BE GROUP

BE Group AB (publ)

Interim report January-March 2010

Malmö, April 27 2010

Negative earnings for BE Group but with improving demand and rising prices in the latter part of the quarter

- Net sales for the quarter amounted to SEK 1,074 M (1,309), which represents a decline of 18 percent. Shipped tonnage was at the same level as in the year-earlier period.
- The operating result improved to a loss of SEK 28 M (93) primarily due to lower inventory losses.
- Underlying EBITA[1)] amounted to a loss of SEK 8 M (profit 6) and the underlying EBITA margin weakened to a negative 0.8 percent (positive: 0.4) due to lower prices and an unfavorable sales mix.
- Earnings per share[2)] improved to a loss of SEK 0.50 (1.88).
- All business areas reported positive operating results for March, providing the first positive consolidated result for an individual month since October 2008.
- Demand improved during the latter part of the quarter and strengthened further in the early part of the second quarter.
- Combined with rising demand, price increases on steel will have a positive impact on BE Group's results during the second quarter.

1) Definitions page 17.
2) Earnings per share are both before and after dilution.

BE Group, listed on the Nasdaq OMX Stockholm, is one of the leading trading and service companies for steel and other metals in Europe. The Group has about 10,000 customers, primarily in the construction and engineering industries. BE Group provides various forms of service for steel, stainless steel and aluminium applications. In 2009, the company reported sales totalling SEK 4.3 billion. BE Group has less than 900 employees in nine countries in northern Europe, where Sweden and Finland are its largest markets. The head office is located in Malmö, Sweden. Read more about BE Group at www.begroup.com

Market and business environment

In the early part of the year, global steel production rose compared with the corresponding period in 2009. According to the latest statistics for the first quarter 2010 from the World Steel Association (WSA), global steel production amounted to 342 million tonnes, 29 percent higher than in the year-earlier period. China, which accounts for 46 percent of total production, showed a 22 percent production increase during the period. In the EU, production rose by 32 percent over the same period.

Capacity utilization in global steel production has continued to rise, amounting to 80 percent in March, which can be compared to 65 percent during the equivalent period in 2009.

During the latter part of the first quarter, the steel companies initiated price increases as a consequence of higher prices for raw materials. In general, prices from the steel mills began to rise in March and the increase has continued into the second quarter.

Early 2010, the European steel distribution sector, saw a small increase in sales compared to the corresponding period in 2009. This indicates a slow recovery from low levels. The trend in inventory levels largely followed a normal seasonal pattern.

In comparison with the previous quarter, the trend in BE Group's markets has been characterized by recovery with rising demand towards the end of the quarter. The increase in demand may, to a certain extent, be related to the upcoming hikes in steel prices. In Central Europe, indications were noted of customers beginning to build up their inventories.

All in all, the Group's shipped tonnage for the first quarter was at the same level as in the year-earlier period and 9 percent higher than in the fourth quarter of 2009. Demand has continued to show a favorable trend during the beginning of the second quarter. Average daily tonnage during the first three weeks in April was higher than in March.

Outlook

In its latest forecast for 2010, the WSA expects a recovery in apparent consumption (i.e. in terms of utilization, including an inventory build-up among manufacturers and distributors) in the global market of 11 percent. This should be compared with a decline of 7 percent in 2009. In the EU, the increase in 2010 is expected to be 14 percent, compared with a decline of 35 percent in 2009. For 2011 an increase of 5 percent is forecast for the global market.

For BE Group, purchase prices, and consequently also sales prices, will rise during the second quarter, having a positive impact on results.

Shipped daily tonnage has continued to rise in April and BE Group will benefit from an improved economy and inventory build-up among customers.

BE Group is continuing its strategy to increase the service share of its sales long-term and to increase sales to customers with operations in several of the Group's markets. This entails continued investment in production service to be able to generate added value for both the Group and its customers. Combined with these forward looking initiatives, several activities are in progress aimed at enhancing efficiency, for example continued improvement of material flow and in inventory control, to be able to meet future profitable growth with efficient utilization of capital.

Development in the first quarter

Group

Demand rose towards the end of the quarter and shipped tonnage was at a level comparable to the corresponding period in 2009. However, net sales declined by 18 percent, amounting to SEK 1,074 M (1,309), as a consequence of the lower price level. The average sales price of SEK 9.44 per kg (11.54) was 18 percent lower than in the year-earlier period, of which four percentage points was attributable to negative exchange effects. Compared with the fourth quarter of 2009, the average sales price declined by 3 percent.

Consolidated gross profit amounted to SEK 131 M (80), resulting in a gross margin of 12.2 percent (6.1). Profits were impacted negatively by inventory losses of SEK 18 M (97). The underlying gross margin strengthened to 13.8 percent (13.4).

