556). Sales growth is mainly explained by positive price and mix effects of 69 percent and increased tonnage by 9 percent. The operating result increased to SEK 112 M (52) mainly due to high steel prices. Adjusted for inventory gains and losses of SEK -3 M (6), the underlying operating result increased to SEK 116 M (46).

The Finnish operations provided a very strong underlying operating result and that in comparison with a strong quarter also last year. This was a result of increased tonnage, higher steel prices and sustained gross margin and cost level.

Also the Baltic operations showed strong earnings driven by high steel prices.

BUSINESS AREA FINLAND & BALTICS SALES GROWTH AND UNDERLYING OPERATING RESULT PER QUARTER



Parent Company & consolidated items

Parent Company & consolidated items include the Parent Company, Group eliminations and also parts of the Group's operations undergoing restructuring. For additional information see the Annual Report for 2021.

The effects regarding IFRS 16 were reported under Parent Company & consolidated items and have not been allocated to the two business areas.

Sales for the first quarter of the Parent Company, BE Group AB (publ), amounted to SEK 30 M (22) during the period and derived from intra-Group services. These intra-Group services mainly include central expenses for IT and business systems, the subsidiaries' use of the BE Group brand and Finance. These expenses are distributed and invoiced to all subsidiaries in the Group. In the result follow-up of the business areas, these intra-group expenses have been eliminated except for expenses for IT and business systems. Out of the total costs for the Parent Company, of SEK 14 M (11), SEK 10 M (9) was allocated to the subsidiaries. The operating result amounted to SEK 16 M (11).

Net financial items for the quarter amounted to SEK 3 M (96). Profit before tax amounted to SEK 19 M (107) and profit after tax amounted to SEK 15 M (105). Investments in the Parent Company amounted to SEK 0 M (1). At the end of the period, cash and equivalents in the Parent Company amounted to SEK 112 M (272).

Group

Net financial items and tax

The Group's consolidated net financial items in the first quarter amounted to SEK -2 M (-8), of which net interest amounted to SEK -3 M (-4). During the quarter, interest expenses related to leasing according to IFRS 16 amounted to SEK -2 M (-2).

Taxes for the first quarter amounted to SEK -34 M (-15). Profit after tax amounted to SEK 148 M (63).

Cash flow

The Group's consolidated working capital amounted to SEK 920 M (376) at the end of the period and the average working capital tied-up for the first quarter was 12.0 percent (8.2). Cash flow from operating activities amounted to SEK 108 M (60) during the quarter, of which approximately SEK 45 M is related to deferred supplier payments as a result of sanctions imposed on Russian-controlled companies. Cash flow from investing activities amounted to SEK -6 M (-3). Cash flow after investments thus amounted to SEK 102 M (57).

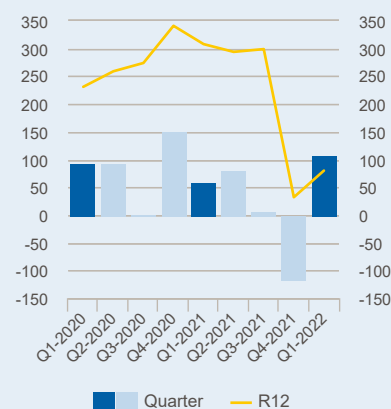
Financial position and liquidity

At the end of the period, consolidated cash and cash equivalents, including overdraft facilities, amounted to SEK 269 M (442) and the interest-bearing net debt excl. IFRS 16 was SEK 159 M (124). Equity amounted to SEK 1,568 M (981) at the end of the period.

Organization, structure and employees

The number of employees increased to 663 compared to 609 at the same time last year. The average number of employees during the year amounted to 645 (613).

THE GROUP'S CASH FLOW FROM OPERATING ACTIVITIES, SEK M



Other information

Significant events during the first quarter

During the quarter, BE Group has signed an agreement to acquire the assets of Hercules Rebar in Norrköping from Hercules Grundläggning AB, a subsidiary within NCC. Hercules Rebar offers reinforcement in the shape of straight steel, reinforcement mesh and cut and bent reinforcement to projects all over Sweden and the turnover in 2021 amounted to approximately SEK 140 M. The acquisition include machines, inventory, employees and rental agreement for the reinforcement facility and a multi-year cooperation agreement on reinforcement with NCC.

The transfer of possession takes place on May 1 at the latest and the business will be a part of BE Group Sverige AB. The acquisition is estimated to have a marginally positive impact on the underlying result for 2022. More information about the acquisition will be released in connection with the report for the second quarter.

Significant events after the end of the period

No significant events have taken place after the end of the period.

Transactions with related parties

No transactions took place between BE Group and related parties that had a material impact on the company's financial position and results.