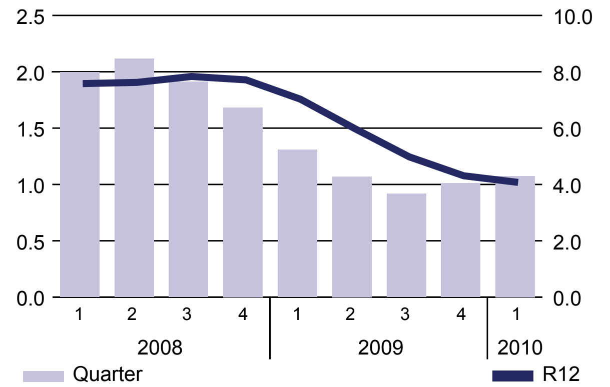
EBITA improved to a loss of SEK 26 M (91). Underlying EBITA declined to a loss of SEK 8 M (profit 6). Results were affected negatively by lower sales prices although these were, to a certain extent, offset by a lower cost level. The lower cost level is an effect of the extensive cost savings program implemented in 2009. The result for the period was also impacted by customers in the construction sector having been affected negatively by the unusually cold winter. The EBITA margin was a negative 2.4 percent (6.9) and the underlying EBITA margin was a negative 0.8 percent (0.4).

Results improved gradually over the quarter and in March, the Group achieved a positive operating result – the first time for an individual month since October 2008.

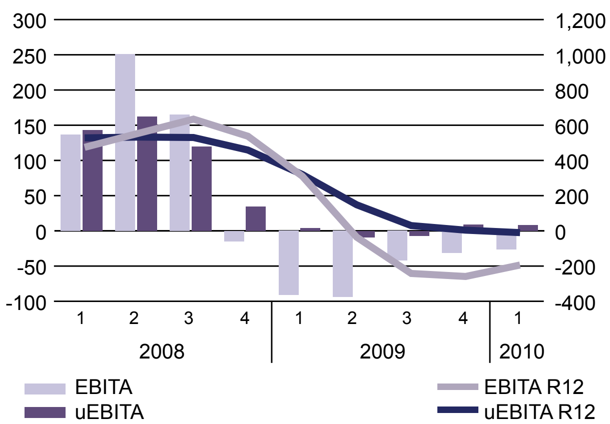
Net sales and earnings trend

(SEK M)	
Net sales 2009	**1,309**
Net sales 2010	**1,074**
Operating loss 2009	**-93**
Reversal of amortization of intangible assets	2
EBITA 2009	**-91**
Inventory losses	97
Underlying EBITA 2009	**6**
Tonnage-, price-, mix- and gross margin	-27
Changes in overhead costs, etc.	13
Underlying EBITA 2010	**-8**
Inventory losses	-18
EBITA 2010	**-26**
Less amortization of intangible assets	-2
Operating loss 2010	**-28**

Net sales (SEK Bn)
Quarter and rolling 12 months



EBITA (SEK M)
Quarter and rolling 12 months



Sales by customer segment
During 2010, BE Group has begun to follow up sales in accordance with a new customer segmentation. Four principal customer groups have been identified: project-based customers, OEMs and their partner suppliers, retailers and processing companies.

In the first quarter, OEM customers accounted for the largest share of sales, 53 percent; project customers for 20 percent, processing companies for 18 percent and retailers for 9 percent.

Sales by distribution channel
BE Group's sales are conducted through three distribution channels: inventory sales, service sales and direct sales.

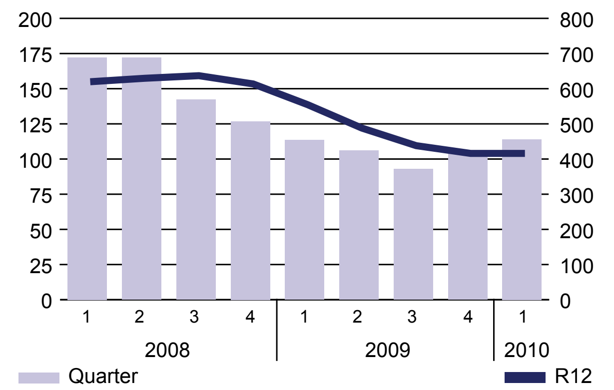
Of total net sales for the first quarter, shipments from Group facilities accounted for 80 percent (84), which is broken down as follows: inventory sales 53 percentage points (53) and service sales 27 percentage points (31). The increase in the direct sales channel from 16 to 20 percent is attributable to the relatively higher share of direct transactions in the Swedish operations.

Sales trend in commercial steel
The drop in prices for commercial steel continued during the quarter. The average sales price per kg decreased 24 percent to SEK 7.44 (9.74) and was negatively affected by the reinforcement of the Swedish currency. Compared with the preceding quarter, the sales price declined 3 percent. Net sales for commercial steel amounted to SEK 779 M (1,008). Expressed in terms of tonnage, the Group's sales rose by 1 percent. Overall, commercial steel accounted for 73 percent (77) of BE Group's net sales.

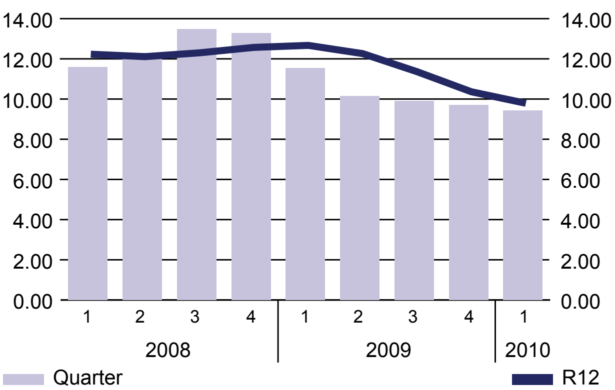
Sales trend in stainless steel
The sales price for stainless steel fell during the quarter due to a changed product mix. The average sales price per kg was down 8 percent compared with the year-earlier period and down 11 percent compared with the fourth quarter of 2009.

Compared with the year-earlier period, BE Group's sales of stainless steel in the period declined 5 percent and amounted to SEK 201 M (211). The proportion of net sales represented by stainless steel increased to 19 percent (16). Sold tonnage was up 3 percent on the year-earlier period.

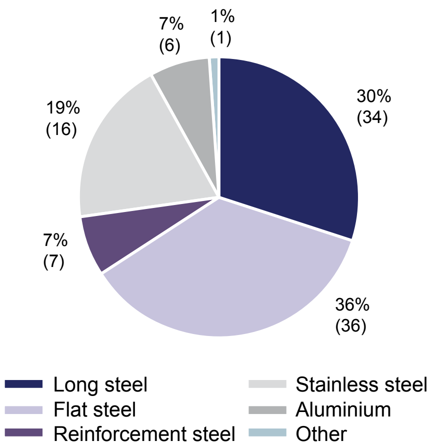
Tonnage (tonnes, thousands)
Quarter and rolling 12 months



Average sales price (SEK/kg)
Quarter and rolling 12 months



Main products´ share of total sales



Business areas

BE Group's operational structure has been changed, with the Danish operations now being reported within business area Sweden rather than CEE. This change was implemented as of January 1, 2010. The financial statistics for 2009 have therefore been recalculated to reflect this change and are available on the company's website.

Business area Sweden

In Sweden, a gradual improvement in demand was noted in the quarter and shipped tonnage was 3 percent higher than in the year-earlier period. However, net sales fell by 15 percent during the quarter to SEK 511 M (600) due to 17 percent lower sales prices. Compared with the fourth quarter of 2009, the sales price fell by 2 percent.

Demand from customers in the construction sector was affected negatively by the unusually cold winter. Delayed construction projects began to recover towards the end of the period.

Earnings for the quarter were held back by lower sales prices and an unfavorable shift between the various sales channels. Nonetheless, EBITA improved to a loss of SEK 5 M (19). The improvement is mainly due to lower inventory losses, amounting to SEK 5 M (25) for the quarter. Adjusted for these inventory losses, underlying EBITA amounted to SEK 0 M (6).

The cost savings program successfully implemented in 2009 had a positive impact on overhead costs, offsetting negative price effects. During the quarter the group-wide system was implemented in the Swedish operations, which negatively affected results.

Business area Finland

In Finland, demand improved markedly towards the end of the quarter. In March, an operating profit was achieved; the first time for an individual month since October 2008. The increase in demand is mainly linked to a higher level of activity in the Finnish engineering industry. Total tonnage rose by 26 percent in relation to the fourth quarter of 2009.

For the period as a whole, net sales declined by 24 percent compared with the year-earlier period, amounting to SEK 386 M (508). The decline is mainly due to lower sales prices. Measured in EUR, these declined by 12 percent compared with the year-earlier period and by 3 percent compared with the fourth quarter of 2009. Net sales were also affected by a negative currency effect of 9 percentage points and a 5 percent decline in shipped tonnage.

EBITA improved, mainly as a consequence of lower inventory losses, to a loss of SEK 2 M (42), while underlying EBITA amounted to a profit of SEK 10 M (9).

The effect on earnings of lower prices and tonnage was offset by the positive effects of the cost savings program implemented in 2009. The price decline led to inventory losses of SEK 12 M (51) for the period.

During the quarter, BE Group was impacted by higher transport costs as a result of a dock strike in Finland. However, it is difficult to assess the overall effect on earnings.

CEE business area

The markets in Central and Eastern Europe continued to show a recovery and the business area's shipped tonnage rose by 13 percent compared with the year-earlier period. The increase in tonnage in Central Europe towards the end of the quarter could indicate that customers are beginning to build-up their inventories. As a consequence of 15 percent lower average sales prices, the business area's net sales decreased by 7 percent to SEK 204 M (220). Of this decrease, 5 percentage points are due to negative currency effects. Compared with the fourth quarter of 2009 sales prices remained unchanged.

The level of earnings remained unsatisfactory but improved during the quarter to the extent that the CEE business area achieved a positive EBITA in March; the first time for an individual month since September 2008.

All in all, EBITA for the period improved to a loss of SEK 11 M (28). The effect of the negative price trend was offset by lower inventory losses compared with the year-earlier period. Inventory losses for the period amounted to SEK 1 M (21). Underlying EBITA amounted to a loss of SEK 10 M (7).

Credit risks and the availability of liquidity among customers continue to be a limiting factor for the business area's growth. Earnings for the quarter were burdened by provisions for doubtful accounts receivable of SEK 3 M.

Net financial items and tax

The Group's net financial items for the quarter amounted to an expense of SEK 4 M (27), of which the net interest expense accounted for SEK 11 M (11). On an annual basis, this corresponds to 5.3 percent (4.4) of net debt, which averaged SEK 796 M (994) during the quarter. Net financial items for the quarter were affected positively by exchange rate differences of SEK 7 M (negative 15).

Tax income for the quarter amounted to SEK 7 M (26), equivalent to 23 percent (21) of earnings before tax.