Annual General Meeting 2022

BE Group's Annual General Meeting will take place on April 21, 2022, at 4:00 pm in Malmö, Sweden. Please visit www.begroup.com for more information.

Proposed dividend

According to BE Group's dividend policy, the Group will distribute at least 50 percent of profit after tax, over time. Dividends shall be distributed taking BE Group's financial position and prospects into account. The Board of Directors proposes dividend of SEK 12 (-) to be paid for the financial year of 2021 which corresponds to approximately SEK 156 M.

Proposed composition of the Board

The Nominating Committee has proposed re-election of Board members Lars Olof Nilsson, Mats O Paulsson, Petter Stillström and Jörgen Zahlin and new election of Monika Gutén. It is proposed that Jörgen Zahlin be re-elected as Chairman.

Proposal for election of auditors

Based on the recommendation of the Audit Committee, the Nominating Committee proposes re-election of the auditing firm Öhrlings PricewaterhouseCoopers AB as the Company's auditor.

Significant risks and uncertainties

Through its operations, BE Group is exposed to global macroeconomic factors, the competitive situation, structural changes in the market and the economy, as well as financial risks such as currency risks, interest risks, credit and counterparty risks. Within the companies of the Group, continuous processes are ongoing to identify existing risks and assess how these should be handled. The risk exposure is explained in the 2021 Annual Report, which was published in March 2022. Risks related to the war in Ukraine is described below.

The war in Ukraine

As Russia and Ukraine are major producers of iron ore and other inputs and European manufacturers are importing parts of their coal needs from Russia, the war will continue to have a major impact on the European steel market with shortages and sharp price increases as a possible consequence. About 10% of BE Group's total steel purchases in 2021 came from Russian-controlled steel producers. The imposed sanctions resulted in BE Group immediately stopping orders and payments to companies subject to it. BE Group is monitoring the development closely and are working proactively with finding alternatives to secure the deliveries of steel. The effect of sanctions and potentially other consequences connected to the war may affect the company's financial position.

Accounting principles

The interim report was prepared in accordance with IAS 34 Interim Financial Reporting and the Swedish Annual Accounts Act. The Parent Company's interim report is prepared in compliance with the Swedish Annual Accounts Act and the Swedish Financial Reporting Board's recommendation RFR 2 Accounting for Legal Entities.

Refer to the 2021 Annual Report for details of the Group's other accounting principles and definitions of certain terms. The principles applied are unchanged in relation to the Annual Report. In other regards, the new standards and interpretations that have come into effect from the financial year 2022 have had no significant effect on the financial reporting.

Future information

Future reporting dates

BE Group AB (publ) intends to publish financial information on the following dates:

- The Interim Report for January–June 2022 will be published on July 13, 2022.
- The Interim Report for January–September 2022 will be published on October 19, 2022.
- The Year-end report for 2022 will be published in January 2023.

Financial information is available in Swedish and English from BE Group's website and can be ordered by phone +46 (0) 40 38 42 00 or e-mail: info@begroup.com.

Malmö, April 21, 2022

BE Group AB (publ)

Peter Andersson

President and CEO

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This report has not been reviewed by the company's auditors.

This information is information that BE Group AB (publ) is obliged to make public pursuant to the EU Market Abuse Regulation. The information was submitted for publication through the agency of the contact persons set out above at 11:00 a.m. CET on April 21, 2022.

Condensed consolidated income statement

| (SEK M) | Note | 2022 Jan-Mar | 2021 Jan-Mar | 2021 Full-year | Rolling 12 months |
|--|------|-----------------|-----------------|-------------------|----------------------|
| Net sales | | 1,845 | 1,100 | 5,388 | 6,133 |
| Cost of goods sold | 1 | -1,518 | -893 | -4,286 | -4,911 |
| Gross profit | | 327 | 207 | 1,102 | 1,222 |
| Selling expenses | 1 | -122 | -100 | -418 | -440 |
| Administrative expenses | 1 | -29 | -26 | -110 | -113 |
| Other operating income and expenses | 2 | 0 | -1 | -18 | -17 |
| Participation in joint venture | | 8 | 6 | 65 | 67 |
| Operating profit/loss | | 184 | 86 | 621 | 719 |
| Financial items | | -2 | -8 | -17 | -11 |
| Profit/loss before tax | | 182 | 78 | 604 | 708 |
| Tax | | -34 | -15 | -109 | -128 |
| Profit/loss for the period | | 148 | 63 | 495 | 580 |
| Earnings per share (SEK) | | 11.41 | 4.88 | 38.10 | 44.63 |
| Earnings per share before and after dilution (SEK) | | 11.41 | 4.88 | 38.10 | 44.63 |