Cash flow

Cash flow for the quarter, before changes in net debt, was negative in the amount of SEK 60 M (positive 18). Cash flow from current operations was negative in the amount of SEK 52 M (positive 27). Working capital rose somewhat and the effect on cash flow for the quarter was negative in the amount of SEK 19 M (positive 106). According to normal seasonal patterns, working capital increases in the first quarter of the year. The decline in 2009 was caused by the sizeable decline in demand.

Cash flow from investing activities was a negative SEK 8 M (9). Cash flow from financing activities was positive SEK 2 M (negative 69). The comparison figure for 2009 included an amortization of SEK 65 M (due to exchange rate movements).

Capital, investments and return

Consolidated working capital amounted to SEK 473 M (935) at the end of the period. Working capital tied-up improved to 11 percent (19) based on lower average working capital during the quarter. This represents an improvement since the fourth quarter of 2009 when working capital tied-up amounted to 13 percent.

Inventories continued to decline and amounted to SEK 582 M, compared with SEK 604 M at the start of the year. Measured in tonnes, inventories increased by 2 percent.

Of the investments of SEK 8 M (9) made during the period, investments in intangible assets accounted for SEK 7 M (5) and related to the development of the Group's IT platform.

Return on operating capital (excluding intangible assets) improved but, as in 2009, remained negative. Average operating capital declined by SEK 479 M to SEK 1,573 M compared with the year-earlier period due to lower working capital.

Financial position and liquidity

At the end of the period, consolidated cash and equivalents were SEK 135 M (78). At the end of the quarter, the Group had unutilized credit facilities totaling SEK 210 M.

Consolidated interest-bearing net debt amounted to SEK 814 M (982) at the end of the period. BE Group's total credit facilities amounted to SEK 1,140 M. The maturity date for 95 percent of the credit facility is December 2011.

At the end of the period, consolidated equity totaled SEK 760 M (1,015), while the net debt/equity ratio amounted to 107 percent (97).

Organization, structure and employees

Cost savings over the past year have entailed personnel cutbacks in several of the Group's markets. In addition, extensive temporary lay-offs took place in Finland.

The number of employees has declined to 879 compared with 884 at the beginning of the year and 939 on the corresponding date in 2009. The average number of employees during the period amounted to 882 (989).

Contingent liabilities

The Group's contingent liabilities amounted to SEK 146 M, unchanged since December 2009

Parent Company

Sales for the Parent Company, BE Group AB (publ), amounted to SEK 11 M (13) during the period and derived from intra-Group services. An operating loss of SEK 10 M (4) was reported.

Net financial items were positive at SEK 18 M (219; including dividends from subsidiaries) as a consequence of exchange-rate gains. Profit before tax totaled SEK 8 M (215) and profit after tax amounted to SEK 6 M (220).

The Parent Company invested SEK 7 M (5) in intangible assets during the period. At the end of the period, the Parent Company's cash and equivalents were SEK 92 M (42).

Financial targets

BE Group has five financial business targets that are measured over a 12-month rolling period.

The financial targets are based on underlying earnings and return measurements to clearly illustrate the performance of the operational business. Underlying earnings comprise recognized profit/loss adjusted for nonrecurring items and inventory gains/losses (see definitions on page 17). The calculations are based on BE Group's internal model.

The outcomes for growth, profitability and return are measured over an economic cycle, while the capital structure targets relate to a normal situation.

Financial targets	Target	Outcome 2010
Underlying sales growth	>5%	neg
Underlying EBITA margin	>6%	neg
Underlying return on operating capital	>40%	neg
Net debt/equity	<150%	107%
Net debt/underlying EBITDA	<3 x	20.1

The considerable decline in the economy that began towards the end of 2008 led to only the target for the net debt/equity ratio being achieved for the most recent 12-month period. A review of BE Group's financial goals was initiated in early 2010.

Significant events after the end of the period

No significant event took place after the end of the period.

Related party transactions

No transactions took place between BE Group and related parties that had a material impact on the Company's financial position and results.

2010 Annual General Meeting

The Annual General Meeting of BE Group will be held today, Tuesday, 27 April 2010, at 4:00 p.m. in Malmö, Sweden. Further information is available on the company's website.

Dividend proposal

The Board of Directors proposes to the Annual General Meeting that no dividend be paid for the 2009 financial year (SEK 1.00).

Proposed composition of the Board

The Nominating Committee proposes that the AGM re-elect directors Roger Bergqvist, Cecilia Edström, Roger Johansson, Joakim Karlsson, Lars Olof Nilsson, Carl-Erik Ridderstråle and Lars Spongberg and that Carl-Erik Ridderstråle be re-elected chairman of the board. The Committee also proposes the first-time election of Marita Jaatinen. Marita Jaatinen is 49 years old and is a graduate engineer in the field of industrial economics. Since 2009, she has been Business Area Manager for Consumer Goods in the Huhtamäki Group. Marita Jaatinen has worked within the Huhtamäki Group since 2007 and has previously held senior positions in the Metso and Valmet Groups.

Capital markets day

On May 27, 2010, BE Group will hold a capital markets day in Stockholm for professional investors, analysts and the media.

Significant risks and uncertainties

BE Group is exposed to business and financial risks in its daily operations. Fluctuations in steel prices, demand, exchange rates and interest rates comprise risk factors that affect the Group's financial performance and cash flow.

BE Group is also exposed to refinancing and liquidity risks as well as credit and counterparty risks. The financial risk exposure is explained in the 2009 Annual Report published in March 2010. No new significant risks or uncertainties have arisen since that date.

Accounting principles

The interim report was prepared in accordance with IAS 34 Interim Financial Reporting and the Swedish Annual Accounts Act. Refer to the 2009 Annual Report for details of the Group's accounting principles and definitions of certain terms. The principles applied in IA'S interim report are unchanged in relation to those applied in the Annual Report. The new standards and interpretations that have entered force effective from the 2010 financial year have had no effect on the Group's financial reporting. A description of the new principles is provided in the 2009 Annual Report.

The Parent Company's financial statements are prepared in compliance with the Swedish Annual Accounts Act and the Swedish Financial Reporting Board's recommendation RFR 2.3 Accounting for Legal Entities.

Future reporting dates

During 2010, BE Group AB (publ) intends to publish financial information on the following dates:

- The Interim Report for January-June will be published on July 15, 2010
- The Interim Report for January-September will be published on October 22, 2010
- The Year-end Report for 2010 will be published in February 2011

Malmö, April 27 2010
BE Group AB (publ)

Lars Bergström
President and CEO

This report has not been reviewed by the company's auditors.

The information in this report is such that BE Group AB (publ) is required to disclose pursuant to the Swedish Securities Exchange and Clearing Operations Act and/or the Swedish Financial Instruments Trading Act. The information was released for publication on April 27, 2010, 11.30 am.

Question concerning this report may be directed to:
President and CEO Lars Bergström, tel: +46 (0)70-240 52 35, e-mail: lars.bergstrom@begroup.com
CFO and Deputy CEO Torbjörn Clementz, tel: +46 (0)70-869 07 88, e-mail: torbjorn.clementz@begroup.com

BE Group AB (publ), Box 225, SE-201 22 Malmö, Sweden. Street address: Spadegatan 1.
Corp. Reg. No. 556578-4724. Tel: +46 (0)40-38 42 00. Fax: +46 (0)40-38 41 11, info@begroup.com, www.begroup.com

Condensed consolidated income statement

(SEK M)	Note	2010 Jan-Mar	2009 Jan-Mar	2009 Full-year	Rolling 12 months
Net sales		1,074	1,309	4,308	4,073
Cost of goods sold		-943	-1,229	-3,941	-3,655
Gross profit		**131**	**80**	**367**	**418**
Selling expenses		-122	-134	-497	-485
Administrative expenses		-38	-37	-132	-133
Other operating revenue and expenses	**1**	0	-2	1	3
Participation in earnings in joint venture		1	0	-5	-4
Operating profit/loss		**-28**	**-93**	**-266**	**-201**
Financial items		-4	-27	-56	-33
Profit/loss before tax		**-32**	**-120**	**-322**	**-234**
Tax		7	26	73	54
Profit/loss for the period		**-25**	**-94**	**-249**	**-180**
Amortization of intangible assets		2	2	7	7
Depreciation of tangible assets		12	12	50	50
Earnings per share before dilution		-0.50	-1.88	-5.00	-3.62
Earnings per share after dilution		-0.50	-1.88	-5.00	-3.62

Consolidated statement of comprehensive income

(SEK M)	2010 Jan-Mar	2009 Jan-Mar	2009 Full-year	Rolling 12 months
Profit /loss for the period	**-25**	**-94**	**-249**	**-180**
Other comprehensive income				
Translation differences	-29	3	-20	-52
Hedging of net investments in foreign subsidiaries	21	3	20	38
Tax attributable to items in other comprehensive income	-5	-1	-5	-9
Total other comprehensive income	**-13**	**5**	**-5**	**-23**
Comprehensive income for the period	**-38**	**-89**	**-254**	**-203**

Note 1 Non-recurring*

(SEK M)	2009 Jan-Jun	2008 Jan-Jun	2008 Full-year	Rolling 12 months
Non-recurring costs related to cost-savings program	-	-	-8	-8
Total non-recurring items	**-**	**-**	**-8**	**-8**

* Recognised in Other operating revenue and expenses

Condensed consolidated balance sheet

(SEK M)	2010 31 Mar	2009 31 Mar	2009 31 Dec
Goodwill	639	652	647
Other intangible assets	76	52	72
Tangible assets	300	345	321
Participations in joint venture	120	138	119
Financial assets	2	3	2
Deferred tax assets	46	9	46
Total non-current assets	**1,183**	**1,199**	**1,207**
Inventories	582	980	604
Accounts receivables	633	702	435
Other receivables	74	90	68
Cash and equivalents	135	78	197
Total current assets	**1,424**	**1,850**	**1,304**
Total assets	**2,607**	**3,049**	**2,511**
Equity	**760**	**1,015**	**798**
Non-current interest-bearing liabilities	867	974	892
Provisions	15	12	15
Deferred tax liability	47	84	53
Total non-current liabilities	**929**	**1,070**	**960**
Current interest-bearing liabilities	84	89	84
Accounts payable, trade	647	617	512
Other current liabilities	169	220	134
Other current provisions	18	38	23
Total current liabilities	**918**	**964**	**753**
Total equity and liabilities	**2,607**	**3,049**	**2,511**