Consolidated statement of comprehensive income

| (SEK M) | 2022 Jan-Mar | 2021 Jan-Mar | 2021 Full-year | Rolling 12 months |
|---|-----------------|-----------------|-------------------|----------------------|
| Profit/loss for the period | 148 | 63 | 495 | 580 |
| Other comprehensive income | | | | |
| Items that have, or may be, reclassified to profit/loss for the period | | | | |
| Translation differences | 7 | 13 | 13 | 7 |
| Tax on items that have, or may be, reclassified to profit/loss for the period | - | - | - | - |
| Total other comprehensive income | 7 | 13 | 13 | 7 |
| Comprehensive income for the period | 155 | 76 | 508 | 587 |

Condensed consolidated balance sheet

| (SEK M) | Note | 2022 31 Mar | 2021 31 Mar | 2021 Dec 31 |
|--|------|----------------|----------------|----------------|
| Goodwill | | 564 | 562 | 561 |
| Other intangible assets | | 10 | 4 | 9 |
| Tangible assets | | 90 | 88 | 90 |
| Right of use assets | | 467 | 519 | 479 |
| Investment in joint venture | | 184 | 123 | 182 |
| Financial assets | | 0 | 0 | 0 |
| Deferred tax assets | | 4 | 22 | 5 |
| Total non-current assets | | 1,319 | 1,318 | 1,326 |
| Inventories | | 1,026 | 534 | 1,033 |
| Accounts receivable | | 1,102 | 615 | 653 |
| Other receivables | | 23 | 37 | 39 |
| Cash and equivalents | | 119 | 292 | 54 |
| Total current assets | | 2,270 | 1,478 | 1,779 |
| Total assets | 3 | 3,589 | 2,796 | 3,105 |
| Equity | | 1,568 | 981 | 1,413 |
| Non-current interest-bearing liabilities | | 271 | 414 | 287 |
| Non-current leasing liabilities | | 380 | 430 | 394 |
| Deferred tax liability | | 42 | 43 | 42 |
| Total non-current liabilities | | 693 | 887 | 723 |
| Current interest-bearing liabilities | | 7 | 2 | 8 |
| Current leasing liabilities | | 89 | 89 | 87 |
| Accounts payable | | 893 | 598 | 641 |
| Other current liabilities | | 338 | 212 | 229 |
| Other current provisions | | 1 | 27 | 4 |
| Total current liabilities | | 1,328 | 928 | 969 |
| Total equity and liabilities | 3 | 3,589 | 2,796 | 3,105 |

Condensed consolidated cash-flow statement

| (SEK M) | 2022 Jan-Mar | 2021 Jan-Mar | 2021 Full-year | Rolling 12 months |
|--|-----------------|-----------------|-------------------|----------------------|
| Operating result | 184 | 86 | 621 | 719 |
| Adjustment for non-cash items | 15 | 21 | 28 | 22 |
| – of which, amortization/depreciation | 27 | 30 | 118 | 115 |
| – of which, other items | -12 | -9 | -90 | -93 |
| Interest paid/received and other financial items | -3 | -4 | -15 | -14 |
| Income tax paid | -2 | -2 | -67 | -67 |
| Change in working capital | -86 | -41 | -535 | -580 |
| Cash flow from operating activities | 108 | 60 | 32 | 80 |
| Changes in intangible assets | 0 | 0 | -1 | -1 |
| Changes in tangible assets | -6 | -3 | -24 | -27 |
| Other cash flow from investing activities | 0 | 0 | 0 | 0 |
| Cash flow after investments | 102 | 57 | 7 | 52 |
| Cash flow from financing activities | -38 | 66 | -121 | -225 |
| Cash flow for the period | 64 | 123 | -114 | -173 |
| Translation differences in cash and equivalents | 1 | 3 | 2 | 0 |
| Change in cash and equivalents | 65 | 126 | -112 | -173 |

Condensed statement of changes in equity

| (SEK M) | 2022 Jan-Mar | 2021 Jan-Mar | 2021 Full-year | Rolling 12 months |
|--------------------------------------|-----------------|-----------------|-------------------|----------------------|
| Equity at beginning of period | 1,413 | 905 | 905 | 981 |
| Comprehensive income for the period | 155 | 76 | 508 | 587 |
| Dividend | - | - | - | - |
| Equity at end of period | 1,568 | 981 | 1,413 | 1,568 |

Note 1 Amortizations and depreciations

| (SEK M) | 2022 Jan-Mar | 2021 Jan-Mar | 2021 Full-year | Rolling 12 months |
|--|-----------------|-----------------|-------------------|----------------------|
| Amortization of intangible assets | 1 | 1 | 2 | 2 |
| Depreciation of tangible assets | 6 | 6 | 23 | 23 |
| Depreciation of right of use assets | 20 | 23 | 93 | 90 |
| Total amortizations and depreciations | 27 | 30 | 118 | 115 |

Note 2 Items affecting comparability

| (SEK M) | 2022 Jan-Mar | 2021 Jan-Mar | 2021 Full-year | Rolling 12 months |
|--|-----------------|-----------------|-------------------|----------------------|
| Restructuring expenses | - | - | - | - |
| Total items affecting comparability | - | - | - | - |

Note 3 Valuation of financial assets and liabilities

In all material respects fair value coincides with the carrying amount in the balance sheet for financial assets and liabilities.