Condensed consolidated cash-flow statement

(SEK M)	2010 Jan-Mar	2009 Jan-Mar	2009 Full-year	Rolling 12 months
Profit/loss before tax	-32	-120	-322	-234
Adjustment for non-cash items	6	21	49	34
Income tax paid	-7	20	10	-17
Change in working capital	-19	106	545	420
Cash flow from operating activities	**-52**	**27**	**282**	**203**
Acquisitions of intangible assets	-7	-5	-29	-31
Acquisitions of tangible assets	-1	-4	-29	-26
Acquisitions of subsidiaries	-	-	0	0
Other cash flow from investing activities	0	0	16	16
Cash flow before change in net debt	**-60**	**18**	**240**	**162**
Cash flow from financing activities	2	-69	-177	-106
Cash flow for the period	**-58**	**-51**	**63**	**56**
Exchange-rate difference in cash and equivalents	-4	4	9	1
Change in cash and equivalents	**-62**	**-47**	**72**	**57**

Condensed statement of changes in equity

(SEK M)	2010 Jan-Mar	2009 Jan-Mar	2009 Full-year	Rolling 12 months
Equity at beginning of period	**798**	**1,103**	**1,103**	**1,015**
Effect of changed accounting principles	-	-	-	-
Adjusted equity at beginning of period	**798**	**1,103**	**1,103**	**1,015**
Comprehensive income for the period	-38	-89	-254	-203
Dividend	-	-	-50	-50
Acquisition/sales of treasury shares	0	-	-	0
Share Savings Scheme	0	1	-1	-2
Equity at end of period	**760**	**1,015**	**798**	**760**

Segment reporting*

Net sales per segment

(SEK M)	2010 Jan-Mar	2009 Jan-Mar	2009 Full-year	Rolling 12 months
Sweden	**511**	**600**	**2,120**	**2,031**
- External	*499*	*591*	*2,084*	*1,992*
- Internal	*12*	*9*	*36*	*39*
Finland	**386**	**508**	**1,491**	**1,369**
- External	*378*	*502*	*1,465*	*1,341*
- Internal	*8*	*6*	*26*	*28*
CEE	**204**	**220**	**782**	**766**
- External	*197*	*216*	*759*	*740*
- Internal	*7*	*4*	*23*	*26*
Parent Company and consolidated items	**-27**	**-19**	**-85**	**-93**
Group	**1,074**	**1,309**	**4,308**	**4,073**

Shipped tonnage per segment (thousands of tonnes)

(SEK M)	2010 Jan-Mar	2009 Jan-Mar	2009 Full-year	Rolling 12 months
Sweden	48	47	183	184
Finland	38	40	130	128
CEE	32	28	110	114
Parent Company and consolidated items	-4	-2	-7	-9
Group	**114**	**113**	**416**	**417**

EBITA per segment

(SEK M)	2010 Jan-Mar	2009 Jan-Mar	2009 Full-year	Rolling 12 months
Sweden	-5	-19	-23	-9
Finland	-2	-42	-111	-71
CEE	-11	-28	-113	-96
Parent Company and consolidated items	-8	-2	-12	-18
Group	**-26**	**-91**	**-259**	**-194**

EBITA margin per segment

(SEK M)	2010 Jan-Mar	2009 Jan-Mar	2009 Full-year	Rolling 12 months
Sweden	-1.1%	-3.1%	-1.1%	-0.5%
Finland	-0.4%	-8.3%	-7.5%	-5.2%
CEE	-5.4%	-12.9%	-14.5%	-12.5%
Group	**-2.4%**	**-6.9%**	**-6.0%**	**-4.8%**

* Effective as of 2010, the Danish operations are reported within Business Area Sweden rather than CEE. Consequently, segment data for 2009 have been recalculated.

Segment reporting

Underlying EBITA per segment[1)]

(SEK M)	2010 Jan-Mar	2009 Jan-Mar	2009 Full-year	Rolling 12 months
Sweden	0	6	49	43
Finland	10	9	6	7
CEE	-10	-7	-39	-42
Parent Company and consolidated items	-8	-2	-12	-18
Group	**-8**	**6**	**4**	**-10**

1) EBITA adjusted for inventory gains and losses and non-recurring items. Inventory gains and losses are the differences between the cost of goods sold at historical cost and the cost of goods sold valued at replacement cost. The company's internal model is used to calculate inventory gains and losses.

Underlying EBITA margin per segment

(SEK M)	2010 Jan-Mar	2009 Jan-Mar	2009 Full-year	Rolling 12 months
Sweden	0.1%	1.0%	2.3%	2.1%
Finland	2.5%	1.8%	0.4%	0.5%
CEE	-5.0%	-3.1%	-5.0%	-5.5%
Group	**-0.8%**	**0.4%**	**0.1%**	**-0.3%**

Depreciation per segment

(SEK M)	2010 Jan-Mar	2009 Jan-Mar	2009 Full-year	Rolling 12 months
Sweden	5	5	19	19
Finland	6	6	24	24
CEE	3	3	14	14
Parent Company and consolidated items	0	0	0	0
Group	**14**	**14**	**57**	**57**