The assessment of the fair value of the financial assets has been carried out in accordance with level 2, with the exception of cash and equivalents and bank loans, which are valued in accordance with level 1. For additional information, see Note 31 in the 2021 Annual Report. No material changes have taken place in relation to the valuation as per December 31.

Segment reporting

Net sales by business area

| (SEK M) | 2022 Jan-Mar | 2021 Jan-Mar | 2021 Full-year | Rolling 12 months |
|-------------------------------------|-----------------|-----------------|-------------------|----------------------|
| Sweden & Poland | 842 | 550 | 2,625 | 2,917 |
| Finland & Baltics | 1,013 | 556 | 2,790 | 3,247 |
| Parent Company & consolidated items | -10 | -6 | -27 | -31 |
| Group | 1,845 | 1,100 | 5,388 | 6,133 |

Net sales by business area and product group

| 2022 | Sweden & Poland | Finland & Baltics | Parent company & consolidated items | Total | |
|---------------------|-----------------|-------------------|-------------------------------------|-----------------|----------------------|
| | 2022 Jan-Mar | 2022 Jan-Mar | 2022 Jan-Mar | 2022 Jan-Mar | Rolling 12 months |
| Long steel products | 396 | 299 | 0 | 695 | 2,361 |
| Flat steel products | 258 | 503 | 0 | 761 | 2,529 |
| Stainless steel | 121 | 148 | 0 | 269 | 859 |
| Aluminium | 35 | 50 | 0 | 85 | 256 |
| Other | 32 | 13 | -10 | 35 | 128 |
| Total | 842 | 1,013 | -10 | 1,845 | 6,133 |

| 2021 | Sweden & Poland | Finland & Baltics | Parent company & consolidated items | Total | |
|---------------------|-----------------|-------------------|-------------------------------------|-----------------|-------------------|
| | 2021 Jan-Mar | 2021 Jan-Mar | 2021 Jan-Mar | 2021 Jan-Mar | 2021 Full-year |
| Long steel products | 265 | 150 | 0 | 415 | 2,081 |
| Flat steel products | 163 | 282 | 0 | 445 | 2,213 |
| Stainless steel | 81 | 86 | 0 | 167 | 757 |
| Aluminium | 18 | 30 | 0 | 48 | 219 |
| Other | 23 | 8 | -6 | 25 | 118 |
| Total | 550 | 556 | -6 | 1,100 | 5,388 |

Net sales by country based on customer 's domicile

| (SEK M) | 2022 Jan-Mar | 2021 Jan-Mar | 2021 Full-year | Rolling 12 months |
|--------------|-----------------|-----------------|-------------------|----------------------|
| Sweden | 732 | 539 | 2,575 | 2,768 |
| Finland | 894 | 482 | 2,442 | 2,854 |
| Other | 219 | 79 | 371 | 511 |
| Group | 1,845 | 1,100 | 5,388 | 6,133 |

Shipped tonnage per segment

| (Thousands of tonnes) | 2022 Jan-Mar | 2021 Jan-Mar | 2021 Full-year | Rolling 12 months |
|-------------------------------------|-----------------|-----------------|-------------------|----------------------|
| Sweden & Poland | 41 | 41 | 164 | 164 |
| Finland & Baltics | 51 | 47 | 180 | 184 |
| Parent Company & consolidated items | 0 | 0 | -2 | -2 |
| Group | 92 | 88 | 342 | 346 |

Operating result (EBIT) per segment

| (SEK M) | 2022 Jan-Mar | 2021 Jan-Mar | 2021 Full-year | Rolling 12 months |
|-------------------------------------|-----------------|-----------------|-------------------|----------------------|
| Sweden & Poland | 76 | 36 | 282 | 322 |
| Finland & Baltics | 112 | 52 | 370 | 430 |
| Parent Company & consolidated items | -4 | -2 | -31 | -33 |
| Group | 184 | 86 | 621 | 719 |

Operating margin per segment

| (SEK M) | 2022 Jan-Mar | 2021 Jan-Mar | 2021 Full-year | Rolling 12 months |
|-------------------------------------|-----------------|-----------------|-------------------|----------------------|
| Sweden & Poland | 9.1% | 6.6% | 10.7% | 11.1% |
| Finland & Baltics | 11.1% | 9.3% | 13.2% | 13.2% |
| Parent Company & consolidated items | neg | neg | neg | neg |
| Group | 10.0% | 7.8% | 11.5% | 11.7% |