Investments in tangible and intangible assets per segment

(SEK M)	2010 Jan-Mar	2009 Jan-Mar	2009 Full-year	Rolling 12 months
Sweden	0	4	6	2
Finland	1	0	20	21
CEE	0	0	3	3
Parent Company and consolidated items	7	5	29	31
Group	**8**	**9**	**58**	**57**

Key data

(SEK M unless otherwise stated)	2010 Jan-Mar	2009 Jan-Mar	2009 Full-year	Rolling 12 months
Earnings measurements				
EBITA	-26	-91	-259	-194
Margin measurements				
Gross margin	12.2%	6.1%	8.5%	10.3%
EBITA margin	-2.4%	-6.9%	-6.0%	-4.8%
Operating margin	-2.6%	-7.1%	-6.2%	-4.9%
Capital structure				
Net debt	814	982	777	814
Net debt/equity ratio	107.1%	96.7%	97.4%	107.1%
Equity/assets ratio	29.2%	33.3%	31.8%	29.2%
Working capital (average)	467	991	751	636
Operating capital (average)	1,573	2,052	1,834	1,727
Operating capital (excluding intangible assets) (average)	857	1,351	1,125	1,015
Working capital tied-up	10.9%	18.9%	17.4%	15.6%
Return				
Return on operating capital	-7.0%	-18.0%	-14.5%	-11.6%
Return on operating capital (excluding intangible assets)	-12.2%	-27.0%	-23.0%	-19.1%
Return on equity	-12.8%	-35.4%	-26.9%	-21.0%
Per share data				
Earnings per share (SEK)	-0.50	-1.88	-5.00	-3.62
Earnings per share after dilution (SEK)	-0.50	-1.88	-5.00	-3.62
Equity per share (SEK)	15.28	20.40	16.05	15.28
Cash flow from operating activities per share (SEK)	-1.05	0.55	5.67	4.09
Shares outstanding at period end (thousands)	49,749	49,736	49,736	49,749
Average number of shares (thousands)	49,739	49,736	49,736	49,736
Diluted average number of shares (thousands)	49,757	49,736	49,749	49,755
Other				
Average number of employees	882	989	912	895

Supplementary disclosures

(SEK M)	2010 Jan-Mar	2009 Jan-Mar	2009 Full-year	Rolling 12 months
Growth				
Sales growth	-17.9%	-34.4%	-44.1%	-42.1%
- organic tonnage growth	0.4%	-34.3%	-32.3%	-25.0%
- price and mix changes	-13.9%	-6.2%	-15.9%	-17.6%
- currency effects	-4.4%	7.5%	4.8%	0.9%
- acquisitions	-	3.7%	1.5%	0.6%
- divested operations	-	-5.1%	-2.2%	-1.0%
Adjusted earnings measurements				
Underlying EBITA	-8	6	4	-10
Adjusted margin measurements				
Underlying gross margin	13.8%	13.4%	14.1%	14.3%
Underlying EBITA margin	-0.8%	0.4%	0.1%	-0.3%
Adjusted return				
Underlying return on operating capital (excluding intangible assets)	-3.8%	1.7%	0.3%	-1.0%
Adjusted per share data				
Underlying earnings per share (SEK)	-0.23	-0.42	-0.99	-0.79
Underlying earnings per share after dilution (SEK)	-0.23	-0.42	-0.99	-0.79
Adjusted capital structure				
Net debt/underlying EBITDA (multiple)	50.3	13.6	14.5	20.1
Other				
Inventory gains and losses	-18	-97	-255	-176
Shipped tonnage (thousands of tonnes)	114	113	416	417
Average sales prices (SEK/kg)	9.44	11.54	10.36	9.79

Condensed Parent Company income statement

(SEK M)	2010 Jan-Mar	2009 Jan-Mar	2009 Full-year	Rolling 12 mån
Net sales	11	13	50	48
Administrative expenses	-21	-17	-68	-72
Other operating revenue and expenses	-	-	2	2
Operating profit /loss	**-10**	**-4**	**-16**	**-22**
Financial items	18	219	226	25
Profit/loss before tax	**8**	**215**	**210**	**3**
Tax	-2	5	7	0
Profit/loss for the period	**6**	**220**	**217**	**3**

Condensed Parent Company balance sheet

(SEK M)	2010 31-Mar	2009 31-Mar	2009 31-Dec
Intangible assets	53	23	46
Tangible assets	0	1	1
Financial assets	1,332	1,260	1,333
Interest-bearing receivables, Group companies	79	61	84
Deferred tax assets	0	0	0
Total non-current assets	**1,464**	**1,345**	**1,464**
Current interest-bearing receivables, Group companies	284	572	323
Receivables, Group companies	31	23	64
Other operating receivables	30	48	36
Cash and equivalents	92	42	140
Total current assets	**437**	**685**	**563**
Total assets	**1,901**	**2,030**	**2,027**
Equity	**923**	**953**	**917**
Non-current interest-bearing liabilities	852	950	877
Provisions	0	0	0
Total non-current liabilities	**852**	**950**	**877**
Current interest-bearing liabilities	27	29	28
Current interest-bearing liabilities, Group companies	60	38	159
Accounts payables, trade	5	5	9
Liabilities to Group companies	19	40	24
Other current liabilities	15	15	13
Total current liabilities	**126**	**127**	**233**
Total equity and liabilities	**1,901**	**2,030**	**2,027**
Pledged assets	**1,235**	**1,265**	**1,250**
Contingent liabilities	**87**	**8**	**34**