Underlying operating result (uEBIT) per segment ¹⁾

| (SEK M) | 2022 Jan-Mar | 2021 Jan-Mar | 2021 Full-year | Rolling 12 months |
|-------------------------------------|-----------------|-----------------|-------------------|----------------------|
| Sweden & Poland | 69 | 24 | 221 | 266 |
| Finland & Baltics | 116 | 46 | 339 | 409 |
| Parent Company & consolidated items | -5 | -2 | -31 | -34 |
| Group | 180 | 68 | 529 | 641 |

Underlying operating margin per segment ²⁾

| (SEK M) | 2022 Jan-Mar | 2021 Jan-Mar | 2021 Full-year | Rolling 12 months |
|-------------------------------------|-----------------|-----------------|-------------------|----------------------|
| Sweden & Poland | 8.2% | 4.4% | 8.4% | 9.1% |
| Finland & Baltics | 11.4% | 8.2% | 12.1% | 12.6% |
| Parent Company & consolidated items | neg | neg | neg | neg |
| Group | 9.8% | 6.1% | 9.8% | 10.5% |

Depreciation per segment

| (SEK M) | 2022 Jan-Mar | 2021 Jan-Mar | 2021 Full-year | Rolling 12 months |
|-------------------------------------|-----------------|-----------------|-------------------|----------------------|
| Sweden & Poland | 3 | 3 | 16 | 16 |
| Finland & Baltics | 3 | 3 | 11 | 11 |
| Parent Company & consolidated items | 21 | 24 | 91 | 88 |
| Group | 27 | 30 | 118 | 115 |

Investments in tangible and intangible assets per segment

| (SEK M) | 2022 Jan-Mar | 2021 Jan-Mar | 2021 Full-year | Rolling 12 months |
|-------------------------------------|-----------------|-----------------|-------------------|----------------------|
| Sweden & Poland | 2 | 1 | 12 | 13 |
| Finland & Baltics | 4 | 1 | 11 | 14 |
| Parent Company & consolidated items | 0 | 1 | 3 | 2 |
| Group | 6 | 3 | 26 | 29 |

¹⁾ Operating profit/loss (EBIT) adjusted for inventory gains and losses and items affecting comparability. Inventory gains and losses are the differences between the cost of goods sold at acquisition value and the cost of goods sold at replacement cost. The Group's internal model is used to calculate inventory gains and losses and has not been subject for review by the Group's auditor.

²⁾ Underlying operating result (uEBIT) as a percentage of net sales.

Key data

| (SEK M unless otherwise stated) | 2022 Jan-mar | 2021 Jan-Mar | 2021 Full-year | Rolling 12 months |
|--|-----------------|-----------------|-------------------|----------------------|
| Net sales | 1,845 | 1,100 | 5,388 | 6,133 |
| Earnings measurements | | | | |
| Gross result | 327 | 207 | 1,102 | 1,222 |
| Underlying gross result | 322 | 193 | 1,038 | 1,167 |
| Operating result (EBIT) | 184 | 86 | 621 | 719 |
| Underlying operating result (uEBIT) | 180 | 68 | 529 | 641 |
| Margin measurements | | | | |
| Gross margin | 17.7% | 18.9% | 20.4% | 19.9% |
| Underlying gross margin | 17.5% | 17.5% | 19.3% | 19.0% |
| Operating margin | 10.0% | 7.8% | 11.5% | 11.7% |
| Underlying operating margin | 9.8% | 6.1% | 9.8% | 10.5% |
| Capital structure | | | | |
| Net debt excl. IFRS 16 ¹⁾ | 159 | 124 | 241 | 159 |
| Net debt/equity ratio excl. IFRS 16 ¹⁾ | 10.1% | 12.6% | 17.0% | 10.1% |
| Working capital at end of period | 920 | 376 | 856 | 920 |
| Working capital (average) | 889 | 360 | 524 | 640 |
| Capital employed (average) excl. IFRS 16 ¹⁾ | 1,785 | 1,318 | 1,457 | 1,581 |
| Working capital tied-up | 12.0% | 8.2% | 9.7% | 10.4% |
| Return | | | | |
| Return on capital employed excl. IFRS 16 ¹⁾ | 40.9% | 25.1% | 42.0% | 45.0% |
| Per share data | | | | |
| Earnings per share (SEK) | 11.41 | 4.88 | 38.10 | 44.63 |
| Earnings per share after dilution (SEK) | 11.41 | 4.88 | 38.10 | 44.63 |
| Equity per share (SEK) | 120.80 | 75.55 | 108.84 | 120.80 |
| Cash flow from operating activities per share (SEK) | 8.35 | 4.62 | 2.49 | 6.21 |
| Shares outstanding at period end (thousands) | 12,983 | 12,983 | 12,983 | 12,983 |
| Number of shares (thousands) before and after dilution | 12,983 | 12,983 | 12,983 | 12,983 |
| Growth | | | | |
| Sales growth | 68% | -2% | 47% | 68% |
| – of which organic tonnage growth | 4% | -3% | 11% | 14% |
| – of which price and mix changes | 62% | 4% | 38% | 54% |
| – of which currency effects | 2% | -3% | -2% | 0% |
| Other | | | | |
| Average number of employees | 645 | 613 | 621 | 637 |
| Inventory gains and losses | 4 | 18 | 92 | 78 |
| Shipped tonnage (thousands of tonnes) | 92 | 88 | 342 | 346 |

¹⁾ To visualize the development of BE Group's financial position, some information is in the key figure overview that is not defined in IFRS. A reconciliation/bridge between alternative performance measures used in this report and the closest IFRS measure is presented under Alternative performance measures.

Condensed parent company income statement

| (SEK M) | 2022 Jan-Mar | 2021 Jan-Mar | 2021 Full-year | Rolling 12 months |
|---|-----------------|-----------------|-------------------|----------------------|
| Net sales | 30 | 22 | 104 | 112 |
| Administrative expenses | -14 | -11 | -44 | -47 |
| Other operating income and expenses | 0 | 0 | 0 | 0 |
| Operating profit/loss | 16 | 11 | 60 | 65 |
| Financial items | 3 | 96 | 98 | 5 |
| Profit/loss after financial items | 19 | 107 | 158 | 70 |
| Appropriations | - | - | 124 | 124 |
| Profit/loss before tax | 19 | 107 | 282 | 194 |
| Tax | -4 | -2 | -38 | -40 |
| Profit/loss for the period, or comprehensive income for the period | 15 | 105 | 244 | 154 |

Condensed parent company balance sheet

| (SEK M) | 2022 Mar 31 | 2021 Mar 31 | 2021 Dec 31 |
|-------------------------------------|----------------|----------------|----------------|
| Intangible assets | 4 | 1 | 5 |
| Tangible assets | 0 | 3 | 0 |
| Financial assets | 881 | 905 | 880 |
| Total non-current assets | 885 | 909 | 885 |
| Current receivables | 134 | 91 | 353 |
| Cash and equivalents | 112 | 272 | 38 |
| Total current assets | 246 | 363 | 391 |
| Total assets | 1,131 | 1,272 | 1,276 |
| Equity | 974 | 820 | 959 |
| Non-current liabilities | 103 | 210 | 226 |
| Current liabilities | 54 | 242 | 91 |
| Total equity and liabilities | 1,131 | 1,272 | 1,276 |