Key data - multi-quarter summary

(SEK M unless otherwise stated)	2010 Jan-Mar	2009 Oct-Dec	2009 Jul-Sep	2009 Apr-Jun	2009 Jan-Mar	2008 Oct-Dec	2008 Jul-Sep	2008 Apr-Jun	2008 Jan-Mar
Net sales	1,074	1,011	917	1,071	1,309	1,683	1,919	2,116	1,995
Earnings measurements									
EBITA	-26	-31	-42	-95	-91	-15	165	251	136
Underlying EBITA	-8	9	-7	-4	6	35	119	162	143
Margin measurements									
EBITA margin	-2.4%	-3.1%	-4.6%	-8.9%	-6.9%	-0.9%	8.6%	11.9%	6.8%
Underlying EBITA margin	-0.8%	0.8%	-0.8%	-0.4%	0.4%	2.1%	6.2%	7.7%	7.2%
Capital structure									
Net debt	814	777	836	940	982	1,006	1,064	694	623
Net debt/equity ratio	107.1%	97.4%	100.4%	106.6%	96.7%	91.2%	96.9%	71.3%	66.2%
Equity/assets ratio	29.2%	31.8%	31.1%	32.4%	33.3%	32.3%	29.9%	29.2%	29.9%
Operating capital (excluding intangible assets) (average)	857	906	1,036	1,203	1,351	1,449	1,274	1,011	927
Working capital tied-up	10.9%	12.8%	17.8%	19.5%	18.9%	16.1%	12.4%	9.3%	9.5%
Return									
Return on operating capital (excluding intangible assets)	-7.0%	-13.9%	-16.4%	-31.7%	-27.0%	-4.1%	51.8%	99.4%	58.7%
Underlying return on operating capital (excluding intangible assets)	-3.8%	3.8%	-2.7%	-1.3%	1.7%	9.5%	37.4%	64.1%	61.6%
Return on equity	-12.8%	-17.3%	-21.4%	-31.2%	-35.4%	-10.5%	43.7%	83.6%	41.7%
Per share data									
Earnings per share (SEK)	-0.50	-0.71	-0.92	-1.49	-1.88	-0.58	2.27	4.01	1.87
Underlying earnings per share (SEK)	-0.23	-0.09	-0.92	-0.09	-0.42	0.15	1.32	2.72	1.97
Equity per share (SEK)	15.28	16.05	16.74	17.73	20.40	22.17	22.04	19.51	18.88
Cash flow from operating activities per share (SEK)	-1.05	1.41	1.91	1.80	0.55	3.09	-2.43	2.63	1.18
Other									
Average number of employees	882	882	888	917	989	1,042	1,031	1,011	983
Inventory gains and losses	-18	-32	-35	-91	-97	-32	46	39	-7
Shipped tonnage (thousands of tonnes)	114	104	93	106	113	127	142	172	172
Average sales prices (SEK/kg)	9.44	9.70	9.91	10.15	11.54	13.27	13.49	12.29	11.58

Definitions of key data

SUPPLEMENTARY DISCLOSURES

Growth	
Sales growth	Change from the preceding period as a percentage of net sales.
Adjusted growth	
Underlying sales growth	Change in net sales from operations since the comparative period, measured as a percentage and adjusted for changes in market prices and currency effects.
Adjusted earnings measurements	
Underlying EBITA	EBITA before non-recurring items adjusted for inventory gains and losses (deductions for gains and additions for losses).
Adjusted margin measurements	
Underlying gross margin	Underlying gross profit as a percentage of net sales. The underlying gross profit is the reported gross profit adjusted for inventory gains and losses (deductions for gains and additions for losses) exclusive inventory gains and losses related to joint venture.
Underlying EBITA margin	Underlying EBITA as a percentage of net sales. Underlying EBITA is EBITA before non-recurring items and adjusted for inventory gains and losses (deductions for gains and additions for losses).
Adjusted return	
Underlying return on operating capital (excluding intangible assets)	Annualized underlying EBITA as a percentage of average operating capital excluding goodwill and other intangible assets. Underlying EBITA is EBITA before non-recurring items and adjusted for profits and losses (deductions for profits and additions for losses). EBITA is operating profit before amortization of intangible assets.
Adjusted per share data	
Underlying earnings per share (SEK)	Profit for the period before non-recurring items adjusted for inventory gains and losses (deductions for gains and additions for losses) and including the tax effect of the adjustments divided by the average number of shares during the period.
Underlying earnings per share after dilution (SEK)	Profit for the period before non-recurring items adjusted for inventory gains and losses (deductions for gains and additions for losses) and including the tax effect of the adjustments divided by the average number of shares after dilution during the period.
Adjusted capital structure	
Net debt/underlying EBITDA	Annualized net debt divided by underlying EBITDA. Underlying EBITDA is EBITDA before non-recurring items and adjusted for profits and losses (deductions for profits and additions for losses). EBITDA is operating profit before depreciation and amortization.
Other	
Inventory gains and losses	The difference between the cost of goods sold at acquisition value and the cost of goods sold where the goods have been valued at replacement price.

Please refer to the 2009 annual report for other definitions of key data.