Key data – multi-quarter summary

| (SEK M unless otherwise stated) | 2022 Jan-Mar | 2021 Oct-Dec | 2021 Jul-Sep | 2021 Apr-Jun | 2021 Jan-Mar | 2020 Oct-Dec | 2020 Jul-Sep | 2020 Apr-Jun | 2020 Jan-Mar |
|--|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| Net sales | 1,845 | 1,510 | 1,375 | 1,403 | 1,100 | 875 | 744 | 935 | 1,118 |
| Earnings measurements | | | | | | | | | |
| Gross result | 327 | 283 | 316 | 296 | 207 | 135 | 105 | 138 | 170 |
| Underlying gross result | 322 | 269 | 301 | 275 | 193 | 129 | 114 | 140 | 180 |
| Operating result (EBIT) | 184 | 158 | 219 | 158 | 86 | 18 | 4 | 21 | -4 |
| Underlying operating result (uEBIT) | 180 | 135 | 193 | 133 | 68 | 12 | 14 | 28 | 42 |
| Margin measurements | | | | | | | | | |
| Gross margin | 17.7% | 18.7% | 23.0% | 21.1% | 18.9% | 15.5% | 14.1% | 14.7% | 15.2% |
| Underlying gross margin | 17.5% | 17.8% | 21.9% | 19.6% | 17.5% | 14.8% | 15.3% | 14.9% | 16.1% |
| Operating margin | 10.0% | 10.4% | 15.9% | 11.3% | 7.8% | 2.1% | 0.5% | 2.2% | -0.4% |
| Underlying operating margin | 9.8% | 9.0% | 14.0% | 9.5% | 6.1% | 1.4% | 1.8% | 3.0% | 3.8% |
| Capital structure | | | | | | | | | |
| Net debt excl. IFRS 16 ¹⁾ | 159 | 241 | 98 | 75 | 124 | 156 | 281 | 254 | 322 |
| Net debt/equity ratio excl. IFRS 16 ¹⁾ | 10.1% | 17.0% | 7.6% | 6.7% | 12.6% | 17.0% | 30.0% | 27.5% | 34.2% |
| Working capital at end of period | 920 | 856 | 610 | 434 | 376 | 343 | 474 | 455 | 520 |
| Working capital (average) | 889 | 734 | 523 | 405 | 360 | 409 | 464 | 487 | 534 |
| Capital employed (average) excl. IFRS 16 ¹⁾ | 1,785 | 1,639 | 1,467 | 1,387 | 1,318 | 1,272 | 1,258 | 1,258 | 1,389 |
| Working capital tied-up | 12.0% | 12.1% | 9.5% | 7.2% | 8.2% | 11.7% | 15.6% | 13.0% | 11.9% |
| Return | | | | | | | | | |
| Return on capital employed excl. IFRS 16 ¹⁾ | 40.9% | 38.3% | 59.1% | 44.9% | 25.1% | 5.1% | 0.5% | 5.8% | -1.2% |
| Per share data | | | | | | | | | |
| Earnings per share (SEK) | 11.41 | 10.00 | 13.49 | 9.74 | 4.88 | 1.06 | -0.32 | 1.34 | -1.75 |
| Earnings per share after dilution (SEK) | 11.41 | 10.00 | 13.49 | 9.74 | 4.88 | 1.06 | -0.32 | 1.34 | -1.75 |
| Equity per share (SEK) | 120.80 | 108.84 | 98.68 | 84.82 | 75.55 | 69.73 | 70.87 | 70.92 | 72.19 |
| Cash flow from operating activities per share (SEK) | 8.35 | -8.87 | 0.50 | 6.24 | 4.62 | 11.72 | 0.06 | 7.32 | 7.18 |
| Shares outstanding at period end (thousands) | 12,983 | 12,983 | 12,983 | 12,983 | 12,983 | 12,983 | 12,983 | 12,983 | 12,983 |
| Number of shares (thousands) before and after dilution | 12,983 | 12,983 | 12,983 | 12,983 | 12,983 | 12,983 | 12,983 | 12,983 | 12,983 |
| Growth | | | | | | | | | |
| Sales growth | 68% | 73% | 85% | 50% | -2% | -11% | -24% | -22% | -7% |
| – of which organic tonnage growth | 4% | 4% | 21% | 28% | -3% | -1% | -16% | -17% | -5% |
| – of which price and mix changes | 62% | 70% | 65% | 25% | 4% | -8% | -6% | -5% | -3% |
| – of which currency effects | 2% | -1% | -1% | -3% | -3% | -2% | -2% | 0% | 1% |
| Other | | | | | | | | | |
| Average number of employees | 645 | 627 | 625 | 616 | 613 | 625 | 636 | 637 | 637 |
| Inventory gains and losses | 4 | 23 | 26 | 25 | 18 | 6 | -10 | -2 | -11 |
| Shipped tonnage (thousands of tonnes) | 92 | 79 | 77 | 98 | 88 | 76 | 64 | 77 | 90 |

¹⁾ To visualize the development of BE Group's financial position, some information is in the key figure overview that is not defined in IFRS. A reconciliation/bridge between alternative performance measures used in this report and the closest IFRS measure is presented under Alternative performance measures.

Alternative performance measures

The Group uses a number of alternative performance measures in its report. The alternative performance measures that BE Group considers significant are the following:

Underlying operating result (uEBIT)

| (SEK M) | 2022 Jan-Mar | 2021 Jan-Mar | 2021 Full-year | Rolling 12 months |
|--|-----------------|-----------------|-------------------|----------------------|
| Operating result | 184 | 86 | 621 | 719 |
| Reversal of inventory gains (-)/losses (+) | -4 | -18 | -92 | -78 |
| Adjustment for items affecting comparability | - | - | - | - |
| Group | 180 | 68 | 529 | 641 |

Working capital

| (SEK M) | 2022 Mar 31 | 2021 Mar 31 | 2021 Dec 31 |
|-------------------------------------|----------------|----------------|----------------|
| Inventories | 1,026 | 534 | 1,033 |
| Accounts receivable | 1,102 | 615 | 653 |
| Other receivables | 23 | 37 | 39 |
| Deduction accounts payable | -893 | -598 | -641 |
| Deduction other current liabilities | -338 | -212 | -229 |
| Rounding | - | - | 1 |
| Group | 920 | 376 | 856 |

Average working capital is an average for each period based on quarterly data.

Net debt excl. IFRS 16

| (SEK M) | 2022 Mar 31 | 2021 Mar 31 | 2021 Dec 31 |
|--|----------------|----------------|----------------|
| Non-current interest-bearing liabilities and leasing liabilities | 651 | 844 | 681 |
| Current interest-bearing liabilities and leasing liabilities | 96 | 91 | 95 |
| Deduction leasing liabilities | -469 | -519 | -481 |
| Deduction financial assets | 0 | 0 | 0 |
| Deduction cash and equivalents | -119 | -292 | -54 |
| Rounding | - | - | - |
| Group | 159 | 124 | 241 |

Net debt/equity ratio excl. IFRS 16 is calculated as net debt excl. IFRS 16 divided by Equity.

Capital employed excl. IFRS 16

| (SEK M) | 2022 Mar 31 | 2021 Mar 31 | 2021 Dec 31 |
|--|----------------|----------------|----------------|
| Equity excl. IFRS 16 | 1,576 | 986 | 1,420 |
| Non-current interest-bearing liabilities and leasing liabilities | 651 | 844 | 681 |
| Current interest-bearing liabilities and leasing liabilities | 96 | 91 | 95 |
| Deduction leasing liabilities | -469 | -519 | -481 |
| Rounding | - | 1 | 1 |
| Group | 1,854 | 1,403 | 1,716 |

Average capital employed excl. IFRS 16 is an average for each period based on quarterly data.

Definitions of key data

| Adjusted results measurements | |
|---|--|
| Underlying gross result | The underlying gross result is the reported gross result adjusted for inventory gains and losses (deductions for gains and additions for losses). |
| Underlying operating result (uEBIT) | Operating result (EBIT) before items affecting comparability adjusted for inventory gains and losses (deductions for gains and additions for losses). |
| Items affecting comparability | Items that do not have any link to the normal operations of the Group or that are of a non-recurring nature, where a reporting together with other items in the consolidated comprehensive income statement would have given a comparison distortion effect that would have made it difficult to judge the development of the ordinary operations for an outside viewer. |
| Adjusted margin measurements | |
| Underlying gross margin | Underlying gross result as a percentage of net sales. |
| Underlying operating margin | Underlying operating result (uEBIT) as a percentage of net sales. |
| Capital structure | |
| Net debt excl. IFRS 16 | Interest-bearing liabilities excluding leasing liabilities acc. to IFRS 16 less cash and equivalents and financial assets. |
| Net debt/equity ratio excl. IFRS 16 | Net debt excl. IFRS 16 divided by equity excl. IFRS 16. |
| Working capital | Inventories and current receivables less current liabilities, excluding provisions and interest-bearing liabilities. |
| Working capital (average) | Inventories and current receivables less current liabilities, excluding provisions and interest-bearing liabilities. This measure represents an average for each period based on published quarterly data. |
| Capital employed excl. IFRS 16 | Equity excl. IFRS 16 plus interest-bearing liabilities excl. leasing liabilities acc. to IFRS 16. |
| Capital employed (average) excl. IFRS 16 | Equity excl. IFRS 16 plus interest-bearing liabilities excl. leasing liabilities acc. to IFRS 16. This measure represents an average for each period based on published quarterly data. |
| Working capital tied-up | Average working capital, as a percentage of annually adjusted net sales. |
| Return on capital | |
| Return on capital employed excl. IFRS 16 | Annually adjusted operating result excl. IFRS 16, as a percentage of average capital employed excl. IFRS 16. |
| Per share data | |
| Earnings per share | Profit/loss for the period divided by the average number of shares outstanding during the period. |
| Equity per share | Equity divided by the number of shares outstanding at the end of the period. |
| Cash flow per share from operating activities | Cash flow from operating activities divided by the average number of shares for the period. |
| Shares outstanding at the end of the period | Shares outstanding at the end of the period adjusted for rights issues and share splits. |
| Average number of shares | Weighted average number of shares outstanding during the period, adjusted for rights issued and share splits. |
| Growth | |
| Sales growth | Change in net sales from the preceding period in percent. |
| Other | |
| Inventory gains and losses | The difference between the cost of goods sold at acquisition value and the cost of goods sold at replacement cost. |

Please refer to the 2021 annual report for other definitions of key data.

About BE Group

A leading steel service company in Northern Europe

BE Group is a trading and service company in the steel and metal industry. Customers mainly operate in the construction and manufacturing industries in Sweden, Finland and the Baltic States, where BE Group is one of the market's leading actors.

With extensive expertise and efficient processes in purchasing, logistics and production, BE Group offers inventory sales, production service and direct deliveries to customers based on their specific needs for steel and metal products. BE Group has approximately 630 employees and sales of SEK 5.4 billion in 2021. The head office is located in Malmö, Sweden.

Number of employees

approx. 630

Net sales

**SEK 5.4
billion**

BUSINESS IDEA

BE Group is an independent efficient distributor of steel, stainless steel, aluminum and value adding services to Nordic manufacturing and construction companies.

- 
- Sales
 - Production
 - Warehouse